"Glossy Green" Banks

The Disconnect Between Sustainability Disclosures and Lending Activities

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The opinions in this presentation are those of the authors and do not necessarily reflect the views of the European Central Bank or the Eurosystem.

Motivation

- Banks increasingly emphasize their env. activities in their investors' reports and voluntary disclosures
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- What is the relationship between banks' environmental disclosures and their lending activities?

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What is the relationship between banks' environmental disclosures and their lending activities?

- 1. Use annual and sustainability reports to analyze environmental disclosures of European banks
- 2. Examine the relation between environmental disclosures and bank lending to firms
 - To brown and green industries
 - To borrowers with different level of emissions
 - To borrowers that describe their business as green, based on the EU taxonomy

European banks' environmental disclosures

- · Positively associated with a country's env. risk and social activism, regulation and bank ESG rating
- Banks with more environmental disclosures are more involved in green bond issuance

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- No evidence that their loans are funding the transition loans to green technologies
- Banks lend to the weakest borrowers in brown industries, especially if they have low capital adequacy

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⇒ Banks overemphasize their climate goals while continuing their relationships with polluting borrowers

Data and Methodology

Data

Loan-level credit registry: AnaCredit

- · Harmonized loan-level data on all Eurozone commercial loans outstanding
- Loan size, interest rate, maturity
- Sample of newly issued loans 2014–2020, by 553 banks

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Green and Brown Loans

- Industry-level: Greenhouse gas emission data by country, industry (NACE-2) and year
 Standardized by industry value added. Source: Eurostat
- Firm-level data (for large borrowers): Firm-level Scope 1 and Scope 2 emission intensities Source: Urgentem

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Additional data

- Orbis: Firm size, ROA, R&D, Investment, Sales, EBIT etc.
- Science Based Targets initiative (SBTi): Emmission reduction targets by firms
- FINREP: Supervisory banking information

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Environmental disclosures

- We process 1.397 documents to construct our proxy for banks' environmental disclosures
 - 623 annual reports, 273 sustainability reports, 57 integrated reports, and 61 nonfinancial reports
 - Other more tailored disclosures (383 documents) that banks use to communicate their sustainability efforts and performance (e.g., sustainability facts and figures, climate change report, report on greenhouse gas emissions, impact report, responsible investments report)
- We develop our own dictionary based on
 - Our reading of 50 bank reports
 - RepRisk' relevant environmental topics
 - The materiality map of the Sustainability Accounting Standards Board (SASB)
- Our dictionary includes words and bigrams related to
 - energy use (e.g., "oil", "renewables", "natural gas", "coal")
 - emissions (e.g., "CO2", "carbon", "emission")
 - biodiversity (e.g., "biodiversity", "forest", "coral")
 - activities commonly consider to affect pollution (e.g., "car", "building certificate", "pollute", "waste")
- **Environmental disclosures** is the ratio of environmental keywords to total number of words in the reports (excl. stopwords).

Breakdown by reports Environmental disclosures over time Word Cloud

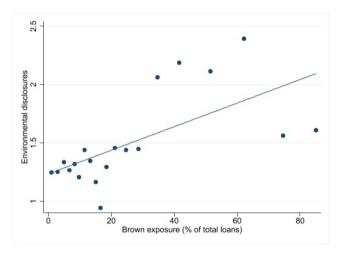
			Enviro	nmental disc	losures		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Activism	3.680*** (0.498)						
Socioeconomic beliefs	0.016 (0.401)						
High environmental risk country	0.353** (0.130)						
GRI standards		0.185*** (0.052)	0.162*** (0.060)	0.114* (0.068)	0.136** (0.062)	0.186*** (0.053)	0.178*** (0.052)
Integrated reporting		0.242* (0.126)	0.048 (0.103)	0.148 (0.124)	0.043 (0.083)	0.261** (0.126)	0.213* (0.128)
Leverage		2.414 (1.532)	4.493*** (1.565)	4.049** (1.982)	3.212** (1.584)	2.477 (1.503)	2.357 (1.472)
ROA		2.101* (1.114)	1.187 (1.649)	1.584 (2.696)	-2.122 (1.448)	2.069* (1.076)	2.160* (1.130)
Total assets		0.051* (0.029)	0.023 (0.031)	0.004 (0.031)	-0.023 (0.030)	0.042 (0.028)	0.060** (0.030)
Tier 1 capital		1.139 (1.031)	2.529*** (0.746)	2.569*** (0.735)	1.081 (1.021)	1.202 (1.029)	1.184 (1.021)
MSCI environmental score			0.033* (0.018)				
Sustainalytics Env score				0.004* (0.003)			
Bloomberg Env score					(0.003)		
ESG Corporate Knights						0.242*** (0.085)	
Green bond issuance							0.570*** (0.165)
Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Country FE	No	Yes	Yes	Yes	Yes	Yes	Yes
Obs.	471	660	487	452	365	660	660
R ²	0.23	0.44	0.46	0.44	0.43	0.45	0.45

