# THE LABOR MARKET EFFECTS OF TECHNOLOGY SHOCKS

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#### Abstract

We analyze the effects of neutral and investment-specific technology shocks on hours worked and unemployment. We characterize the response of unemployment in terms of job separation and job finding rates. We find that job separation rates mainly account for the impact response of unemployment while job finding rates for movements along its adjustment path. Neutral shocks increase unemployment and explain a substantial portion of unemployment and output volatility; investment-specific shocks expand employment and hours worked and mostly contribute to hours worked volatility. We show that this evidence is consistent with the view that neutral technological progress prompts Schumpeterian creative destruction, while investment specific technological progress has standard neoclassical features.

JEL classification: E00, J60, O33.

**Keywords:** Search frictions, technological progress, creative destruction.

#### 1 Introduction

There has been a renewed interest in examining how labor market variables respond to technology shocks. The analysis has generally focused on the dynamics of total or per-capita hours worked—see, among others, Galí (1999), Francis and Ramey (2001), Uhlig (2004), Dedola and Neri (2004), Fernald (2004), Altig et al. (2001, 2005), and Fisher (2006). This focus is partly motivated by having as reference the basic neoclassical growth model, where a representative household offers his labor services in a competitive market. However, such an approach obscures whether fluctuations in labor input are due to fluctuations in hours per employee (the intensive margin of labor market adjustment) or in the number of employed workers (the extensive margin) and whether employment adjustments arise because of changes in the hiring or in the firing policies of firms. Analyzing these different margins can instead convey useful information for at least two reasons. First, hours and employment have different volatility (see, for example, Cooley, 1995) and their correlation is far from perfect. Second, worker flows provide key insights into employment adjustments. The conventional wisdom has generally been that recessions—periods of sharply rising unemployment—begin with a wave of layoffs and persist over time because unemployed workers have hard time to find a new job. Shimer (2005) and Hall (2005) recently challenged this view by arguing that the flow of workers out of jobs hardly increases in recessions. But are all the recessions alike? Can we safely neglect the role of the separation rate in characterizing unemployment dynamics?

In this paper we address these issues by analyzing how labor markets respond to technology shocks along the extensive and the intensive margin and we characterize employment dynamics in terms of the job separation rate (the rate at which workers move from employment to unemployment) and the job finding rate (the rate at which unemployed workers find a job). Our analysis focuses on the response to investment-neutral and investment-specific technology shocks. The identification restrictions we use are taken directly from Solow (1960) growth model and require that investment specific technological progress is the unique driving force for the secular trend in the relative price of investment goods, while neutral and investment specific technological progress explain long-run movements in labor productivity (see also Altig et. al. (2005),

Fisher (2006) and Michelacci and Lopez Salido (2007)).

As in Fernald (2004), we recognize that low frequency movements could give a misleading representation of the effects of shocks. This is a relevant concern since in the sample the growth rate of both labor productivity and the relative price of investment goods exhibit significant long run swings which have gone together with important changes in labor market conditions. These patterns have been greatly emphasized in the literature on growth and wage inequality (see Violante, 2002 and Greenwood and Yorokoglu, 1997, among others). The productivity revival of the late 90's has also been heralded as the beginning of a new era in productivity growth and it has been a matter of extensive independent research, see for example Gordon (2000), Jorgenson and Stiroh (2000). Once we efficiently take care of the low frequency movements in the variables entering the VAR we find that:

- 1. Labor market adjustments mainly occurs along the extensive margin in response to neutral technology shocks and the intensive margin in response to investment specific technology shocks.
- 2. The separation rate explains the initial unemployment response to neutral technology shocks while the finding rate accounts for the majority of the fluctuations a few quarters after. Thus, the response to a neutral technology shock is in line with the conventional wisdom: unemployment initially rises because of a wave of layoffs and remains high because the job finding rate takes time to recover.
- 3. Investment specific technology shocks expand aggregate hours worked both because hours per worker increase and because unemployment falls. Again, the job separation rate accounts for a major portion of the impact response of unemployment, and the job finding rate for its dynamic path.
- 4. Neutral technology shocks explain a substantial proportion of the volatility of unemployment and output while investment specific technology shocks mainly account for the volatility of hours worked. Taken together, technology shocks explain around 30 per cent of the cyclical fluctuations of key labor market variables at time horizons between 2 and 8 years.

5. Our estimated technology shocks accurately characterize certain historical business cycle episodes. In particular, the recession of the early 90's and the subsequent remarkably slow labor market recovery appear to be driven almost entirely by advancements in the neutral technology. Neutral technology shocks initially cause a rise in job separation and unemployment; output builds up until it reaches its new higher long run value, but over the transition path employment remains below trend because of the low job finding rate. This makes the output recovery appear to be "jobless".

These findings are robust to the choice of the lag length, to the presence of omitted variables, to the identification scheme, to the measurement of the labor variables, and to other auxiliary assumptions needed in specifying the VAR.

We present a model which can qualitatively and quantitatively replicate these facts. The model is consistent with the Schumpeterian view that the introduction of new neutral technologies causes the destruction of technologically obsolete productive units and the creation of new technologically advanced ones. Investment specific technological progress has instead standard neoclassical features. Schumpeterian creative destruction plays a key role in explaining productivity dynamics at the micro level, see Foster et al. (2001) and it is a prominent paradigm in the growth literature, see Aghion and Howitt (1994), Mortensen and Pissarides (1998), Violante (2002) and Hornstein et al. (2005). Yet creative destruction has generally been overlooked in analyzing business cycle fluctuation —a notable exception is Michelacci and Lopez-Salido (2007). In such a paradigm neutral technological progress leads to reallocation of workers across productive units, so that labor market adjustment occurs mainly along the extensive margin, which is what we find in the data. Sticky price models have a hard to explain this fact - the menu-costs of changing prices are smaller than the costs incurred by workers displacement (see e.g. Mankiw, 1985, Ball and Romer, 1999 and Hamermesh, 1993). Hence, firms should prefer to change prices rather than displace workers. The Schumpeterian view of labor market fluctuations has policy implications which are different from those obtained relative with sticky-prices models. In the latter when technology improves and monetary policy is not accommodating enough, demand is sluggish to respond and firms take advantage of the advancement in technologies to economize on

labor input. Hence the fall in hours is partly due to an inefficient response of monetary policy. In our model the socially optimal process of technology adoption in the presence of creative destruction and search frictions in the labor market produces such an outcome.

The rest of the paper is structured as follows. Section 2 discusses the identification of shocks. Section 3 describes the data and shows the biases caused by low frequency movements. Section 4 presents impulse responses. Section 5 examines the role of potentially omitted variables. Section 6 quantifies the contribution of the separation and finding rates to unemployment dynamics. Section 7 presents a model which helps to interpret the evidence. Section 8 analyzes cyclical fluctuations induced by technology shocks. Section 9 deals with robustness. Section 10 concludes.

## 2 Identification of technology shocks

We use a version of Solow (1960) model to decompose aggregate productivity into the sum of a stationary component and a component driven by neutral and investment specific technology shocks. This decomposition holds in several versions of the model (including the one in Section 7), and justifies its use for identification purposes.

**Solow model** Assume technological progress is exogenous and the rate of saving and capital depreciation are stationary. The production function is:

$$Y = ZK^{\alpha}N^{1-\alpha}, \quad 0 < \alpha < 1,$$

where Y is final output, K is capital, N is labor and Z is the investment-neutral technology. Final output can be used for either consumption C, or investment I. A stationary fraction of output s is invested, I = sY. Next period capital is

$$K' = (1 - \delta)K + QI,$$

where  $0 < \delta < 1$  is a stationary depreciation rate. The variable Q formalizes the notion of investment specific technological change. A higher Q implies a fall in the cost of producing a new unit of capital in terms of output or an improvement in the quality of new capital produced with a given amount of resources. If the sector producing new capital is competitive, the inverse of its relative price is an exact measure of Q.

One can check that this economy evolves around a (stochastic) trend given by

$$X \equiv Z^{\frac{1}{1-\alpha}} \ Q^{\frac{\alpha}{1-\alpha}}$$

and that the quantities  $\tilde{Y} \equiv Y/(XL)$ , and  $\tilde{K} \equiv K/(XQL)$  converge to  $\tilde{Y}^* = (s/\delta)^{\frac{\alpha}{1-\alpha}}$  and  $\tilde{K}^* = (s/\delta)^{\frac{1}{1-\alpha}}$ , respectively. As a result the logged level of aggregate productivity,  $y_n \equiv \ln Y/L$ , evolves according to

$$y_n = \tilde{y}^* + v + x = \tilde{y}^* + v + \frac{1}{1 - \alpha}z + \frac{\alpha}{1 - \alpha}q$$
 (1)

where small letters denote the log of the corresponding quantities in capital letters and v is a stationary term which accounts for transitional dynamics. Equation (1) decomposes aggregate productivity into the sum of a stationary term plus a trend induced by the evolution of the neutral and the investment specific technologies. This result can be used to identify technology shocks from a VAR: a neutral technology shock (a z-shock) is the disturbance having zero long-run effects on the level of q and non-negligible long-run effects on labor productivity; an investment specific technology shock (a q-shock) affects the long-run level of both labor productivity and q. No other shock has long-run effects on q or labor productivity.

Choice of deflator There is some controversy on how the price of investment and GDP should be deflated. In this paper both are deflated by using the output deflator. Fisher (2006) and Michelacci and Lopez-Salido (2007) instead deflate both of them by the CPI index. Altig et al. (2005) appear to deflate the relative price of investment with the CPI index, and output with the output deflator (although they are not entirely clear about the issue). In a closed economy, and if we exclude indirect taxes, the CPI and the output deflator are the same, but in an open economy they are not. In the appendix we show that our approach is consistent with the balanced growth conditions of a well defined open economy, while the approach employed by other authors implies that the decomposition (1) no longer holds exactly and that the real exchange rate, in addition to the z and the q shocks, determines long run productivity (see also Kehoe and Ruhl (2007)). Using the GDP deflator is equivalent to use as a numeraire domestic consumption—i.e. the consumption goods produced in the US. The Consumer Price Index,  $P_c$ , is  $P_c = \left(\frac{P_c^H}{a}\right)^a \left(\frac{P_c^F}{1-a}\right)^{1-a}$  where  $P_c^H$  and  $P_c^F$  are the prices of consumption

goods produced in the US and abroad, respectively; and a represents the share of domestic consumption goods. Let  $q^c$  and  $y^c$  denote the inverse of the relative price of investment and labor productivity (both in logs), when deflated with the CPI index. In appendix A we show that

$$y^{c} = cte + \frac{1}{1 - \alpha - \beta}z + \frac{\alpha + \beta}{1 - \alpha - \beta}q^{c} + \frac{1}{1 - \alpha - \beta}(1 - a)\left(p_{c}^{H} - p_{c}^{F}\right)$$
(2)

where  $\alpha$  and  $\beta$  are the output elasticities to domestic and foreign capital, respectively. Hence, with this choice of numeraire, a permanent change in the real exchange rate affects long run labor productivity measured in CPI units. This means that, in a VAR with the first difference of  $y^c$  and  $q^c$ , permanent changes in the real exchange rate could be identified as "neutral" technology shocks. This is a relevant concern since the real exchange rate is known to exhibit remarkable persistence.

Similarly, when we deflate the relative price of investment with the CPI index and output with the GDP deflator, as in Altig et al (2005), we obtain that

$$y = cte + \frac{1}{1 - \alpha - \beta}z + \frac{\alpha + \beta}{1 - \alpha - \beta}q^c + \frac{\alpha + \beta}{1 - \alpha - \beta}(1 - a)\left(p_c^H - p_c^F\right),$$

and again a permanent change in  $p_c^H - p_c^F$  has long run effects on productivity.

Empirical implementation Let  $X_t$  be a  $n \times 1$  vector of variables and let  $X_{1t}$  and  $X_{2t}$  be the first difference of  $q_t$  and  $y_{nt}$ , respectively. The Wold representation of  $X_t = (X_{1t}, \ldots, X_{nt})$  is  $X_t = D(L)\eta_t$ , where D(L) has all its roots inside the unit circle and  $E(\eta_t \eta_t') = \Sigma_{\eta}$ . In general,  $\eta_t$  is a combination of several structural shocks  $\epsilon_t$ . We assume that  $\epsilon_t \sim (0, I)$  and a linear relationship between  $\eta_t$  and  $\epsilon_t$ ,  $\eta = S\epsilon$ , where, by convention, the first element of  $\epsilon_t$  is taken to be the q-shock and the second the z-shock. The restrictions that the nonstationarities in  $q_t$  and  $y_{nt}$  originate exclusively from technology shocks imply that the first row of G = D(1)S is a zero vector except in the first position, while the second row is a zero vector except in the first and second position. With the assumed orthogonality of structural shocks, these restrictions are sufficient to separate the two technology shocks and to analyze the response of the variables in the VAR to each disturbance. The nomralization we use imply that responses measure the effects of one-standard deviation impulse in the shocks  $^1$ .

