

Discussion of AI in the Knowledge Economy

Ide&Talamàs

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Displacement at the bottom:

- ▶ Canaries in the coalmine (Brynjolfsson, Chandar, and Chen, 2025a)
 - ▶ Payroll and vacancy data show sharp declines in entry roles in AI-exposed jobs (e.g., junior coding) post-2022
 - ▶ While older workers gain.
- ▶ Seniority matters (Lichtinger and Hosseini Maasoum, 2025)
 - ▶ Within adopters, junior employment falls mainly through *slower hiring*,
 - ▶ while promotions of incumbents rise;
 - ▶ junior–senior gap widens as GenAI diffuses.

Evidence

Firm-level: AI assistants help most the least experienced workers.

- ▶ Brynjolfsson, Li, and Raymond (2025b) 5,179 customer support agents shows disproportionate gains at the bottom.
- ▶ Cui, Demirer, Jaffe, Musolff, Peng, and Salz (2025)
 - ▶ Field experiments at Microsoft, Accenture, and a Fortune 100 firm to test how an AI coding assistant affected developer work.
 - ▶ Combining data from 4,867 developers, those using the AI tool completed 26.08% (SE: 10.3%) more tasks.
 - ▶ Less experienced developers adopted the AI tool at higher rates and saw greater gains in productivity.
- ▶ Kanazawa et al. (2025) AI improves taxi drivers' productivity by shortening the cruising time, and such gain is accrued only to low-skilled drivers (narrow skill gap by 14%).
- ▶ Dell'Acqua et al. (2023): GPT-4 boosts BCG consultants' completion rate; +43% for below-median performers.
- ▶ Noy and Zhang (2023): ChatGPT users write 40% faster with 18% higher quality; gains concentrated in low skill group. ▶

The hierarchical organization of expertise

Starting point: Hierarchy is about efficient use of tacit knowledge in production.

- ▶ AI is able to replace the use of tacit knowledge

Key inputs: expertise and time. In knowledge hierarchies (Garicano, 2000; Garicano and Rossi-Hansberg, 2006):

- ▶ Workers handle routine cases; experts handle exceptions.
- ▶ This shields experts and raises output when expert time is scarce.
- ▶ Hierarchies reflect knowledge, not power:
analyst \rightarrow manager \rightarrow partner; resident \rightarrow attending; line worker \rightarrow engineer.

Problems and knowledge. Each project involves a problem of difficulty $x \sim U[0, 1]$. An agent with knowledge z solves it with prob. z .

Management by exception. If a worker fails, she escalates to a solver. Each query uses $h \in (0, 1)$ units of solver time.

AI (Ide–Talamàs)

AI.

An algorithm with fixed knowledge z_{AI} . Firms can deploy it as independent producer, worker, or solver (Ide and Talamàs, 2025).

Discussion: What happens in this framework as AI improves?

- ▶ smarter (solves more problem) abundant
- ▶ *price* of compute goes to 0.
- ▶ choice of autonomy is critical

Two regimes

Regime A (Ide and Talamàs, 2025 baseline): compute scarcer than opportunities Compute is abundant relative to human time, but *scarce* relative to opportunities. There always are more problems to solve.

Equilibrium facts.

- ▶ The compute rental price equals AI's stand-alone success: $r^* = z_{AI}$.
- ▶ Some compute must be used in single-layer production.
- ▶ Occupational stratification with positive sorting: $W^* \preceq \{z_{AI}\} \preceq S^*$; no unemployment.

Interpretation. Scarce input is human solver time. Even very strong AI is paired with humans on the margin to lift value where human time binds.

Regime B (compute glut– “transformative AI”): compute more abundant than opportunities

Assumption. Compute exceeds opportunities. Opportunities generate output z_{AI} ; compute is free: $r^* = 0$.

Regime A. Opportunities abundant relative to compute

Assumption. Compute is abundant relative to human time, but *scarce* relative to opportunities.

| | Basic AI (z_{AI} low) | Expert AI (z_{AI} high) |
|----------------|--|--|
| Auto-nomous | Superstars & displacement across occupations. AI displaces workers, complements problem solvers. | Convergence to co-pilot. AI cannot replace all humans because human time binds and compute has price. |
| Non autonomous | Novice augmentation. Humans execute; asks AI for help with harder problems (taxi, customer support papers). | Great Compression. Everyone partners with AI and produces the same. |

Under this baseline, the two “high-AI” cells converge because the scarce factor is human solver time and compute carries an opportunity cost.

Regime B. Compute Super Abundant $r^* = 0$: dystopia or compression?

| | Basic AI (z_{AI} low) | Expert AI (z_{AI} high) |
|-----------------------|--|--|
| Auto-nomous | Superstars & entry displacement. AI automates routine work; humans with $z \leq z_{AI}$ exit; top humans benefit. | Full dystopia (or utopia?). If z_{AI} surpasses nearly all humans, AI performs most tasks; no human contribution. |
| Non-autonomous | Novice augmentation. Humans execute; asks AI for help with harder problems (taxis, customer support papers). | Great Compression. Everyone partners with AI; wages compress. |

As AI improves

Ide-Talamàs.

- ▶ AI takes over routine workers first.
- ▶ But eventually helps them!
- ▶ Displacement is also about *how cheap* compute is and how firms deploy it.
 - ▶ With compute scarce relative to opportunities ($r^* > 0$), human time binds and high-AI tasks converge to co-pilot teams.
 - ▶ Once $r^* = 0$, autonomy is key:
 - ▶ autonomous \Rightarrow automation (up to dystopia if quality is high);
 - ▶ co-pilot \Rightarrow great compression.
- ▶ Thoughts on autonomy:

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