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Environmental Disclosures and Banks' Exposure to Brown Industries



Banks with more extensive environ. disclosures have a larger proportion of loans to brown industries

Incl. Country and Time FE

Methodology

 $\mathsf{LoanAmount}_{f,b,i,c,t} = \alpha_b + \alpha_{i,c,t} + \beta_1 (\mathsf{Brown}_{i,c,t} \times \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t} + \gamma X_{b,t} + \epsilon_{f,b,i,c,t}$

- Loan Amount_{i,b,i,c,t}: log amount of newly issued credit to firm f in industry i, country c by bank b in year t
- Brown_{i,c,t} = 1 if the ratio of carbon emissions to gva of industry i in country c ranks in the top quintile
- High Environmental Reporter_{b,t} =1 if bank's b environmental disclosures rank in the top quintile in year t
- Control for demand for credit: industry-country-time FE or firm-time FE
- Control for bank characteristics: bank FE, bank controls (size, leverage, Tier 1 capital) or bank-time FE

If banks with more extensive environmental disclosures engage in greener lending practices: $\beta_1 < 0$

Environmental Disclosures and Lending

Banks' environmental disclosures and new loans to **brown** industries

		L	oan Amount
	(1)	(2)	(3)
High environmental reporter	-0.112** (0.0488)	-0.0843** (0.0367)	
Brown	-0.212*** (0.0257)		
$\mbox{High environmental reporter} \times \mbox{Brown}$	0.128*** (0.0411)	0.0558 (0.0375)	0.0744*** (0.0223)
Bank controls	Yes	Yes	-
Bank FE	Yes	Yes	-
Firm FE	Yes	No	No
Time FE	Yes	-	-
Industry-Country-Time FE	No	Yes	Yes
Firm-Time FE	No	No	No
Bank-Time FE	No	No	Yes
N R ²	2,822,338 0.705	3,740,323 0.200	3,740,250 0.207

Banks' environmental disclosures and new loans to brown industries

	Loan Amount							
	(1)	(2)	(3)	(4)	(5)			
High environmental reporter	-0.112** (0.0488)	-0.0843** (0.0367)		-0.0451 (0.0400)				
Brown	-0.212*** (0.0257)							
$\mbox{High environmental reporter} \times \mbox{Brown}$	0.128*** (0.0411)	0.0558 (0.0375)	0.0744*** (0.0223)	0.0388* (0.0220)	0.0363* (0.0217)			
Bank controls	Yes	Yes	-	Yes	-			
Bank FE	Yes	Yes	-	Yes	-			
Firm FE	Yes	No	No	-	-			
Time FE	Yes	-	-	-	-			
Industry-Country-Time FE	No	Yes	Yes	-	-			
Firm-Time FE	No	No	No	Yes	Yes			
Bank-Time FE	No	No	Yes	No	Yes			
N R ²	2,822,338 0.705	3,740,323 0.200	3,740,250 0.207	828,689 0.792	828,074 0.797			

High environmental reporters extend 3.6% more credit to firms in brown industries compared to other banks.