<sup>&</sup>lt;sup>1</sup>Equation (1) implies that  $G_{12}$ , the long run effect of a q-shock on labor productivity is  $\frac{\alpha}{1-\alpha}$ . We leave this coefficient unrestricted since its exact magnitude of this response depends on the production

## 3 Effects of low frequency comovements on the VAR

Our benchmark model has six variables  $X = (\Delta q, \Delta y_n, h, u, s, f)'$ , where  $\Delta$  denotes the first difference operator. All variables are in logs: q is equal to the inverse of the relative price of a quality-adjusted unit of new equipment,  $y_n$  is labor productivity, h is the number of hours worked per capita, u is the unemployment rate and s and f are the job separation rate and the job finding rate. The dynamics of hours per employees in response to shocks can then be obtained, provided that labor force participation is insensitive to shocks. We use 8 lags and stochastically restrict their decay toward zero.

The series for labor productivity, unemployment, and hours worked are from the USECON database commercialized by Estima and are all seasonally adjusted; q is from Cummins and Violante (2002), who extend the Gordon (1990) measure of the quality of new equipment till 2000:4. The availability of data for q restricts the sample period to 1955:1-2000:4. The original series for q is annual and it is converted into quarters as in Galí and Rabanal (2004)  $^2$ .

The series for the job separation and the job finding rates are from Shimer (2005). They are quarterly averages of monthly rates. Shimer calculates two different series for the job separation and job finding rates. The first two are available from 1948 up to 2004. Their construction uses data from the Bureau of Labor Statistics for employment, unemployment, and unemployment duration to obtain the *instantaneous* (continuous time) rate at which workers move from employment to unemployment and viceversa. The two rates are calculated under the assumption that workers move between employment to unemployment and viceversa. Since they abstract from workers' labor force participation decisions, they are an approximation to the true labor market rates. Starting from 1967:2, the monthly Current Population Survey public microdata can be used to directly calculate the flow of workers that move in and out of the three possible labor market states (employment, unemployment, and out of the labor force).

function and the details of the law of motion of the capital stock.

<sup>&</sup>lt;sup>2</sup>Real output (LXNFO) and the aggregate number of hours worked (LXNFH) correspond to the non-farm business sector. The relative price of investment is expressed in output units by subtracting to the (log of the ) original Cummings and Violante series the (log of) the output deflator (LXNFI) and then adding the log of the consumption deflator  $\ln((CN+CS)/(CNH+CSH))$ . Here CN and CS denotes nominal consumption of non-durable and services while CNH and CSH are the analogous values of consumption in real terms. The aggregate number of hours worked per capita is calculated as the ratio of LXNFH to the working age population (P16), i.e.  $h \equiv \ln(LXNFH/P16)$ .

With this information Shimer calculates an exact instantaneous rates at which workers from employment to unemployment and viceversa. We analyze both measures: the first two are termed the *approximated* rates, the others the *exact* rates.

The first graph in the first row of Figure 1 plots hours worked and the unemployment rate together with NBER recessions (the grey areas). Hours worked display a clear U-shaped pattern and are highly negatively correlated with unemployment (-0.8). Whether the two series are stationary or exhibit persistent low frequency movements, is matter of controversy in the literature, see for example Fernald (2004) and Francis and Ramey (2001). The second graph plots hours worked per employee. Clearly, the series exhibits some low frequency changes, primarily at the beginning of the 1970s.

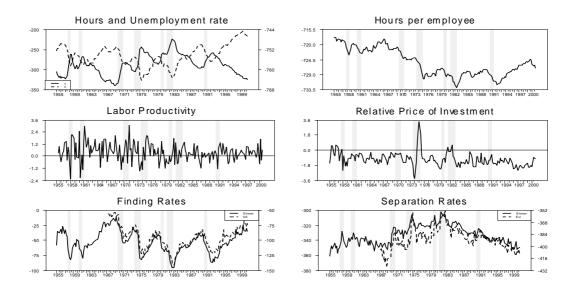


Figure 1: First graph: the dashed line is the aggregate number of hours worked per capita; the continuous line is civilian unemployment both series in logs. Second graph: (logged) hours per employee. Third graph: rate of growth of labor productivity in the non-farm business sector. Fourth graph: growth rate of the relative price of investment goods (multiplied by 100). Fifth and sixth graph: job finding rate and job separation rate (both in logs), respectively. The solid line corresponds to the approximated rate, the dashed to the exact rate. Shaded areas are NBER recessions.

The two graphs in the second row of Figure 1 plot the first difference of  $y_n$  and of the relative price of investment (equal to minus q), respectively. One can notice the existence of a dramatic fall in the value of q in 1975 and its immediate recovery in

the following years. Cummins and Violante (2002) attribute this to the introduction of price controls during the Nixon era. Since price controls were transitory, they do not affect the identification of investment specific shocks, provided that the sample includes both the initial fall in q and its subsequent recovery. The two panels in the third row of Figure 1 display the job finding rate (first graph) and the job separation rate (second graph). Each graph plots approximated and exact rates. The two job finding rate series move quite closely. The exact job separation rate has a lower mean in the 1968-1980 period, higher volatility but tracks the approximate series well.

Recessions are typically associated with a persistent fall in the job finding rate. This has motivated Shimer (2005) and Hall (2005) to claim that cyclical fluctuations in the unemployment rate are driven mainly by fluctuations in the job finding rate. The job finding rate is relatively more persistent than the separation rate (AR1 coefficient is 0.86 vs. 0.73) and appears to be reasonably stationary over the full sample.

The low frequency co-movements of the series are highlighted in Figure 2. We follow the growth literature and choose 1973:2 and 1997:1 as a break points, two dates that many consider critical to understand the dynamics of technological progress and of the US labor market (see Greenwood and Yorokoglu, 1997, Violante, 2002, Hornstein et al. 2002, and Fernald, 2004). The rate of growth of the relative price of investment goods was minus 0.8 per cent per quarter over the period 55:1 to 73:1 and moved to minus 1.2 per cent per quarter in the period 73:2-97:1. This difference is statistically significant. During the productivity revival of the late 90's the price of investment goods was falling at even a faster rate. The rate of growth of labor productivity exhibits an opposite trend. It was higher in the 55:1 to 73:1 period than in the 73:2-97:1 period, and recovered in the late 90's. Also in this case, differences are statistically significant. Shifts in technological progress occurred together with changes in the average value of the unemployment rate, see the first row of Figure 2.

The graphs in the second row of Figure 2 plot the trend component of labor productivity growth, hours worked and unemployment obtained by using a Hodrick Prescott filter with smoothing coefficient equal to 1600. The trends are related: there appears to be negative comovement between productivity growth and the unemployment rate and positive comovements between productivity growth and hours. The third row of Figure 2 shows that the separation rate exhibits low frequency movements that closely

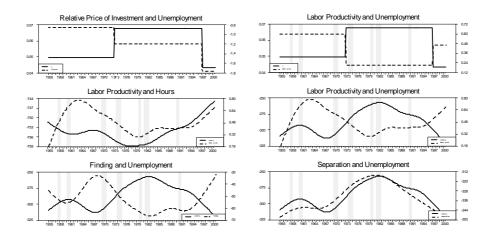


Figure 2: First graph: average quarterly growth rate of the relative price of investment (dotted line) and unemployment rate (solid line). Second graph: average quarterly growth rate of labour productivity (dotted line) and unemployment rate (solid line). Third graph: Hodrick Prescott trend of labor productivity growth (dotted line) and hours per capita (solid line). Fifth graph: Hodrick Prescott trend of labor productivity growth (dotted line) and unemployment rate (solid line). Sixth and seventh graphs: Hodrick Prescott trend of finding and separation rates (dotted lines) and unemployment rate (solid line). The smoothing coefficient is  $\lambda = 1600$ .

mimic those present in the unemployment rate. The opposite is true for the finding rate. Next, we show why these comovements are problematic.

The effects of low-frequencies comovements on impulse responses Panel (a) in Figure 3 displays the responses of labor productivity, the relative price of investment goods, unemployment, hours worked, hours worked per employee, the separation rate, and the finding rate to a neutral shock. We plot together the point estimates obtained for three different samples: 1955:I-2000:IV, 1955:I-1973:I, and 1973:II-1997:I. It is apparent that the estimated responses in the two subsample are similar. Yet, they look quite different from the responses for the full sample. In the full sample, the relative price of investment and the separation rate fall, while they increase in the two subsamples. Moreover the fall in hours and the job finding rate and the increase in unemployment are much less pronounced in the full sample than in each sub-sample. Finally, output and labor productivity respond faster in the full sample.

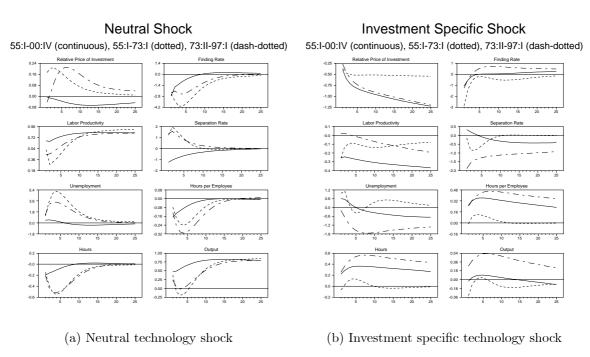


Figure 3: Responses to a one-standard deviation shocks. Each line corresponds to a six variable VAR(8) with the rate of growth of the relative price of investment, the rate of growth of labour productivity, the (logged) unemployment rate, and the (logged) aggregate number of hours worked per capita, the log of separation and finding rates, estimated over a different sample period.

The potential bias present in the estimated responses for the full sample can be related to the low frequency correlations previously discussed. In the full sample, a permanent change in the rate of productivity growth is at least partly identified as a neutral technology shock. Thus, over the period 1973:II-1997:I when productivity growth is on average lower, the full sample specification finds a series of negative neutral technology shocks. Since in this period the unemployment rate and the separation rate are above their full sample average, while hours worked and the finding rate are below, biases emerge leading, for example, a lower response of the unemployment rate and of the separation rate, and a higher response of hours worked and the job finding rate.

Panel (b) in Figure 3 presents responses to an investment specific shock for the same three samples. In comparing the results, one should bear in mind two important facts (see Figures 11 and 12 in Appendix C): i) the estimated responses in the first subsample are almost never significant (with the exception of the response of the relative price of investment) and ii) investment specific technology shocks contribute little to the volatility of all variables in the first subsample (again leaving aside the price of investment). In the second sub-period the contribution of investment specific shocks instead becomes important. Hence, it is appropriate to compare estimates for the full sample and the 1973:2-1997:1 sub-period. The bias in the estimated responses for the full sample is in line with the low frequency correlations previously discussed. In the full sample, a permanent change in the rate of growth of the relative price of investment is at least partly identified as a series of investment specific technology shocks. Thus, over the period 1973:II-1997:I when the price of investment falls at a faster rate on average, the full sample specification tends to identify a series of positive investment specific technology shocks. Since over the period, the unemployment rate and the separation rate are also higher than their full sample average, while hours worked, the job finding rate, and productivity growth are lower, the full sample specification biases estimates towards a higher response of the unemployment rate and of the separation rate, and a lower response of hours worked, the job finding rate, and productivity.

These results are robust to a number of modifications: they are unaffected if the second subsample is 1973:II-2000:IV (see panels (a) and (b) in Figures 13 in Appendix C) or if we use the population-adjusted hours produced by Francis and Ramey (2001). In fact, as shown in Canova et al. (2006), the adjusted hours series exhibits the same

low frequency variations as the one used here. In sum, Figure 3 suggests that there are little sub-sample instabilities and that the difference with the full sample estimates are due to the low frequency comovements exhibited by the variables of the VAR.

## 4 The full sample results after dealing with trends

To tackle the issue of the low frequency comovements one could estimate the VAR in each sub-sample. Splitting the sample is however inefficient, since the dynamics are roughly unchanged over the sub-samples. Moreover, imposing as identifying long run restrictions in a system estimated over a small sample may induce serious biases in the structural estimates (see Erceg et al. 2005). As an alternative, we allow the intercept of all VAR equations to vary over time but restrict the slopes to be time invariant. We have considered several options: in the baseline specification (the "dummy" specification) the intercept is deterministically broken at 1973:2 and 1997:1. We show below that conclusions are robust to alternative low frequency removal approaches.