Banks' environmental disclosures and new loans to green industries

	Loan Amount							
	(1)	(2)	(3)	(4)	(5)			
High environmental reporter	-0.0785* (0.0443)	-0.0647* (0.0331)		-0.0268 (0.0340)				
Green	-0.0614 (0.0459)							
$\mbox{High environmental reporter} \times \mbox{Green}$	-0.0697 (0.0571)	-0.0493 (0.0324)	-0.0196 (0.0247)	-0.0463 (0.0484)	-0.0172 (0.0436)			
Bank controls	Yes	Yes	-	Yes	-			
Bank FE	Yes	Yes	-	Yes	-			
Firm FE	Yes	No	No	-	-			
Time FE	Yes	-	-	-	-			
Industry-Country-Time FE	No	Yes	Yes	-	-			
Firm-Time FE	No	No	No	Yes	Yes			
Bank-Time FE	No	No	Yes	No	Yes			
N R ²	2,822,338 0.704	3,740,323 0.200	3,740,250 0.207	828,689 0.792	828,074 0.797			

- · No evidence that emphasizing the environment in public reporting is associated with greener lending
- · Banks do not appear to compensate their brown loans by lending to firms in green industries

Measuring borrower-level emissions

			Loan Amo	unt	
	(1)	(2)	(3)	(4)	(5)
High environmental reporter	-0.0704 (0.0945)	-0.0347 (0.138)			
GHG emissions	-0.195* (0.103)	0.0422 (0.0299)	0.0355 (0.0316)		
$\label{eq:high-environmental} \mbox{High-environmental reporter} \times \mbox{GHG-emissions}$	-0.217 (0.213)	0.290** (0.135)	0.305** (0.134)		
Bank controls	Yes	Yes	-		
Bank FE	Yes	Yes	-		
Firm FE	Yes	No	No		
Time FE	Yes	-	-		
Industry-Country-Time FE	No	Yes	Yes		
Firm-Time FE	No	No	No		
Bank-Time FE	No	No	Yes		
N R ²	3,765 0.652	3,637 0.540	3,454 0.577		

Using granular emission data available for larger firms (Urgentem):

- Banks with extensive environmental disclosures extend more credit to borrowers with higher emissions
 when controlling for credit demand using interactions of country, industry and year FEs
- 1 s.d increase in the intensity of firm's GHG emissions is associated with a 30% higher lending by high env. reporters compared to other banks

Measuring borrower-level emissions

		Loan Amount							
	(1)	(2)	(3)	(4)	(5)				
High environmental reporter	-0.0704 (0.0945)	-0.0347 (0.138)		-0.0774 (0.123)					
GHG emissions	-0.195* (0.103)	0.0422 (0.0299)	0.0355 (0.0316)						
High environmental reporter \times GHG emissions	-0.217 (0.213)	0.290** (0.135)	0.305** (0.134)	0.0495 (0.128)	0.0393 (0.125)				
Bank controls	Yes	Yes	-	Yes	-				
Bank FE	Yes	Yes	-	Yes	-				
Firm FE	Yes	No	No	-	-				
Time FE	Yes		-	-	-				
Industry-Country-Time FE	No	Yes	Yes	-	-				
Firm-Time FE	No	No	No	Yes	Yes				
Bank-Time FE	No	No	Yes	No	Yes				
N R ²	3,765 0.652	3,637 0.540	3,454 0.577	2,989 0.790	2,786 0.807				

Using granular emission data available for larger firms (Urgentem):

- We do not observe any statistically significant differences in lending to firms with high emissions by banks with extensive environmental disclosures when controlling for credit demand using interactions of firm and year FEs
- · High environmental disclosures are far from being associated with greener, or less brown, lending policies

New relationships

$$\mathsf{Entry}_{f,b,i,c,t} = \alpha_b + \alpha_{i,c,t} + \beta_1(\mathsf{Brown}_{i,c,t} \times \mathsf{High} \ \mathsf{Env}. \ \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \ \mathsf{Env}. \ \mathsf{Reporter}_{b,t} + \epsilon_{f,b,i,c,t}$$

New relationships

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		Entry							
	(1)	(2)	(3)	(4)	(5)				
High environmental reporter	0.122 (0.0903)	0.0928 (0.0822)		0.129 (0.0967)					
Brown	-0.000316 (0.0123)								
High environmental reporter \times Brown	0.00712 (0.0186)	0.00857 (0.0123)	-0.0219** (0.00862)	0.00866 (0.0219)	-0.0337** (0.0151)				
Bank controls	Yes	Yes	-	Yes	-				
Bank FE	Yes	Yes		Yes	-				
Firm FE	Yes	No	No	-	-				
Time FE	Yes	-	-	-	-				
Industry-Country-Time FE	No	Yes	Yes	-	-				
Firm-Time FE	No	No	No	Yes	Yes				
Bank-Time FE	No	No	Yes	No	Yes				
N R ²	340,664 0.0694	344,817 0.0266	344,669 0.0652	339288 0.0890	339,050 0.142				

Some evidence that high environmental reporters try to reduce new lending exposures to brown borrowers



Relationship termination

$$\mathsf{Exit}_{f,b,i,c,t} = \alpha_b + \alpha_{i,c,t} + \beta_1(\mathsf{Brown}_{i,c,t} \times \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t} + \epsilon_{f,b,i,c,t}$$

Relationship termination

$$\mathsf{Exit}_{f,b,i,c,t} = \alpha_b + \alpha_{i,c,t} + \beta_1(\mathsf{Brown}_{i,c,t} \times \mathsf{High} \; \mathsf{Env.} \; \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \; \mathsf{Env.} \; \mathsf{Reporter}_{b,t} + \epsilon_{f,b,i,c,t}$$

			Exit		
	(1)	(2)	(3)	(4)	(5)
High env. reporter	-0.00624 (0.00526)	-0.0273 (0.0230)		-0.0537** (0.0241)	
Brown	0.00124 (0.00217)				
High env. reporter \times Brown	-0.00844** (0.00420)	-0.0235** (0.0116)	-0.00743*** (0.00278)	-0.0131* (0.00723)	-0.00747 (0.00942)
Bank controls	Yes	Yes	-	Yes	-
Bank FE	Yes	Yes		Yes	-
Firm FE	Yes	No	No		
Time FE	Yes				-
Industry-Country-Time FE	No	Yes	Yes	-	-
Firm-Time FE	No	No	No	Yes	Yes
Bank-Time FE	No	No	Yes	No	Yes
N R ²	506,186 0.469	913,794 0.0700	913,766 0.0752	222,283 0.504	222,143 0.509

- · Banks with extensive env. disclosures are less likely to terminate relationships with firms in brown industries
- Overall: Environmental statements do not reflect their lending strategies across brown and green sectors



Channels

Funding of transition to greener technologies

Brown lending of banks with extensive environmental disclosures may not indicate greenwashing if banks lend to brown firms to finance transition to technologies with lower emissions

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Data challenges:

• Short time period to see the impact on GHG emissions

Brown lending of banks with extensive environmental disclosures may not indicate greenwashing if banks lend to brown firms to finance transition to technologies with lower emissions

Data challenges:

Short time period to see the impact on GHG emissions

- 1. Switching to greener technologies requires high investment and R&D
 - Test whether high env. reporters lend more to brown borrowers that invest more and make more R&D than other firms in their industries

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 - Test whether high env. reporters lend more to brown borrowers that invest more and make more R&D than other firms in their industries
- 2. Young new entrants are more likely to innovate and disrupt old technologies
 - Test whether high env. reporters lend more to brown borrowers that are younger

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- 3. Firms can set science-based targets with a clearly-defined commitment path to reduce emissions
 - Test whether high env. reporters lend more to brown borrowers who are SBTi signatories

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- 3. Firms can set science-based targets with a clearly-defined commitment path to reduce emissions
 - Test whether high env. reporters lend more to brown borrowers who are SBTi signatories
- 4. Textual analysis of **business description** of firms using Capital IQ
 - Test whether high env. reporters lend more to brown firms defined based on their business descriptions

$$\begin{aligned} \mathsf{LoanAmount}_{f,b,i,c,t} &= \alpha_{b,t} + \alpha_{f,t} + \beta_1(\mathsf{Brown}_{i,c,t} \times \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t}) + \beta_2(\mathsf{Brown}_{i,c,t} \times \mathsf{Proxy}_{f,t}) \\ &+ \beta_3(\mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t} \times \mathsf{Brown}_{i,c,t} \times \mathsf{Proxy}_{f,t}) + \epsilon_{f,b,i,c,t} \end{aligned}$$