### 4.1 Evidence using the approximated rates

Panel (a) in Figure 4 plots the response of the variables of interest to a neutral technology shock for the full sample using the approximate job finding and job separation rates. The reported bands correspond to the 90 percent confidence interval. A neutral shock leads to an increase in unemployment and to a fall in the aggregate number of hours worked. The effects on hours worked per employee are small and generally statistically insignificant. The impact rise in unemployment is the result of a sharp rise in the separation rate and of a significant fall in the job finding rate. In the quarters following the shock, the separation rate returns to normal levels while the job finding rate takes up to fifteen quarters to recover. Hence, the dynamics of the job finding rate explains why unemployment responses are persistent. Output takes about 5 quarters to significantly respond but then gradually increases until it reaches its new higher long-run value. Interestingly, once low frequency movements are taken into account, the dynamic responses for the full sample look like those of the two subsamples.

Panel (b) in Figure 4 plots responses to an investment specific shock. The estimated responses are very similar to those obtained in the 1973:2-1997:1 sub-sample. An

investment specific technology shocks leads to a short run increase in output and hours worked per capita and a fall in unemployment. The fall of unemployment on impact is due to a sharp drop in the separation rate. Since this effect is partly compensated by a fall in the job finding rate, the initial fall in unemployment rate is small in absolute terms and statistically insignificant. Hence, the increase in the number of hours worked is primarily explained by the sharp and persistent increase in the number of hours worked per employee. Thus, labor market adjustment to an investment specific technology shock mainly occur along the intensive margin.

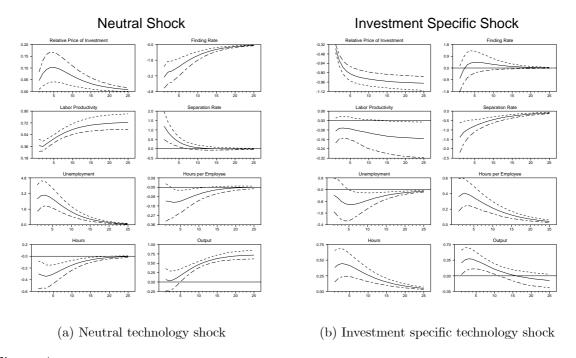


Figure 4: Responses to a one-standard deviation shocks. Full sample with intercept deterministically broken at 1973:II and 1997:I. Six variables VAR(8). Dotted lines are 5% and 95% quantiles of the distribution of the responses simulated by bootstrapping 500 times the residuals of the VAR. The continuous line is the median estimate.

#### 4.2 Evidence using the exact rates

We next analyze the effects of technology shocks when considering exact job finding and separation rates. Again, we report results obtained with the dummy specification. Panel (a) in Figure 5 presents the responses to a neutral technology shock with the exact rate (dotted line) together with the previously discussed responses obtained with

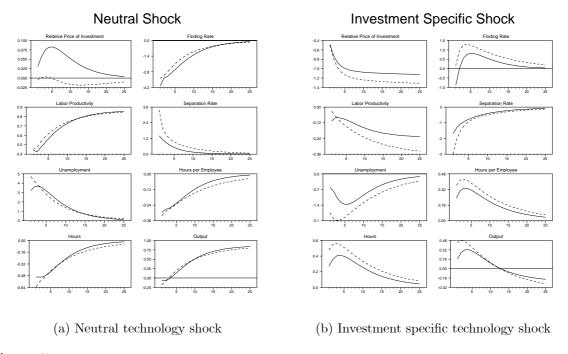


Figure 5: Exact rates (dotted lines) and approximated rates (solid lines). Both VAR includes dummies corresponding to the breaks in technology growh. Each VAR has 8 lags and six variables. Reported are point estimates of the responses.

the approximated rates (solid line). Both specifications agree on the sign and shape of the responses. There are however two important quantitative differences. When considering the true rates, the separation rate rises on impact twice as much, while the finding rate falls significantly less, especially on impact. Furthermore, over the adjustment path the separation rate is more persistence when exact rates are used.

Panel (b) in Figure 5 reports responses to an investment specific technology shock when exact and approximate rates are used. Also in this case, the two specifications agree on the sign and shape of the responses, but there are again two significant quantitative differences. When the true rates are used, the response of the separation rate is more pronounced and falls on impact twice as much. Instead, the job finding rate is now unaffected on impact and remains above normal levels along the adjustment path. As a result, the fall in the unemployment rate is more pronounced both on impact and during the transition suggesting that the extensive margin plays a more important role in accounting for the rise in hours worked when exact rates are used. Nevertheless, the increase in hours per employee remains predominant.

#### 5 Omitted Variables

Our specification has allowed for enough lags, so that the residuals are clearly white noise processes. Yet, it is possible that omitted variables play a role in the results. For example, Evans (1992) showed that Solow residuals are correlated with a number of policy variables, therefore making responses to Solow residuals shocks uninterpretable. To check for this possibility we have correlated our two estimated technology shocks with variables which a large class of general equilibrium models suggests as being jointly generated with neutral and investment specific shocks. In particular, we compute correlations up to 6 leads and lags between each of our technology shocks and the consumption to output ratio, the investment to output ratio, and the inflation rate. The point estimates of these correlations together with an asymptotic 95 percent confidence tunnel around zero are in Figure 6.

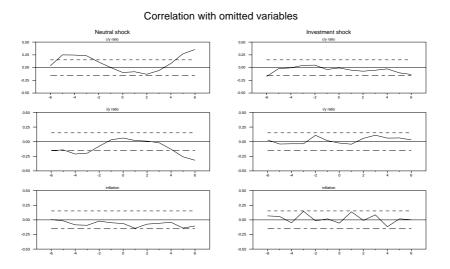


Figure 6: Left column corresponds to neutral technology shocks; right column to investment specific technology shocks. The first row plots the correlation with the consumption-output ratio, the second with the investment-output ratio, the third with the inflation rate. The shocks are estimated from the six variables VAR with approximated rates in the dummy specification. The horizontal lines correspond to an asymptotic 95 percent confidence interval for the null of zero correlation.

The technology shocks are obtained in the dummy specification with the approximated rates (similar results are obtained with the exact rates). There is some evidence

that the consumption to output and the investment to output ratios help to predict neutral technology shocks, while none of the three potentially omitted variables significantly correlate with investment specific shocks. Hence, we investigate what happens when we enlarge the system to include these three new variables. Panels (a) and (b) in Figures 14 in Appendix C present the responses when considering a VAR which includes the original six variables plus the consumption to output and the investment to output ratios and the inflation rate in the dummy specification, when approximated rates are used. None of our previous conclusions are affected and this is still the case when exact rates are used. Only the volatility of technology shocks falls somewhat when considering the extended VAR.

## 6 The dynamics of fictional unemployment rates

Shimer (2005) and Hall (2005) have challenged the conventional view that recessions—defined as periods of sharply rising unemployment—are the result of higher job-loss rates. They argue that recessions are mainly explained by a fall in the job finding rate. Our impulse responses suggest instead that the separation rate plays a major role in determining the impact effect of technology shocks on unemployment.

To further evaluate the role of the separation rate, we use a simple two states model of the labor market (see Jackman et al., 1989 and recently Shimer, 2005) and we assume that the stock of unemployment evolves as:

$$\dot{u}_t = S(l_t - u_t) - Fu_t \tag{3}$$

where  $l_t$  and  $u_t$  are the size of the labor force and the stock of unemployment, respectively; while S and F are the separation and finding rates in levels, respectively. The unemployment rate tends to converge to the following fictional unemployment rate:

$$\tilde{u} = \frac{S}{S+F} \equiv \frac{\exp(s)}{\exp(s) + \exp(f)}$$

Shimer (2005) shows that the fictional unemployment rate  $\tilde{u}$  tracks quite closely the actual unemployment rate series, so that one can fully characterize the evolution of the stock of unemployment just by characterizing the dynamics of labor market flows. After linearizing the log of  $\tilde{u}$ , we can calculate its response using the information contained

in the response of (the log of) the separation rate s and the finding rate f. This allows to measure the contribution of finding and separation rates to the cyclical fluctuations of fictional unemployment  $\tilde{u}$ ; and to evaluate how accurately fictional unemployment approximates actual unemployment. Generally, fictional and actual unemployment differ when flows (due to workers movements in and out of the labor force play a role in determining unemployment.

Panel (a) in Figure 7 reports the results for the specification with approximated rates, panel (b) deals with the exact rates. In both cases a nine variable VAR is used. In each panel, the response of the true unemployment rate appears with a solid line and the response of (logged)  $\tilde{u}$  appears with a dotted line. The dash-dotted line corresponds to the response of (logged)  $\tilde{u}$  that would be obtained if the job finding rate had remained unchanged at its average level in the sample. It therefore represents the contribution of the separation rate to fluctuations in fictional unemployment.

There are several important features of this figure. First, the dynamics of fictional unemployment after a neutral shock are explained to a large extent by fluctuations in the separation rate, especially in the specification with exact rates. In agreement with previous results, the separation rate explains almost 90 per cent of the impact effect on fictional unemployment. However, after only one quarter, its contribution falls to 40 per cent and drops to just 20 per cent one year after the shock. Moreover, there are important quantitative differences in the impact response of actual and fictional unemployment. Hence workers movements in and out of the labor force play some role in characterizing the response of the unemployment rate, at least on impact.

Following an investment specific shock, and in the specification with approximated rates, unemployment falls little on impact because the fall in the separation rate makes unemployment decrease while the fall in the job finding rate makes unemployment increase. The differences between the response of fictional and actual unemployment are minimal both with approximate and with exact rates. Hence, other labor market flows are likely to play a minor role in determining the unemployment responses to investment specific shocks, reinforcing the conclusion that labor market adjustments to these disturbances mainly occur along the intensive margin.

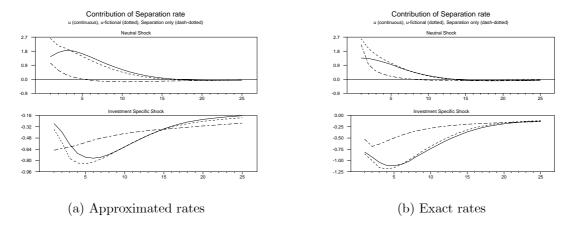


Figure 7: Nine variables VAR with approximated or exact rates. Full sample with deterministic time dummies. Reported are median estimates from 500 bootstrap replications.

### 7 Interpretation

Next, we present a model which can be used to interpret the evidence we have presented. We assume there are no frictions in the adoption of the investment specific technology, while we impose a vintage structure on the neutral technology. We focus on the social planner problem to stress that the observed responses do not necessarily suggest the presence of inefficiencies and could simply result from the optimal process of technology adoption in the presence of Schumpeterian creative destruction and labor market frictions<sup>3</sup> We first describe the economy and then discuss impulse responses. Appendix B contains a formal derivation of equilibrium conditions.

### 7.1 Assumptions

There is one consumption good, the numeraire. Output is produced according to

$$\tilde{Y} = F(\tilde{K}, \ \tilde{H}) = \tilde{K}^{\alpha} \tilde{H}^{1-\alpha},$$

where  $\tilde{K}$  is the capital stock and  $\tilde{H}$  the amount of labor intensive intermediate goods used in production. Labor intensive intermediate goods are produced in *jobs* which consist of firm-worker pairs. A worker can be employed in, at most, one job where he supplies one unit of labor at an effort cost (in utility terms)  $c_w$ . A job with neutral technology z produces an amount of intermediate goods equal to  $\exp\left(\frac{z}{1-\alpha}\right)$ . As in

<sup>&</sup>lt;sup>3</sup>See Michelacci and Lopez Salido (2007) analize the decentralized equilibrium of a related economy.

standard vintage models, newly created jobs always embody leading-edge technologies while old jobs are incapable of upgrading their previously installed technologies.<sup>4</sup> The idea is that the adoption of new technologies requires the performance of new tasks and workers initially hired to operate specific technologies may not be suitable for their upgrading. Specifically, a job which starts producing at time t operates with a neutral technology  $z_{it}$  equal to the economy leading technology  $z_t$  of that time, while the current period neutral technology of old jobs,  $z_{it}$ , remains (in expected value) unchanged:

$$z_{it} = z_{it-1} + \epsilon_{it} \tag{4}$$

where  $\epsilon_{it}$  is an idiosyncratic shock which is iid normal with standard deviation  $\sigma_{\epsilon}$ . The leading edge neutral technology evolves as:

$$z_t = \mu_z + z_{t-1} + \varepsilon_{zt} \tag{5}$$

where  $\varepsilon_{zt}$  is iid normal with standard deviation  $\sigma_z$ . Hereafter, we will refer to the difference between the leading technology  $z_t$  and the job's neutral technology  $z_{it}$  as the job technological gap,  $\tau_{it} \equiv z_t - z_{it}$ .