		Loan Amount									
	R8	dD.	Invest	Investment		g Firm	SBTi				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)			
High env. reporter \times Brown	0.0734*** (0.0211)	0.0442* (0.0245)	0.0533** (0.0219)	0.0354 (0.0310)	0.104*** (0.0395)	0.0450 (0.0616)	-0.0160 (0.0740)	0.126*** (0.0451)			
$\mbox{High env. reporter} \times \mbox{Proxy}$	0.167 (0.314)	0.240 (0.162)	0.0487 (0.0484)	0.00494 (0.0152)	0.187*** (0.0344)	0.0279 (0.0271)	0.756** (0.300)	0.165 (0.407)			
$\mbox{High env. reporter} \times \mbox{Brown} \times \mbox{Proxy}$	-0.480 (0.624)	-0.590*** (0.210)	0.0625 (0.0464)	0.0368 (0.0547)	-0.0953 (0.0685)	-0.0928** (0.0391)	-0.794 (0.796)	0.600 (1.027)			
Industry-Country-Time FE	Yes	-	Yes	-	Yes	-	Yes				
Firm-Time FE	No	Yes	No	Yes	No	Yes	No	Yes			
Bank-Time FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes			
N R ²	2,218,763 0.208	683,941 0.792	2,084,272 0.210	667,548 0.791	2,375,561 0.224	697,341 0.793	453,020 0.299	151,116 0.801			

No evidence that high environmental reporters are more likely to support transition financing

Loan contractual features: Interest Rates

$$\mathsf{InterestRate}_{l,b,i,c,t} = \alpha_b + \alpha_{l,c,t} + \beta_1(\mathsf{Brown}_{l,c,t} \times \mathsf{High}\,\mathsf{Env}.\,\mathsf{Reporter}_{b,t}) + \beta_2\mathsf{High}\,\mathsf{Env}.\,\mathsf{Reporter}_{b,t} + \gamma X_{b,t} + \epsilon_{l,b,l,c,t}$$

			Interest rate		
	(1)	(2)	(3)	(4)	(5)
High env. reporter	-0.00149 (0.000924)	-0.000395 (0.000844)		0.000377 (0.000527)	
Brown	0.00176*** (0.000679)				
High env. reporter \times Brown	0.000962 (0.000926)	-0.0000283 (0.000404)	-0.000323 (0.000409)	-0.000133 (0.000474)	-0.000206 (0.000524)
Bank controls	Yes	Yes	-	Yes	-
Bank FE	Yes	Yes	-	Yes	-
Firm FE	Yes	No	No		
Time FE	Yes		-		
Industry-Country-Time FE	No	Yes	Yes		
Firm-Time FE	No	No	No	Yes	Yes
Bank-Time FE	No	No	Yes	No	Yes
N R ²	671,120 0.721	1,201,352 0.378	1,201,282 0.392	359,679 0.737	359,427 0.741

Brown borrowers do not pay higher interest rates for loans from banks with extensive environmental disclosures

Loan contractual features: Maturity

$$\mathsf{Maturity}_{f,b,i,c,t} \ = \ \alpha_b + \alpha_{i,c,t} + \beta_1(\mathsf{Brown}_{i,c,t} \times \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \ \mathsf{Env.} \ \mathsf{Reporter}_{b,t} + \gamma X_{b,t} + \epsilon_{f,b,i,c,t}$$