The law of accumulation of capital is  $\tilde{K}' = (1 - \delta)\tilde{K} + e^q\tilde{I}$  where  $\tilde{I}$  is the amount of investment expenditures measured in final output and q is the investment specific technology, which evolves according to

$$q_t = \mu_q + q_{t-1} + \varepsilon_{qt}. \tag{6}$$

At every point in time jobs are exogenously destroyed with probability  $\lambda$ . Jobs can also be destroyed when their technological gap is too large relative to an endogenously determined critical threshold  $\tau_t^*$ . Jobs created at time t starts producing at time t+1. Creating new jobs requires the services of new recruiters. The cost of creating n new jobs involves a cost in utility terms to recruiters equal to:

$$C(n) = cu^{-\eta_0} n^{\eta_1}, \quad \eta_0, \eta_1 > 0$$
 (7)

<sup>&</sup>lt;sup>4</sup>See Jovanovic and Lach (1989), Caballero and Hammour (1996), and Aghion and Howitt (1994) for examples of vintage models.

 $<sup>^5</sup>$ The idiosyncratic shocks  $\epsilon$  guarantee that the cross-sectional distribution of job technology has no mass points. In turn, this property ensures a smooth transitional dynamics by ruling out the possibility that persistent oscillations occur over the transition path —i.e. the "echo effects" that typically arise in vintage models, see for example Benhabib and Rustichini (1991).

so that unemployment reduces the cost of creating new jobs, as it is standard in search models, see e.g. Pissarides (2000). The formulation we use embeds others present in the literature. For example, if the matching function has constant returns to scale and the utility cost of posting a vacancy is constant, then  $\eta_1 - \eta_0 = 1$ . If the cost of posting vacancies is instead increasing in the number of posted vacancies or in the number of newly created jobs as in Caballero and Hammour (1996) and Michelacci and Lopez-Salido (2007),  $\eta_1 - \eta_0 \ge 1$ .

The population of workers is constant and normalized to one. We assume that a representative household exists so that workers and recruiters pool their income at the end of the period and choose consumption and effort costs to maximize the sum of the expected utility of the household's members. The instantaneous utility is:

$$\ln \tilde{C} - c_w \left( 1 - u \right) - C(n) \tag{8}$$

where  $\tilde{C}$  is aggregate consumption, while u and n denote the unemployment rate and the flow of newly created jobs, respectively. The last two terms in (8) account for the effort cost of working for workers and recruiters, respectively. The household's discount factor is  $\beta$ . The aggregate resource constraint is:  $\tilde{Y} = \tilde{I} + \tilde{C}$ .

We adopt the following convention about the timing of events within a period t:

- i. Aggregate technology shocks  $\varepsilon_{zt}$  and  $\varepsilon_{qt}$  are realized;
- ii. Upgrade possibilities materialize for the neutral technology of old jobs;
- iii. Old jobs realize whether their job is exogenously destroyed (which occurs with probability  $\lambda$ ) and their idiosyncratic shocks  $\epsilon_{it}$ . New jobs (resulting from matches at time t-1) start with neutral technology  $z_t$ ;
- v. Decisions about job destruction, job creation, and investment are taken;
- vi. Output is produced, income pooled and consumed. Next period begins

The job destruction decision of firms is characterized by a critical reservation technological gap  $\tau_t^* > 0$  such that jobs with higher technological gaps are destroyed. Let  $f_t(\tau)$  denote the time-t measure of old jobs which, in case they are kept in operation,

would produce with technological gap  $\tau$ . In the described sequence of events, this is the distribution resulting after the events in iii). Then unemployment is

$$u_{t} = 1 - \int_{-\infty}^{\tau_{t}^{*}} f_{t}(\tau)d\tau - n_{t-1}$$
(9)

since jobs are destroyed when their technology gap is greater than  $\tau_t^*$  while all newly created jobs are productive. The fraction of jobs destroyed between time t-1 and time t (i.e. the job separation rate) is

$$S_t = \lambda + \frac{\int_{\tau_t^*}^{\infty} f_t(\tau) d\tau}{1 - u_{t-1}}$$

while the job finding probability for workers searching between time t-1 and time t is  $F_t = \frac{n_{t-1}}{u_{t-1}}$  so that unemployment evolves as

$$u_t = u_{t-1} + S_t (1 - u_{t-1}) - F_t u_{t-1}$$

which is the discrete time analogue of equation (3). Jobs are created up to the point that the marginal cost of job creation is equal to its expected future net value, so that

$$c\eta_1 n_t^{\eta_1 - 1} u_t^{-\eta_0} = \beta E_t \left( V_{t+1}(0) \right) \tag{10}$$

where  $V_{t+1}(0)$  is the next period value of a job with technological gap equal to zero.

This economy fluctuates around the stochastic trend given by  $X_t \equiv e^{x_t}$ , where

$$x_t = \frac{1}{1 - \alpha} z_t + \frac{\alpha}{1 - \alpha} q_t$$

Hence, we scale quantities by  $X_t$  and solve log-linearizing the first order conditions around the steady state when  $\varepsilon_{z,t} = 0$  and  $\varepsilon_{q,t} = 0$ . To characterize the beginning-of-period distribution,  $f_t$ , we follow Campbell (1998) and Michelacci and Lopez-Salido (2007) and use values at a fixed grid of technological gaps.<sup>6</sup>

The logged level of unscaled aggregate productivity,  $y_{nt} \equiv \ln(Y_t/(1-u_t)) + x_t$ , evolves as in (1), where  $Y_t \equiv \tilde{Y}_t/X_t$  denotes scaled aggregate output. Specifically, let Y and 1-u denote the constant level of scaled output and employment around which the economy fluctuates. Then (1) holds for  $y^* = \ln Y - \ln(1-u)$  and  $\varepsilon$  accounts for the stationary fluctuations of  $Y_t$  and  $1-u_t$  around their mean. Therefore, our identification approach is fully consistent with the structure of this model.

<sup>&</sup>lt;sup>6</sup>A Computational Appendix available from the authors upon request contains a more detailed description on how to solve the model.

#### 7.2 The response to technology shocks

We calibrate the model at the quarterly frequency and derive the implied average monthly rate of the associated labor market flows to make results comparable with the empirical analysis. The values of the parameters used are in Table 1. Most of the choices are standard. Following Greenwood et al. (2000),  $\mu_z$ ,  $\mu_q$  and  $\delta$  are chosen so as to yield, at the yearly level, a growth rate of z of 0.39 percent, a growth rate of q of 3.21 per cent, and a capital depreciation rate of capital of 12.4 per cent, respectively.  $\lambda$ is obtained as in den Haan et al. (2000), assuming that exogenous separation accounts for about one half of total separation and  $\eta_0$  is set by assuming that it exist a constant return to scale matching function where the matching elasticity to unemployment is 0.4, which is the estimated value by Blanchard and Diamond (1990). To calibrate  $\eta_1$  we assume that the cost of posting vacancy is increasing in the number of newly created jobs, say, because recruits require some training to be productive in new jobs and recruiters have decreasing marginal utility to leisure. If we assume that these services are exchanged in a competitive labor market, we can use standard estimates for the Frisch elasticity of the recruiters' labor supply—which is typically slightly greater than one half, see Blundell et al. (1993) and Lee (2001)—together with the reported estimates for the matching elasticity to vacancies to estimate  $\eta_1$ .  $\sigma_{\epsilon}$ ,  $c_w$ , and c are set to match, in the model without aggregate shocks, i) that the fraction of existing jobs more productive than a newly created job is around 60 percent, ii) that the job finding probability is 80 per cent, and iii) that the separation rate is 6 percent. The first condition is in line with Baily et al. (1992). The last two are the quarterly counterpart of a monthly separation rate of 2 per cent and a job finding rate of 40 percent, which are the averages in our sample.

Panel (a) in Figure 8 characterizes the response of the economy to a z-shock,  $\varepsilon_{zt}$ , leading to a long run increase in labor productivity of one per cent. The implied monthly separation rate  $(S_t^m)$  and finding rates  $F_t^m$ , are obtained by using  $1 - S_t = (1 - S_t^m)^3$  and  $1 - F_t = (1 - F_t^m)^3$ . Neutral technology shocks bring about a simultaneous increase in the destruction of technologically obsolete jobs and in the

<sup>&</sup>lt;sup>7</sup>Alternatively we could calibrate the model at the monthly frequency and aggregate the results at the quarterly level. This alternative approach, however, would force us into specifying when the shock has occurred within a given quarter, an issue that can be sidestepped here.

Parameter Values													
$\beta: 0.99$ $\sigma_{\epsilon}: 4.9\%$	$\alpha: 0.36$ $c_w: 0.62$	$\mu_z: 0.0975\%$ $c: 408.85$		$\mu_q: 0.8025\%$ $\eta_0: 0.66$	$\mu_{\delta}: 3.2\% \ \eta_1: 4$	$\lambda:3\%$							

Table 1: Parameters values used in the baseline specification.

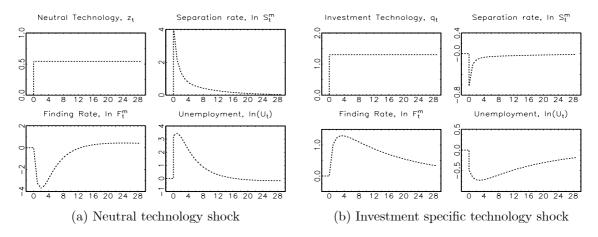


Figure 8: Impulse responses to a z-shock leading to a long run increase in labor productivity of one per cent in Panel (a) and to to a one-per-cent q-shock at time zero, Panel (b). The separation and finding rates are implied average monthly rate. All responses are multiplied by 100.

creation of new highly productive units. Since labor market frictions make reallocation sluggish, this process prompts a contractionary period during which employment (and output) temporarily fall. As  $z_t$  increases, jobs with a given technology become obsolete relatively to the technological frontier so the distribution of old jobs  $f_t(\tau)$  shifts to the right on impact. This leads to an initial cleansing of technologically outdated jobs which makes the separation rate and the unemployment rate increase. Quantitatively, a one per cent increase in long run productivity leads to an increase of about five per cent in the monthly separation rate and of four percent in the unemployment rate, which are close to what we obtained in the VAR with exact rates, see Panel (a) in Figure 5.

In the quarters after the shock, more jobs are created both because the pool of unemployed workers has increased and because the value of new jobs  $V_t(0)$  has increased. Thus, the initial upsurge in unemployment is gradually absorbed and, as new jobs embody the more advanced technology, output, investment and consumption reach their permanently higher new long-run value. Unemployment takes around 6 years to return to normal levels—which is in line with the empirical evidence. The dynamics of the job finding rate, that remains below its steady state level over the whole adjustment path, explains these persistent effects. The job finding probability falls because the increase in reallocation pushes up the costs of job creation, which slows the pace of job creation. Quantitatively, a one per cent long run increase in labor productivity leads to a maximal fall in the job finding rate of five percentage points, which is similar to the empirical effects obtained in the VAR with exact rates, see Panel (b) in Figure 5.8

Panel (b) in Figures 8 present responses to a one-per-cent fall in the price of capital (i.e. a one percent increase in  $\varepsilon_{qt}$ ). As  $q_t$  rises, it is optimal to accumulate more capital. Since capital accumulation is costly,  $C_t$  falls below its state value. This reduces the value of the effort cost of working which increases the value of jobs with a given technological gap  $\tau$ . This pushes up the critical technological gap  $\tau_t^*$  up and makes the separation rate fall. In other words, the desire to smooth consumption makes the economy spread over time the pruning of relatively outdated technologies, so more obsolete technologies are temporarily kept in operation. Quantitatively, the job separation rate falls by half a percentage point, which is slightly smaller than the effect observed in the data. In the quarters following the shock, job creation falls due to the reduction in the pool of searching workers. The initial fall in unemployment is gradually absorbed and, after about seven years, employment returns to its pre-shock level while output, consumption and productivity reach their new long-run values. The persistent effects on unemployment are driven by the response of the job finding rate, that remains above its steady state level over the adjustment path. This is due both to the increase in the value of new jobs  $V_t(0)$ , and to the fall in reallocation that reduces the cost of job creation. Quantitatively, a one per cent increase in q leads to a maximal increase in the job finding rate of one per cent, in line with the empirical findings.