			Maturity		
	(1)	(2)	(3)	(4)	(5)
High env. reporter	-0.170* (0.101)	-0.0795** (0.0376)		-0.0422 (0.0444)	
Brown	-0.165*** (0.0337)				
$\mbox{High env. reporter} \times \mbox{Brown}$	0.125 (0.0764)	0.0388 (0.0384)	0.0366* (0.0204)	0.0478 (0.0316)	0.0162 (0.0217)
Bank controls	Yes	Yes	-	Yes	-
Bank FE	Yes	Yes		Yes	-
Firm FE	Yes	No	No	-	-
Time FE	Yes			-	-
Industry-Country-Time FE	No	Yes	Yes	-	-
Firm-Time FE	No	No	No	Yes	Yes
Bank-Time FE	No	No	Yes	No	Yes
N	2,810,878 0.519	3,712,480 0.250	3,712,407 0.268	824,777 0.656	824,165 0.665

Maturity of loans extended by high env. reporters to brown borrowers does not differ from that of other banks

The environmental impact of bank relationships and zombie lending

	Expo	sure
	(1)	(2)
${\sf High\ env.\ reporter}\times{\sf Brown}$	0.00617 (0.0162)	0.0421* (0.0234)
$\mbox{High env. reporter} \times \mbox{Proxy}$	0.0707*** (0.0105)	0.168*** (0.0235)
$\textbf{High env. reporter} \times \textbf{Brown} \times \textbf{Proxy}$	0.199*** (0.0212)	0.0502 (0.0531)
Industry-Country-Time FE	Yes	-
Firm-Time FE	No	Yes
Bank-Time FE	Yes	Yes
N R ²	1,626,362 0.194	408,934 0.797

- High env. reporters lend more to brown borrowers if they have extended a larger share of their loans in the past
- Banks are reluctant to discontinue established credit relationships with brown borrowers

The environmental impact of bank relationships and zombie lending

		Loan Amount								
	Expo	sure	Low ROA		Low Sales to employee		Low Int. Coverage Ra			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)		
High env. reporter \times Brown	0.00617 (0.0162)	0.0421* (0.0234)	0.0545*** (0.0146)	0.0394** (0.0178)	0.0321* (0.0166)	0.0298* (0.0181)	0.0571*** (0.0166)	0.0176 (0.0187)		
High env. reporter \times Proxy	0.0707*** (0.0105)	0.168*** (0.0235)	0.0547*** (0.00949)	0.0276* (0.0156)	0.0342*** (0.0106)	0.0336** (0.0153)	0.0318*** (0.0101)	-0.00372 (0.0128)		
$\mbox{High env. reporter} \times \mbox{Brown} \times \mbox{Proxy}$	0.199*** (0.0212)	0.0502 (0.0531)	0.0545** (0.0234)	0.0107 (0.0392)	0.124*** (0.0277)	0.0772* (0.0416)	0.0311 (0.0271)	0.0615* (0.0354)		
Industry-Country-Time FE	Yes	-	Yes	-	Yes	-	Yes			
Firm-Time FE	No	Yes	No	Yes	No	Yes	No	Yes		
Bank-Time FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
N R ²	1,626,362 0.194	408,934 0.797	2,003,216 0.202	666,516 0.791	1,642,281 0.218	635,608 0.788	1,797,927 0.195	658,817 0.790		

 Discrepancies between actual lending vs. environmental reporting is accentuated by banks' propensity to continue lending to financially unhealthy brown borrowers

The environmental impact of bank relationships and zombie lending

				Loan	Amount			
	Expo	sure	Low	Low ROA		o employee	Low Int. Coverage Rat	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
High env. reporter \times Brown	0.00617 (0.0162)	0.0421* (0.0234)	0.0545*** (0.0146)	0.0394** (0.0178)	0.0321* (0.0166)	0.0298* (0.0181)	0.0571*** (0.0166)	0.0176 (0.0187)
High env. reporter \times Proxy	0.0707*** (0.0105)	0.168*** (0.0235)	0.0547*** (0.00949)	0.0276* (0.0156)	0.0342*** (0.0106)	0.0336** (0.0153)	0.0318*** (0.0101)	-0.00372 (0.0128)
$High\;env.\;reporter\timesBrown\timesProxy$	0.199*** (0.0212)	0.0502 (0.0531)	0.0545** (0.0234)	0.0107 (0.0392)	0.124*** (0.0277)	0.0772* (0.0416)	0.0311 (0.0271)	0.0615* (0.0354)
Industry-Country-Time FE	Yes	-	Yes	-	Yes	-	Yes	
Firm-Time FE	No	Yes	No	Yes	No	Yes	No	Yes
Bank-Time FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
N R ²	1,626,362 0.194	408,934 0.797	2,003,216 0.202	666,516 0.791	1,642,281 0.218	635,608 0.788	1,797,927 0.195	658,817 0.790