<sup>&</sup>lt;sup>8</sup>Hagedorn and Manovskii (2006) have recently shown that the standard Mortensen and Pissarides (1994) model can reproduce the right volatility of key labor market variables only if the difference between job output and the income forgone by employed workers is low enough. In our baseline calibration the difference between new jobs output and the value of the effort cost of working is around to 0.191, which is close to the favorite value by Hagedorn and Manovskii of 0.057.

#### 7.3 The intensive margin

It is interesting to analyze the response of the intensive margin to technology shocks and contrast it with the response of the extensive margin. For this purpose, assume that a job with neutral technology z, produces an amount of intermediate goods equal to  $\exp\left(\frac{z}{1-\alpha}\right)e$ , where e denotes the number of hours worked in the job. Assume also that the utility cost of working e hours is:  $c_w = \bar{c} + c_e \frac{e^{1+\frac{1}{\phi}}}{1+\frac{1}{\phi}}$ , where  $\phi$  is the elasticity of the disutility of working with respect to the number of hours worked. At any point in time and for any job, the social planner chooses e so that

$$(1 - \alpha) \left(\frac{\tilde{K}_t}{\tilde{H}_t}\right)^{\alpha} \exp\left(\frac{z}{1 - \alpha}\right) \frac{1}{\tilde{C}_t} = c_e e^{\frac{1}{\phi}},$$

which can be solved to obtain the equilibrium number of hours worked, and to trace out how they respond to shocks. It turns out that In response to both technology shocks,  $\tilde{C}_t$  falls below its long run value, so the marginal disutility of working falls, and a worker in a job with a given technological gap works longer hours. As a result the average number of hours worked per employee increases (see Michelacci and Lopez-Salido (2007)). Thus, in response to a z-shock, the number of employed workers fall, but the number of hours worked per employee tend to increase. This composition effect is such that neutral shocks contribute relatively less to the volatility of aggregate hours worked than to the volatility of unemployment while the opposite is true for investment specific shocks which is precisely what we find in the data (see next section).

### 8 The contribution of technology shocks

Here we analyze the contribution of technology shocks to business cycle fluctuations. Table 1 reports the forecast error variance decomposition using either the approximated rates or the exact rates. We focus on the VAR(8) with nine variables – in the six variables VAR, the contribution of technology shocks is slightly larger.

Neutral technology shocks explain a substantial proportion of the volatility of unemployment and output. In the specification with approximated rates, neutral technology shocks explain between 30 and 50 per cent of output fluctuations at a time horizons between 4 and 8 years and 20 percent of unemployment volatility (see panel A). The

Variable	Neutral			Investment specific							
	Horizon (quarters)				Horizon (quarters)						
	_1	8	16	32	_1	8	16	32			
A. Approximated rates,	full	san	nple								
Investment Relative Price	16	13	12	12	42	45	46	46			
Labor Productivity	23	21	21	21	3	4	4	4			
Output	1	6	30	55	3	5	5	4			
Hours	8	9	8	7	14	16	21	22			
Hours per Worker	5	5	4	4	17	23	29	29			
Unemployment	23	21	21	21	3	3	6	6			
Finding Rate	17	17	17	17	0	1	2	2			
Separation Rate	10	8	7	6	5	8	12	14			
B. Approximated rates, 1973:II-2000:IV sample											
Investment Relative Price	4	3	4	3	38	36	34	35			
Labor Productivity	18	18	18	18	0	1	1	1			
Output	1	4	24	43	22	11	10	9			
Hours	12	14	12	11	37	18	20	21			
Hours per Worker	10	10	8	9	44	30	31	32			
Unemployment	12	18	16	14	13	2	2	3			
Finding Rate	7	13	12	12	4	1	2	2			
Separation Rate	28	28	12	14	2	4	8	12			
C. Exact rates											
Investment Relative Price	3	2	3	3	35	35	34	34			
Labor Productivity	7	11	11	11	1	1	2	2			
Output	8	4	17	37	14	8	6	6			
Hours	22	19	18	16	24	15	14	14			
Hours per Worker	14	12	11	10	35	27	28	28			
Unemployment	34	30	29	27	3	1	1	1			
Finding Rate	1	25	24	24	0	1	2	3			
Separation Rate	34	34	30	26	0	1	1	1			

Table 2: Forecast Error Variance Decomposition: percentage of variance explained by neutral or investment-specific technology shocks at different time horizons for the selected variables. All VARs have nine variables with intercept deterministically broken at 1973:II and 1997:I. Panel A deals with a VAR with approximated rates, Panel B restrict the analysis to the 1973:II-2000:IV sub-sample, Panel C deals with the exact rates.

contribution of neutral technology shocks to fluctuations in hours worked per employee is however small. Investment specific technology shocks instead account for a substantial proportion of the volatility of hours worked: around 20 per cent of the volatility of hours per capita and 30 per cent of the volatility of hours per employee. The contribution of investment specific technology shocks to output and unemployment volatility is instead small (generally smaller than 10 per cent), in line with the predictions of the model. Taken together, technology shocks explain a relevant proportion of the business cycle volatility: at horizons between 2 and 8 years they explain around 40 per cent of the volatility of output, and about 30 per cent of the volatility of unemployment and hours. The importance of technology shocks is generally greater when exact rates are used (see panel C). This is however due to the greater importance of technology shocks in the 1973:II-2000:IV sample period. When we estimate the VAR with approximated rates in the 1973:II-2000:IV sample, we find that technology shocks explain roughly the same amount with approximate and exact rates (see panel B). The only exception is in the contribution of neutral technology shocks to the volatility of the separation rate, which is three times larger with exact rates.

To further examine whether technology shocks are an important source of cyclical fluctuations, we analyze the historical contribution of technology shocks to fluctuations in logged unemployment, job separation and job finding. The graphs in the left column of Figure 9 represent as a solid line the original series and as a dotted line its component due to technology shocks (either neutral or investment specific), as recovered from the nine variables VAR in the dummy specification with the exact rates. All series are detrended with a Hodrick Prescott filter with smoothing parameter equal to 1600. It is apparent that technology shocks are an important driving force of business cycles. They explain several business cycle episodes including the recession of the early 80's and of the early 90's and the subsequent recovery. The graphs in the right column permit us to evaluate how accurately the model replicates the fluctuations due to technology in that variable. Each graph contains the previously calculated technology component of the relevant series (again represented as a dotted line) together with the model generated series obtained by feeding the z-shocks and the q-shocks recovered by the VAR into the model. Hence, while the inputs are the same the transmission

<sup>&</sup>lt;sup>9</sup>By construction the structural shocks from the VAR have a unitary standard deviation. So we

mechanism is potentially different. If the outputs look alike, there is some evidence that the model closely replicate the transmission mechanisms of the data. Overall, the model is quite successful in quantitatively reproducing the technology component of unemployment and job separation of the data. It also reproduces well the dynamics of the finding rate, although fluctuations are slightly larger than in the data.

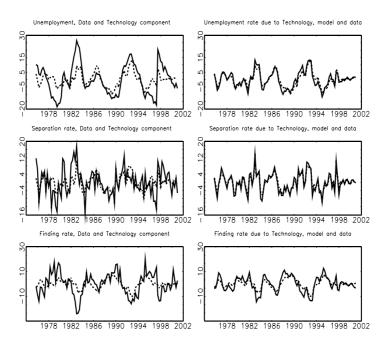


Figure 9: Effects of technology shocks in data and model. Left column: solid line is the raw data, the dotted line the component due to technology shock (either neutral or investment specific) as recovered from the nine variables VAR with the exact rates. Right column: dotted line is the component due to technology shocks in the data, solid line is the series obtained after feeding the shocks obtained from the VAR into the model. The separation and finding rates correspond to the implied average monthly rate. All series are detrended with a Hodrick Prescott filter with smoothing parameter equal to 1600.

Finally, we study the recession of the early 1990s and the subsequent recovery. This episode have been extensively investigated in the literature, yet its causes are still unexplained; see for example Bernanke (2003). A key feature of the episode is that the downturn in employment was severe. Another is that employment recovered very

rescale them by imposing that a one-standard-deviation neutral technology shock leads to a long run increase in labor productivity of 0.85 percentange points, while a one-standard-deviation investment specific shock leads to a long-run fall in the relative price of investment of 1.3 percentage points, which is in line with the data; see for example Figure 5.

slowly from the recession, with a delay of about two years relative to output. In the left hand side column of Figure 10 we present the original output and unemployment series (solid lines) and their component due just to technology shocks (dotted lines), again obtained from a nine variables VAR(8) with the exact rates. All series are detrended with a Hodrick Prescott filter with smoothing parameter equal to 1600. The vertical lines capture the NBER recession. Technology shocks explain well the recession of the early 90's and the subsequent remarkably slow recovery in the labor market. This is due to the contribution of neutral technology shocks that naturally tend to induce jobless recoveries, since output recovers more quickly than employment. In turns, this occurs because, following the initial rise in job separation and unemployment, output increase to their new higher long run value, while employment remains below trend because of the low job finding rate. Hence, the rise in output appears to be jobless. The graphs in the right column show how the model can account for the jobless recovery of the early 90's. It plots as dotted line the technology component of the original series and as a solid line the model generated series obtained by feeding the z-shocks and the q-shocks recovered by the VAR into the model. Again all series are detrended with Hodrick Prescott filter. The model accurately reproduces both the magnitude of the effects and the faster recovery of output relative to employment.

### 9 Robustness

This section briefly describes some robustness exercises we have undertaken. The conclusions is that our technology shocks are unlikely to stand in for other sources of disturbances and that our results persist when we change i) the method to remove low frequency fluctuations, ii) the lag length, iii) the identifying restrictions, iv) the price of investment goods deflator and v) the data sets.

Other disturbances Despite the fact that our technology shocks do not proxy for omitted variables, it is still possible that they stand in for other sources of disturbances. To check for this possibility, we have correlated the estimated technology shocks obtained from the nine variables VAR with the approximated rates with oil

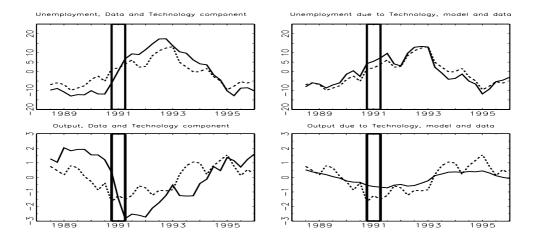


Figure 10: The jobless recovery of the 90s. Left Column: Solid lines are raw data (either unemployment or output), the dotted lines the component due to technology shocks (either neutral or investment specific) as recovered from the nine variables VAR with the exact rates. Right Column: the dotted line is again the component due to technology shocks in the data, the solid line is the technology component generated by the model after feeding the technology shocks from the VAR into the model. All series are detrended with a Hodrick Prescott filter with smoothing parameter equal to 1600. The vertical lines identifies the NBER recession.

price and federal fund rate shocks.<sup>10</sup> Figure 15 in Appendix C shows that correlations are insignificant.

Alternative treatments of trends We have considered two alternatives to remove low frequency movements: we have allowed up to a fifth order polynomial in time in the intercept; we filtered all the variables, before entering them in the VAR, with the Hodrick Prescott filter with a smoothing parameter  $\lambda = 10000$ . Figure 16 in Appendix C show that responses have the same shape and approximately the same size as with the dummy specification.

VAR lag length The issue of the length of VAR has been recently brought back to the attention of applied researchers by Giordani (2003) and Chari et al. (2005), who show that a subset of the variables generated by standard models may have a solution which is not always representable with a finite order VAR. This issue is important in our context because the VAR includes a subset of the potentially interesting variables

 $<sup>^{10}</sup>$ The mnemonics for the corresponding variables are PZTEXP and FFED, respectively. Technology shocks are correlated with  $\ln(\text{FFED})$  and  $\ln(\text{PZTEXP}) - \ln((\text{CN+CS})/(\text{CNH+CSH}))$ , the last term being the consumption deflator.

generated by the model. To investigate this issue, we have reestimated our VAR using 4, 8 and 12 lags. The results using approximated rates and the dummy specification are in Figure 17 in Appendix C. Responses are unchanged across specifications.

Medium versus long-run identifying restrictions Uhlig (2004) has argued that disturbances other than neutral technology shocks may have long run effects on labor productivity and that, in theory, there is no horizon at which neutral (and investment specific) shocks fully account for the variability of labor productivity. To take care of this objection we have imposed the restriction that the two shocks are the sole source of fluctuations in labor productivity and the price of investment at varying medium run horizons. In Panel (a) and (b) in Figure 18 in Appendix C we report the responses when the restriction is imposed at a time horizon of 3 years rather than in the long-run. The sign and the shape of responses are almost unchanged. Similar results are obtained if the restriction is imposed at any horizon of at least one year.

Relative price effects So far labor productivity and the relative price of investment are deflated by using the output deflator. To investigate whether this choice matters for our results we have computed responses for the VAR with approximated rates in the dummy specification deflating output and the price of investment by the CPI (see Figures 19 in Appendix C). Responses are unaffected by this choice except for the response of the price of investment to a neutral technology shock, which is more pronounced when the price of investment is deflated with the CPI index.

Alternative data sets Elsby et al. (2007) have recently calculated an alternative series for the job finding and job separation rates, by slightly modifying the methodology of Shimer (2005). Jaimovich and Rebelo (2006) have also extended the series for the investment specific technology up to the mid 2000's. Our results are unaffected by the use of these alternative series for labor market flows and for q.

# 10 Conclusions

We analyzed the labor market effects of neutral and investment specific technology shocks on unemployment, hours worked and other labor market variables. We charac-

terized the dynamic response of unemployment in terms of job separation and job finding rates. After efficiently taking care of the low frequency movements in the variables entering the VAR we found that the job separation rate accounts for a major portion of the impact response of unemployment. Later unemployment is mainly explained by fluctuations in the job finding rate. Neutral shocks prompt an increase in unemployment while investment specific shocks rise employment and hours worked. Neutral technology shocks are an important source of cyclical variability. They almost entirely explain the recession of the early 90's and the subsequent jobless recovery, a recession typically hard to interpret with conventional models. We show that the evidence is consistent with the view that neutral technological progress prompts Schumpeterian creative destruction, while investment specific progress operates essentially as in a neoclassical growth model. Neutral technology shocks leads to a simultaneous increase in the destruction of technologically obsolete productive units and in the creation of new technologically advanced ones. But since labor market frictions make reallocation sluggish, employment temporarily falls. Contrary to what happens in sticky price models, the rise in unemployment is not ascribed to an inefficient response of monetary policy to technology shocks, but it results from an optimal process of technological adoption in the presence of creative destruction and search frictions in the labor market.

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#### APPENDICES

# A Long-run labour productivity in an open economy

As discussed in the text, there is some controversy on how the price of investment and GDP should be deflated so as to make equation (1) hold. In this note we investigate on the relative price that determines labor productivity in the long run. The question is relevant just in an open economy since in a closed economy the consumer price index and the output deflator should be the same (except possibly because of the wedge introduced by indirect taxes). We start considering a simple static model. This is just intended to characterize the steady state of an economy with intertemporal maximization. The intuition of the results are probably easier to grasp in this simple set-up. We then consider a intertemporal version of the same model with perfect capital mobility. This is made just to get fully reassured that the results also hold in a more conventional set-up.

The static model In the economy there are four goods: two consumption goods and two investment goods. The 'H'ome economy is the only producer of one consumption good and one investment good. The other two goods are produced by the 'F'oreign economy. We start considering as a numeraire the domestic consumption good. This will be equivalent to deflating nominal quantities with the output deflator. In the economy there is a representative consumer who maximize his period by period utility (i.e. his discount factor is zero) given by

$$U = a \ln C^{H} + (1 - a) \ln \frac{C^{F}}{P_{c}^{F}}$$
(11)

where  $C^H$  and  $C^F$  denotes the consumption expenditures in the good produced by the H and F economy, respectively.  $P_c^F$  is the price (in domestic consumption units) of the consumption good produced abroad. Hereafter we use the convention that the superscript always indicates where the good is produced ('H'ome or 'F'oreign), while the subscript refers to the type of good ('C'onsumption or 'T'nvestment).

The problem is subject to the resource constraint:

$$Y = I^H + C^H + X \tag{12}$$

where  $I^H$ ,  $C^H$ , and X are investment expenditures in domestic goods, in the consumption of domestic goods, and exports (in either consumption or investment goods). Domestic output is produced according to the constant-return to scale Cobb-Douglas production function:

$$Y = Z \left( K^H \right)^{\alpha} \left( K^F \right)^{\beta} \tag{13}$$

where, without loss of generality, the work force is normalized to one  $(L^{1-\alpha-\beta}=1)$ . Thus Y also denotes labor productivity.  $K^H$  and  $K^F$  are the stock of capital of the Home economy produced at home and abroad, respectively. The law of evolution of capital is

$$K^{j} = \frac{I^{j}}{P_{i}^{j}}, \qquad j = H, F \tag{14}$$

where, for simplicity we assume that capital fully depreciates after use (i.e. capital in the previous period does not influence capital in this period). This simplifies the analysis and

it is without loss of generality given that we are interested in the long run properties of the model. Notice that we are assuming that newly purchased capital can be used to produce in this period. This assumption is particularly convenient given the static nature of the model. Finally notice that the production function (13) implies that foreign and domestic capital are separate factors of production. If instead they were perfect substitutes, all capital would be produced just by the economy with the lowest capital price. In this sense the model where the two types of capital are perfect substitutes corresponds to the particular case of our economy when either  $\alpha$  or  $\beta$  are exactly equal to zero (so that just one type of capital is used in production). One can easily check that results remain unchanged when considering this limit case.

To close the model we impose the condition that the trade balance has to be zero. This is consistent with the existence of an intertemporal budget constraint that usually states that the present discounted value of future trade surpluses has to be equal to the current value of foreign debt. Thus the following condition generally holds on average:

$$I^F + C^F = X. (15)$$

This says that the value of imports is equal to exports, i.e. the trade balance is zero.

**Maximization** The problem of the representative household of the H economy can then be written as follows:

$$\begin{aligned} \max_{I^F, I^H, X} a \ln C^H + (1-a) \ln C^F - (1-a) \ln P_c^F \\ s.t. \\ C^H &= Z \left(K^H\right)^\alpha \left(K^F\right)^\beta - I^H - X \\ C^F &= X - I^F \end{aligned}$$

and where  $K^H$  and  $K^F$  are given by (14). By maximizing with respect to  $I^H$  we obtain

$$\alpha Y = I^H, \tag{16}$$

while by maximizing with respect to X yields

$$\frac{a}{C^H} = \frac{1-a}{C^F}. (17)$$

Finally, by maximizing with respect to  $I^F$  we obtain:

$$\frac{a}{C^H} \cdot \frac{\beta Y}{K^F P_i^F} = \frac{1-a}{C^F},$$

which after using (17) yields

$$\beta Y = I^F. \tag{18}$$

**Our decomposition** By using (16) and (18) to substitute for  $K^H$  and  $K^F$ , we have that Y satisfies

$$Y = Z \left(\frac{\alpha Y}{P_i^H}\right)^{\alpha} \left(\frac{\beta Y}{P_i^F}\right)^{\beta}.$$

Now we take logs and we denote with small letters the log of the corresponding quantity in capital letters. After solving for y (which corresponds to the steady state value of the intertemporal model) we obtain:

$$y = cte + \frac{1}{1 - \alpha - \beta}z - \frac{\alpha + \beta}{1 - \alpha - \beta} \left[ \frac{\alpha}{\alpha + \beta} p_i^H + \frac{\beta}{\alpha + \beta} p_i^F \right]$$
 (19)

where  $cte = \alpha \ln \alpha + \beta \ln \beta$  is a constant. Now notice that the term in square brackets is a weighted average of the relative price of equipment goods produced at home and abroad. The weights are the total value of capital as a share of domestic GDP. This should approximately be the index calculated by Gordon (1990) and extended by Cummins and Violante (2002), once this is deflated by using the GDP deflator rather than the CPI index. To be more formal one can note that the exact index for the price of investment good that would permit perfect aggregation in the model (see next section for more on this) would be

$$P_i = (\alpha + \beta) \left(\frac{P_i^H}{\alpha}\right)^{\frac{\alpha}{\alpha + \beta}} \left(\frac{P_i^F}{\beta}\right)^{\frac{\beta}{\alpha + \beta}} \tag{20}$$

so we can think that the Gordon's index for the investment specific technology in logs is

$$q = cte - \left[ \frac{\alpha}{\alpha + \beta} p_i^H + \frac{\beta}{\alpha + \beta} p_i^F \right]$$

where cte is an appropriately defined constant. Thus by using the GDP deflator, we obtain that, in the long run, labor productivity is just explained by the evolution of q and z and it is equal to

$$y = cte + \frac{1}{1 - \alpha - \beta}z - \frac{\alpha + \beta}{1 - \alpha - \beta}q.$$

This justifies using the long run identifying restrictions imposed in the paper and our choice of the numeraire. The neutral technology shock that we identify is a shock that has permanent effects on z in the long-run.

The Fischer decomposition What would it have happened if we had deflated everything by the CPI index? Now notice that the exact index for the price of consumption good that would permit perfect aggregation in the model is

$$P_c = \left(\frac{P_c^H}{a}\right)^a \left(\frac{P_c^F}{1-a}\right)^{1-a} \tag{21}$$

(see next section for more on this). Thus it is reasonable to think of the log of the Consumer Price Index as equal to

$$p_c = cte + ap_c^H + (1 - a) p_c^F$$

where again *cte* is an appropriately defined constant. Then we can define labor productivity deflated by the CPI index as equal to

$$y^{c} \equiv y + p_{c}^{H} - p_{c} = y + (1 - a) (p_{c}^{H} - p_{c}^{F}).$$

By adding  $(1-a)(p_c^H-p_c^F)$  to both sides of equation (19) we obtain that

$$y^{c} = cte + \frac{1}{1 - \alpha - \beta} z - \frac{\alpha + \beta}{1 - \alpha - \beta} \left[ \frac{\alpha}{\alpha + \beta} p_{i}^{H} + \frac{\beta}{\alpha + \beta} p_{i}^{F} + (1 - a) \left( p_{c}^{H} - p_{c}^{F} \right) \right] + \frac{1}{1 - \alpha - \beta} \left( 1 - a \right) \left( p_{c}^{H} - p_{c}^{F} \right).$$

$$(22)$$

Now notice that the term in square brackets is the price of investment goods relative to aggregate consumption (i.e. deflated by the CPI index). That is

$$q^{c} = cte - \left\{ \frac{\alpha}{\alpha + \beta} \left[ p_{i}^{H} + (1 - a) \left( p_{c}^{H} - p_{c}^{F} \right) \right] + \frac{\beta}{\alpha + \beta} \left[ p_{i}^{F} + (1 - a) \left( p_{c}^{H} - p_{c}^{F} \right) \right] \right\}$$

is the original index produced by Gordon (1990) and extended by Cummins. and Violante (2002). Thus when both output and the relative price of investment are deflated by the CPI index we have that

$$y^{c} = cte + \frac{1}{1 - \alpha - \beta}z + \frac{\alpha + \beta}{1 - \alpha - \beta}q^{c} + \frac{1}{1 - \alpha - \beta}(1 - a)\left(p_{c}^{H} - p_{c}^{F}\right)$$
(23)

It is obvious from the last term in the expression that with this choice of the numeraire a permanent change in the price of domestic consumption relative to foreign consumption affects the long run level of labor productivity measured in CPI units—i.e. a change in  $p_c^H - p_c^F$  affects  $y^c$  in the long run. This means that z and  $q^c$  are not the only long run determinants of labor productivity measured in consumption units. When we consider a VAR with the first difference of  $y^c$  and  $q^c$ , a neutral technology shock is a shock that has permanent effects on either z or the relative price of consumption goods. Thus permanent changes in the relative price of consumption goods will be identified as "neutral" technology shocks in a VAR with  $y^c$  and  $q^c$ .

The Altig et al. decomposition Altig et al. (2005) measure the price of investment relative to consumption and output using the GDP deflator. Then, after adding and subtracting  $(1-a)(p_c^H - p_c^F)$  inside the square brackets of (19), we obtain that

$$y = cte + \frac{1}{1 - \alpha - \beta}z + \frac{\alpha + \beta}{1 - \alpha - \beta}q^c + \frac{\alpha + \beta}{1 - \alpha - \beta}(1 - a)\left(p_c^H - p_c^F\right)$$
(24)

Again a permanent change in  $p_c^H - p_c^F$  has long run effects on y. This means that z and  $q^c$  are not the only long run determinants of labor productivity measured by using the output deflator. When we consider a VAR with the first difference of y and  $q^c$ , a neutral technology shock is a shock that has permanent effects on either z or the relative price of consumption goods. Thus permanent changes in the relative price of consumption goods will be identified as "neutral" technology shocks in a VAR with y and  $q^c$ .

In the light of this result I would say that using the GDP deflator is the appropriate choice.