- Discrepancies between actual lending vs. environmental reporting is accentuated by banks' propensity to continue lending to financially unhealthy brown borrowers
- Terminating the zombie lending would force banks (1) to realize credit losses and (2) to discuss and explain their exposures to brown industries
 - ⇒ Relationships with zombie firms hinder bank ability to reduce their environmental impact

Cross-sectional differences in institutional and bank-specific characteristics

			Loan amount		
	Low Tier 1 capital				
	(1)	(2)	(3)	(4)	(5)
High env. reporter \times Brown	0.0134 (0.0163)				
$\mbox{High env. reporter} \times \mbox{Brown} \times \mbox{Factor}$	0.0582** (0.0254)				
Firm-Time FE	Yes				
Bank-Time FE	Yes				
N R ²	828,074 0.797				

- Disconnect between env. disclosures and lending are most pronounced for banks with low capitalizations
- Undercapitalized banks that have particularly strong incentives to engage in zombie lending (Peek and Rosengren, 2005; Giannetti and Simonov, 2013)

Cross-sectional differences in institutional and bank-specific characteristics

	Loan amount						
	Low Tier 1 capital	Large bank					
	(1)	(2)	(3)	(4)	(5)		
High env. reporter \times Brown	0.0134 (0.0163)	-0.105* (0.0623)					
$\mbox{High env. reporter} \times \mbox{Brown} \times \mbox{Factor}$	0.0582** (0.0254)	0.142** (0.0619)					
Firm-Time FE	Yes	Yes					
Bank-Time FE	Yes	Yes					
N R ²	828,074 0.797	828,070 0.797					

- · Large banks may be more subject to institutional pressures to integrate climate goals in their strategy
- · Large banks may overemphasize their stewardship role to their investors without changing their lending

⇒ The credibility of env. disclosures and the extent to which these are reflected in loan portfolios may be hard to verify for market participants

Cross-sectional differences in institutional and bank-specific characteristics

	Loan amount						
	Low Tier 1 capital	Large bank	Mandatory sustain. reporting	Post Paris agreement	Audited sustain. report		
	(1)	(2)	(3)	(4)	(5)		
High env. reporter \times Brown	0.0134 (0.0163)	-0.105* (0.0623)	0.0989* (0.0597)	-0.0336 (0.0584)	0.0293 (0.0206)		
$\textbf{High env. reporter} \times \textbf{Brown} \times \textbf{Factor}$	0.0582** (0.0254)	0.142** (0.0619)	-0.0616 (0.0613)	0.0737 (0.0600)	-0.00619 (0.0280)		
Firm-Time FE	Yes	Yes	Yes	Yes	Yes		
Bank-Time FE	Yes	Yes	Yes	Yes	Yes		
N R ²	828,074 0.797	828,070 0.797	828,074 0.797	828,074 0.797	828,074 0.797		

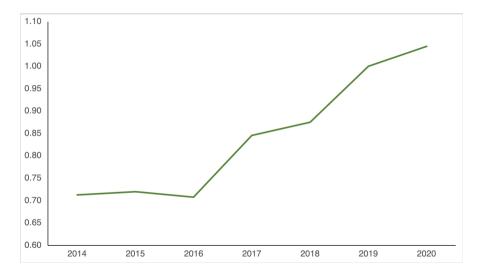
Env. disclosures are hard to compare and standardize and thus cannot be easily regulated or verified by auditors

Conclusion

- · Banks that stress more the environment in their disclosures lend more to high-emission borrowers
- No evidence that their loans may be favoring the transition to green technologies
- · Close bank relationships and zombie lending limit the reliability of banks' environmental disclosures