What determines the relative price of consumption goods? Of course the relative price of domestic and foreign consumption goods is endogenous. So it may be moved by the two technology shocks. If these are the only long-run determinants of the relative price, there would be nothing wrong in using a VAR with (the first difference of)  $y^c$  and  $q^c$ , rather than one with y and q. We next show that when we endogenize the relative price of consumption goods by imposing market clearing in the international market for consumption goods,  $p_c^H - p_c^F$  is affected by the ratio of the neutral technology of the H economy to the neutral technology of the F economy that are not accompanied by an equal change in the neutral technology of the H economy are identified as a neutral technology shock when considering a VAR with  $y^c$  and  $q^c$ , while this would not be the case in a VAR with y and q. Arguably the interpretation of a neutral technology shock in the two alternative VARs is somewhat different.

To see this, assume that the F economy is characterized by the same preferences, and the same technology as the H economy. That is equation (11), (13), and (14) remain valid for the F economy as well. This means that the representative consumer of the F economy will maximize

$$U = a \ln C^{*H} + (1 - a) \ln \frac{C^{*F}}{P_c^F}$$
 (25)

where  $C^{*H}$  and  $C^{*F}$  denotes the consumption expenditures of the representative consumer of the F economy in the consumption goods produced by the H economy and the F economy, respectively.  $P_c^F$  is the price (in domestic consumption units) of the consumption good produced by the F economy. Notice that we use the convention that the superscript '\*' denotes the analogue for the F economy of the previously defined quantities for the H economy. Output of the F economy is produced according to the constant-return to scale Cobb-Douglas production function:

$$Y = Z^* \left( K^{*H} \right)^{\alpha} \left( K^{*F} \right)^{\beta} \tag{26}$$

where  $Z^*$  is the neutral technology of the F economy, while  $K^{*H}$  and  $K^{*F}$  are the stock of capital of the F economy produced by the H and F economy, respectively. Notice that again the work force is normalized to one  $(L^{*1-\alpha-\beta}=1)$ . Thus  $Y^*$  also denotes labor productivity. The law of evolution of capital is

$$K^{*j} = \frac{I^{*j}}{P_i^j}, \quad j = H, F$$
 (27)

The analogous of constraint (12) and (15) for the foreign economy will be

$$P_c^F Y^* = I^{*F} + C^{*F} + X^* (28)$$

$$I^{*H} + C^{*H} = X^*. (29)$$

The first equation says that the value of production of the F economy is equal to the value of its uses. The second that the trade balance of the F economy is equal to zero.

**Maximization in the** F **economy** The problem of the representative household of the F economy can then be written as follows:

$$\max_{I^{*F}, I^{*H}, X^*} a \ln C^{*H} + (1 - a) \ln C^{*F} - (1 - a) \ln P_c^F$$
s.t.
$$C^{*H} = P_c^F Z^* \left( K^{*H} \right)^{\alpha} \left( K^{*F} \right)^{\beta} - I^{*H} - X^*$$

$$C^{*F} = X^* - I^{*F}$$

and where  $K^{*H}$  and  $K^{*F}$  are given by (27). By maximizing with respect to  $I^{*H}$  we obtain

$$\alpha P_c^F Y^* = I^{*H},\tag{30}$$

while by maximizing with respect to  $X^*$  yields

$$\frac{a}{C^{*H}} = \frac{1-a}{C^{*F}}. (31)$$

Finally, by maximizing with respect to  $I^{*F}$  we obtain that

$$\frac{a}{C^{*H}} \cdot \frac{\beta Y}{K^{*F} P_i^F} = \frac{1-a}{C^{*F}},$$

which after using (31) yields

$$\beta P_c^F Y^* = I^{*F}. \tag{32}$$

Market clearing in the world economy We now use (29) to substitute for  $X^*$  in (28). Then we use (30), (31), and (32) to substitute for  $I^{*H}$ ,  $C^{*H}$ , and  $I^{*F}$ , respectively. After some algebra we obtain that

$$C^{*F} = (1 - a) (1 - \alpha - \beta) P_c^F Y^*$$
(33)

By proceeding analogously with the constraints (12) and (15) of the H economy and the associated first order conditions (16), (17), and (18), we also have that

$$C^{F} = (1 - a) (1 - \alpha - \beta) Y.$$
 (34)

Market clearing in the market for the goods produced by the F economy implies that

$$P_c^F Y^* = C^{*F} + I^{*F} + C^F + I^F$$

which says that the total production of the F economy is equal to the total demand (either for consumption or investment purposes) by the F and the H economy. We can then use (33), (32), (34), and (18) to substitute for  $C^{*F}$ ,  $I^{*F}$ ,  $C^{F}$  and  $I^{F}$ , respectively. Manipulating the resulting expression yields

$$P_c^F = \frac{[(1-a)(1-\alpha-\beta)+\beta]Y}{[1-\beta-(1-a)(1-\alpha-\beta)]Y^*}.$$
 (35)

After taking logs, using (19) and its analogous for the F economy to substitute for y and  $y^*$ , we finally obtain that

$$p_c^F - p_c^H = cte + \frac{1}{1 - \alpha - \beta} (z - z^*)$$
 (36)

where cte is an appropriately defined constant (equal to the log of the constant term in 35). In a model where  $L^*$  was not normalized to one also the log difference between L and  $L^*$  would affect the relative price of consumption goods. Equation (36) shows that the price of consumption goods produced by the F economy is greater when its demand is also greater. This tends to be the case when the H economy becomes relatively more technologically advanced and thereby richer.

The intertemporal model To get reassured about the previous results, one can consider a fully specified intertemporal model. I do not think that this part is necessary, but maybe it is useful to us. The notation, the specification of technology and preferences are exactly as in the static previously described model. Now however the representative consumer has a discount factor  $\rho \in (0,1)$ —so strictly greater than zero. We also replace the constraints (12) and (15) with the more traditional resource constraint, that characterize an economy with perfect capital mobility:

$$B' = (1+r)B + (Y - C^H - C^F - I^H - I^F)$$
(37)

where B and B' are the net holdings of foreign assets of the representative consumer in the current and future period respectively. r is the real interest rate available in international financial markets, Y is domestic GDP and  $I^H$  and  $I^F$  are investment expenditures in domestic goods and foreign goods, respectively. The law of motion of the two types of capital is given by

$$K^{j} = (1 - \delta)K_{-1}^{j} + \frac{I^{j}}{P_{i}^{j}}, \quad j = H, F$$

while GDP satisfies (13). Notice that the combination of a standard No-Ponzi condition and a transversality condition imply that the problem is also subject to the standard intertemporal constraint:

$$B_t = \frac{1}{1+r} \sum_{s=0}^{\infty} \left(\frac{1}{1+r}\right)^s NX_{t+s}$$

where  $NX_{t+s} \equiv Y_t - C_t^H - C_t^F - I_t^H - I_t^F$  is the trade balance at time t+s.

**Perfect Aggregation** One can easily check that the maximization problem implies that both the relative consumption of domestic and foreign goods and the relative value of foreign and domestic capital remain constant over time. More specifically:

$$\frac{C^H}{C^F} = \frac{a}{1-a}$$

and

$$\frac{K^H P_i^H}{K^F P_i^F} = \frac{\alpha}{\beta}$$

that were also two properties of the static model. This allows to simplify the problem of the representative household as follows:

$$\max E \left( \sum \rho^{s} \ln C_{s} \right)$$

$$s.t.$$

$$B' = (1+r)B + (Y - P_{c}C - P_{i}I)$$

$$K = (1-\delta)K_{-1} + \frac{I}{P_{i}}$$
(38)

where Y is given by (13) while "aggregate" consumption, investment, and capital are defined as equal to

$$C = (C^H)^a (C^F)^{1-a},$$
  

$$I = (I^H)^{\frac{\alpha}{\alpha+\beta}} (I^F)^{\frac{\beta}{\alpha+\beta}},$$

and

$$K = (K^H)^{\frac{\alpha}{\alpha+\beta}} (K^F)^{\frac{\beta}{\alpha+\beta}},$$

respectively. The price of consumption and investment are  $P_c$  and  $P_i$  which are given by (21) and (20), respectively. Notice that our choice of the numeraire imposes that  $P_c^H = 1$  in (21).

One can then consider the Bellman equation associated with this problem. This would read:

$$V(B, K_{-1}) = \max_{B', K} \ln \left\{ (1+r)B + ZK^{\alpha+\beta} - B' - P_i \left[ K - (1-\delta)K_{-1} \right] \right\} + \beta E \left[ V(B', K) \right]$$

where we have set B' and K as the relevant control variables by using the aggregate resource constraint (38) and the capital accumulation (39) to express C and I as a function just of B', B, K and  $K_{-1}$ .

The envelope conditions with respect to B and  $K_{-1}$  are:

$$V_1 = \frac{1+r}{C}$$

$$V_2 = \frac{(1+\delta)P_i}{C}.$$

The first order conditions with respect to B' and K, after using the two previous envelope conditions can be expressed as

$$\frac{1}{C} = \beta E \left( \frac{1+r}{C'} \right)$$

$$\frac{(\alpha+\beta)Y - P_i K}{C} = \beta (1-\delta)KE \left( \frac{P_i'}{C'} \right)$$

where a "'" always indicates the value of the corresponding variable in the next period. One can then use the first above condition to simplify the second and solve for K. This yields

$$K = \frac{(\alpha + \beta)Y}{P_i \left[1 + \frac{(1 - \delta)E(1 + g_i')}{1 + r}\right]}$$

where  $E(1 + g'_i)$  is the expected future growth rate of the relative price of investment. One can then use this expression for K to substitute into (13). After taking and solving for y, we finally obtain a representation for y analogous to (19) which reads:

$$y = cte + \frac{1}{1 - \alpha - \beta}z - \frac{\alpha + \beta}{1 - \alpha - \beta}p_i + v \tag{40}$$

where cte is an appropriately defined constant while v is a stationary error that arises because the conditional expected value of the rate of growth of the price of investment can fluctuate over time (say because  $p_i$  is not a random walk). One can then proceed as in the previous section to derive the analogous of (23) and (24) in the intertemporal version for the static model. This confirms the conclusions reached by using the static model.

What determines the relative price of consumption goods? One could proceed as in the static model and endogenize the relative price of consumption goods. Again one would find that the neutral technology of the F economy relative to the H economy,  $z^*-z$ , would be a key determinant of the long run value of the relative price of consumption goods,  $p_c^H-p_c^F$ .

## B Derivation of equilibrium conditions

In this appendix we derive the equilibrium conditions of the model discussed in Section 7. Before proceeding note that the distribution of old jobs  $f_t$  evolves as

$$f_t(\tau) = (1-\lambda) \left[ \int_{-\infty}^{\tau_{t-1}^*} g_{\epsilon}(i + \mu_z + \varepsilon_{z,t} - \tau) f_{t-1}(i) di + g_{\epsilon}(\mu_z + \varepsilon_{z,t} - \tau) n_{t-2} \right], \ \forall \tau \in \mathbb{R}$$

where  $g_{\epsilon}$  denotes the density function of the idiosyncratic shock  $\epsilon$ , which is symmetric around zero. To understand the expression, consider the sequence of events that characterize the evolution of the distribution of old jobs between time t-1 and t. At time t-1, some old jobs are destroyed while others with technological gaps less than  $\tau_{t-1}^*$  remain in operation and produce. To obtain the distribution of old jobs at time t one has to take account i) of the aggregate and idiosyncratic shocks to the job neutral technology that determine the job technological gap, ii) of the probability that jobs are exogenously destroyed and iii) of the inflow of new jobs that start producing at time t-1,  $n_{t-2}$ , and that will belong to the pool of old jobs at time t. To understand the term in the integral consider a job, which, at time t-1, produces with technological gap i. Then, this job will end up with a technological gap  $\tau$  at the beginning of time t, only if it is not exogenously destroyed and the realization of the idiosyncratic shock  $\epsilon$  is equal to  $\tau - i - \mu_z - \varepsilon_{z,t}$ , where  $\varepsilon_{z,t}$  is the aggregate shock to the leading neutral technology. Then the measure of jobs with technological gap  $\tau$  at time t is obtained by integrating over all possible values of technological gap i, which do not lead to job destruction at time t-1. Now we can solve for the equilibrium conditions of the model by writing the Bellman equation for the social planner problem. Let K, f,  $n_{-1}$ , z, and qdenote the current capital stock, the beginning of period distribution, the measure of jobs that start producing in this period, the leading edge neutral technology and the investment specific technology, respectively. The social planner problem of our economy can then be written as follows