Additional Material

Environmental Disclosures Over Time





Word cloud of environmental disclosure content



Back

Environmental disclosures: Details

Report type	Number of reports	Mean total wordcount	Mean environmental wordcount
Annual report	623	81,584	700
Integrated report	57	28,257	414
Nonfinancial report	61	17,411	466
Other	383	3,895	199
Sustainability report	273	17,199	509
Total	1,397	42,760	503



New relationships (Green)

 $\mathsf{Entry}_{f,b,i,c,t} = \alpha_b + \alpha_{i,c,t} + \beta_1(\mathsf{Green}_{i,c,t} \times \mathsf{High} \; \mathsf{Env.} \; \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \; \mathsf{Env.} \; \mathsf{Reporter}_{b,t} + \epsilon_{f,b,i,c,t}$

	Entry						
	(1)	(2)	(3)	(4)	(5)		
High environmental reporter	0.116 (0.0856)	0.0893 (0.0779)		0.122 (0.0921)			
Brown	-0.0436 (0.0351)						
High environmental reporter \times Brown	0.0249 (0.0279)	0.0151 (0.0250)	0.00433 (0.0119)	0.0253 (0.0291)	0.00485 (0.0138)		
Bank controls	Yes	Yes	-	Yes	-		
Bank FE	Yes	Yes	-	Yes	-		
Firm FE	Yes	No	No	-			
Time FE	Yes				-		
Industry-Country-Time FE	No	Yes	Yes		-		
Firm-Time FE	No	No	No	Yes	Yes		
Bank-Time FE	No	No	Yes	No	Yes		
N R ²	340,664 0.0695	344,817 0.0266	344,669 0.0652	339,288 0.0891	339,050 0.142		



Relationship termination (Green)

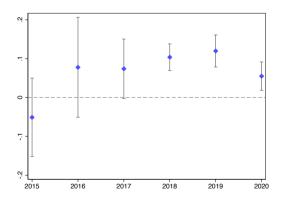
 $\mathsf{Exit}_{f,b,i,c,t} = \alpha_b + \alpha_{i,c,t} + \beta_1(\mathsf{Green}_{i,c,t} \times \mathsf{High} \; \mathsf{Env.} \; \mathsf{Reporter}_{b,t}) + \beta_2 \mathsf{High} \; \mathsf{Env.} \; \mathsf{Reporter}_{b,t} + \epsilon_{f,b,i,c,t}$

	Exit						
	(1)	(2)	(3)	(4)	(5)		
High env. reporter	-0.00522 (0.00681)	-0.0284 (0.0236)		-0.0535** (0.0256)			
Brown	0.00308 (0.00506)						
$\mbox{High env. reporter} \times \mbox{Brown}$	-0.00615 (0.00509)	-0.00630* (0.00372)	-0.00418** (0.00185)	-0.00750 (0.00712)	-0.00250 (0.00397)		
Bank controls	Yes	Yes	-	Yes	-		
Bank FE	Yes	Yes	-	Yes	-		
Firm FE	Yes	No	No		-		
Time FE	Yes				-		
Industry-Country-Time FE	No	Yes	Yes		-		
Firm-Time FE	No	No	No	Yes	Yes		
Bank-Time FE	No	No	Yes	No	Yes		
N R ²	506,186 0.469	913,794 0.0700	913,766 0.0752	222,283 0.504	222,143 0.509		



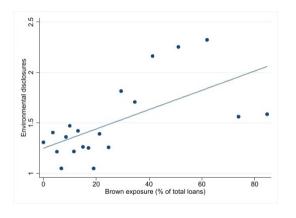
Banks' environmental disclosures and new loans to brown industries

$$\mathsf{LoanAmount}_{f,b,i,c,t} = \alpha_{b,t} + \alpha_{i,c,t} + \sum_{k} \beta_k(\mathsf{Brown}_{i,c,t} \times \mathsf{High \; Env. \; Reporter}_{b,t}) + \gamma X_{b,t} + \epsilon_{f,b,i,c,t}$$





Environmental disclosures and banks' exposure to brown industries



Banks with more extensive environ. disclosures have a larger proportion of loans to brown industries