$$\tilde{W}(\tilde{K}, f, n_{-1}, z, q) = \max_{\tilde{C}, n, \tau^*} \ln \tilde{C} - c_w (1 - u) - c u^{-\eta_0} n^{\eta_1} 
+ \beta E \left[ \tilde{W}(\tilde{K}', f', n, z', q') \right]$$
(41)

which is subject to the following set of transition equations

$$\tilde{K}' = (1 - \delta)\tilde{K} + e^{q} \left( \tilde{K}^{\alpha} \tilde{H}^{1-\alpha} - \tilde{C} \right),$$

$$f'(\tau) = (1 - \lambda) \left[ \int_{-\infty}^{\tau^{*}} g_{\epsilon}(i + \mu_{z} + \varepsilon'_{z} - \tau) f(i) di + g_{\epsilon}(\mu_{z} + \varepsilon'_{z} - \tau) n_{-1} \right]$$

$$q' = \mu_{q} + q + \varepsilon'_{q},$$

$$z' = \mu_{z} + z + \varepsilon'_{z},$$

and to the two identities:

$$\tilde{H} = \int_{-\infty}^{\tau^*} e^{\frac{z-\tau}{1-\alpha}} f(\tau) d\tau + e^{\frac{z}{1-\alpha}} n_{-1}, \tag{42}$$

$$u = 1 - \int_{-\infty}^{\tau^*} f(\tau)d\tau - n_{-1}. \tag{43}$$

### B.1 The Euler equation for consumption

By deriving with respect to  $\tilde{C}$  in (41), after taking into account (42) and (43) we obtain:

$$\frac{1}{\tilde{C}} = \beta e^q E\left(\tilde{W}_K'\right) \tag{44}$$

where  $\tilde{W}_K'$  denote the partial derivative of the value function of next period with respect to capital. The envelope condition with respect to capital reads as:

$$\tilde{W}_K = \beta E\left(\tilde{W}_K'\right) \left[ (1 - \delta) + e^q \alpha \left(\frac{\tilde{H}}{\tilde{K}}\right)^{1 - \alpha} \right]$$

that, after using (44) to replace  $\beta E\left(\tilde{W}_{1}'\right)$ , can be expressed as

$$\tilde{W}_K = \frac{1}{\tilde{C}} \left[ (1 - \delta)e^{-q} + \alpha \left( \frac{\tilde{H}}{\tilde{K}} \right)^{1 - \alpha} \right].$$

After evaluating this derivative in the next period we obtain

$$\tilde{W}_K' = \frac{1}{\tilde{C}'} \left[ (1 - \delta)e^{-q'} + \alpha \left( \frac{\tilde{H}'}{\tilde{K}'} \right)^{1 - \alpha} \right]$$
(45)

which substituted into (44) yields

$$\frac{1}{\tilde{C}} = \beta E \left( \frac{1}{\tilde{C}'} \left[ (1 - \delta)e^{q - q'} + e^q \alpha \left( \frac{\tilde{H}'}{\tilde{K}'} \right)^{1 - \alpha} \right] \right)$$
 (46)

### B.2 Destruction

To calculate the first order condition with respect to  $\tau^*$  notice that by deriving with respect to  $\tau^*$  in (42) and (43) we obtain:

$$\frac{\partial u}{\partial \tau^*} = -f(\tau^*),$$

$$\frac{\partial H}{\partial \tau^*} = e^{\frac{z-\tau^*}{1-\alpha}} f(\tau^*).$$

After using these two results, deriving with respect to  $\tau^*$  in (41) yields:

$$(1 - \alpha) \left(\frac{\tilde{K}}{\tilde{H}}\right)^{\alpha} e^{\frac{z - \tau^*}{1 - \alpha}} \frac{1}{\tilde{C}} - c_w - c\eta_0 u^{-\eta_0 - 1} n^{\eta_1} + J_t(\tau^*) = 0$$
(47)

where

$$J(i) \equiv \beta (1 - \lambda) E_t \left[ \int_{-\infty}^{\tau^{*'}} V'(j) g_{\epsilon}(i + \mu_z + \varepsilon_z' - j) dj \right].$$

Notice that in writing the condition we made use of (44) to replace  $\beta E\left(\tilde{W}_{1}'\right)$ . If we denote by  $V'(i) \equiv \tilde{W}_{f(i)}'$  the net social value of a job with technological distance i in the next period, the envelope condition allows to write

$$V(i) = (1 - \alpha) \left(\frac{\tilde{K}}{\tilde{H}}\right)^{\alpha} e^{\frac{z-i}{1-\alpha}} \frac{1}{\tilde{C}} - c_w - c\eta_0 u^{-\eta_0 - 1} n^{\eta_1} + J(i)$$

With this notation (47) can simply be expressed as

$$V(\tau^*) = 0.$$

#### B.3 Creation

The first order condition with respect to n reads as follows:

$$c\eta_1 u^{-\eta_0} n^{\eta_1 - 1} = \beta E \left( V'(0) \right) \tag{48}$$

where  $V'(0) \equiv \tilde{W}'_{n-1}$  is the next period value of a job that produces with technological gap zero (i.e. a newly created job). This is equal to the partial derivative of the value function of next period with respect to the measure of newly created jobs. The envelope condition allows to write

$$V(0) = (1 - \alpha) \left(\frac{\tilde{K}}{\tilde{H}}\right)^{\alpha} e^{\frac{z}{1 - \alpha}} \frac{1}{\tilde{C}} - c_w - c\eta_0 u^{-\eta_0 - 1} n^{\eta_1} + J(0).$$

Equation (48) is equivalent to (10) in the paper.

#### B.4 Equilibrium definition

One can easily check that the economy evolves around the stochastic trend given by

$$X \equiv e^{\frac{z}{1-\alpha}} e^{\frac{\alpha q}{1-\alpha}}$$

To make the environment stationary we defined the following scaled quantities:

$$K_t \equiv \frac{\tilde{K}_t}{e^{\frac{z_t + q_t}{1 - \alpha}}}, \ H_t = \frac{\tilde{H}_t}{e^{\frac{z_t}{1 - \alpha}}}, \ \text{and} \ C_t \equiv \frac{\tilde{C}_t}{e^{\frac{z_t}{1 - \alpha}} e^{\frac{\alpha q_t}{1 - \alpha}}}.$$

Then an equilibrium consists of a stationary tuple

$$(K_t, u_t, H_t, f_t, C_t, V_t, n_t, \tau_t^*, \Delta z_t, \Delta q_t),$$

where  $f_t$  and  $V_t$  are functions of technological gap while the remaining quantities are scalar, that satisfies the following conditions:

1. The law of motion of capital:

$$K_{t} = (1 - \delta)K_{t-1}e^{-\frac{\mu_{z} + \mu_{q} + \varepsilon_{z,t} + \varepsilon_{q,t}}{1 - \alpha}} + \left(K_{t-1}^{\alpha} H_{t-1}^{1-\alpha} - C_{t-1}\right)e^{-\frac{\mu_{z} + \mu_{q} + \varepsilon_{z,t} + \varepsilon_{q,t}}{1 - \alpha}}$$
(49)

2. The definition of unemployment:

$$u_{t} = 1 - \int_{-\infty}^{\tau_{t}^{*}} f_{t}(\tau)d\tau - n_{t-1}$$
 (50)

3. The definition of efficiency units of labor:

$$H_t = \int_{-\infty}^{\tau_t^*} e^{\frac{-\tau}{1-\alpha}} f_t(\tau) d\tau + n_{t-1}$$

$$\tag{51}$$

4. The law motion of the distribution of technological gaps of old jobs:

$$f_t(\tau) = (1-\lambda) \left[ \int_{-\infty}^{\tau_{t-1}^*} g_{\epsilon}(i + \mu_z + \varepsilon_{z,t} - \tau) f_{t-1}(i) di + g_{\epsilon}(\mu_z + \varepsilon_{z,t} - \tau) n_{t-2} \right]$$
 (52)

5. The Euler equation for consumption:

$$\frac{1}{C_t} = \beta E \left\{ \frac{1}{C_{t+1}} \left[ \left( 1 - \delta \right) + \alpha \left( \frac{H_{t+1}}{K_{t+1}} \right)^{1-\alpha} \right] \right\}$$
(53)

6. The marginal value of jobs at any given technological distance  $\tau \leq \tau_t^*$ :

$$V_t(\tau) = (1 - \alpha) \left(\frac{K_t}{H_t}\right)^{\alpha} e^{\frac{-\tau}{1-\alpha}} \frac{1}{C_t} - c_w - c\eta_0 u_t^{-\eta_0 - 1} n_t^{\eta_1} + J_t(\tau)$$
 (54)

where

$$J_t(\tau) \equiv \beta (1 - \lambda) E_t \left[ \int_{-\infty}^{\tau_{t+1}^*} V_{t+1}(i) g_{\epsilon}(\tau + \mu_z + \varepsilon_{z,t+1} - i) di \right]$$

7. The optimal job destruction decision:  $V_t(\tau_t^*) = 0$  which can be also expressed as

$$(1 - \alpha) \left(\frac{K_t}{H_t}\right)^{\alpha} e^{\frac{-\tau_t^*}{1 - \alpha}} \frac{1}{C_t} - c_w - c\eta_0 u_t^{-\eta_0 - 1} n_t^{\eta_1} + J_t(\tau_t^*) = 0$$
 (55)

8. The optimal number of newly created jobs:

$$c_1 \eta_1 u_t^{-\eta_0} n_t^{\eta_1 - 1} = \beta E \left( V_{t+1}(0) \right)$$

9. The laws of motion of  $z_t$  and  $q_t$ :

$$\Delta z_t = \mu_z + \varepsilon_{z,t}$$

$$\Delta q_t = \mu_q + \varepsilon_{q,t}$$

where  $\varepsilon_{z,t}$  and  $\varepsilon_{q,t}$  are iid over time.

# C Additional empirical results

In this appendix we report some figures that are discussed in the main text. They are reported here just for completeness.

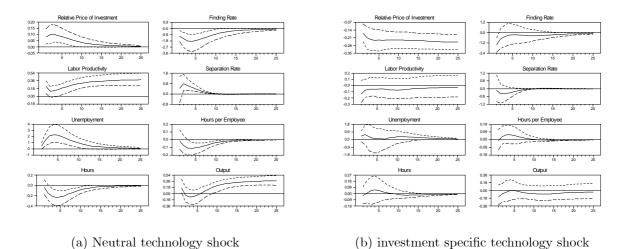
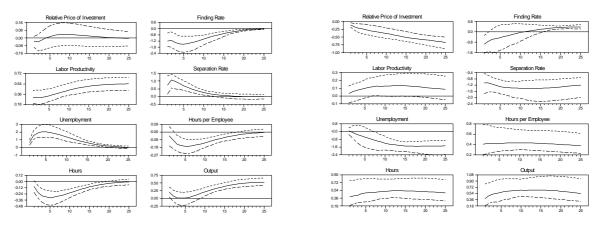


Figure 11: The sample period is 1955:I-1973:I. The VAR has eight lags and contains six variables: the rate of growth of the relative price of investment, t he rate of growth of labour productivity, the (logged) job finding rate, the (logged) job separation rate, the (logged), unemployment rate (logged), and the (logged) aggregate number of hours worked per capita. Dotted lines represent the 5% and 95% quantiles of the distribution of the responses simulated by bootstrapping 500 times the residuals of the VAR. The continuous line corresponds to median estimate from bootstrap replications.



(a) Neutral technology shock

(b) Investment specific technology shock

Figure 12: The sample period is 1973:II-1997:II. The VAR has eight lags and contains six variables: the rate of growth of the relative price of investment, the rate of growth of labour productivity, the (logged) job finding rate, the (logged) job separation rate, the (logged), unemployment rate (logged), and the (logged) aggregate number of hours worked per capita. Dotted lines represent the 5% and 95% quantiles of the distribution of the responses simulated by bootstrapping 500 times the residuals of the VAR. The continuous line corresponds to median estimate from bootstrap replications.

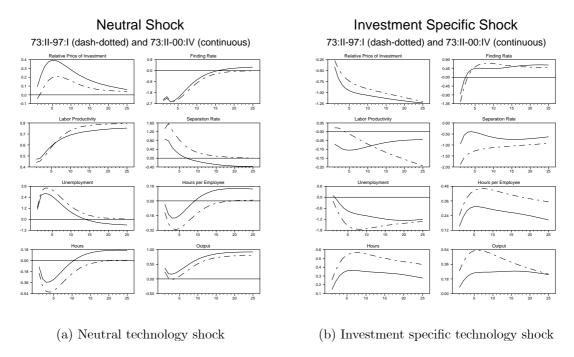


Figure 13: Response to a neutral or an investment-specific technology shock in two different subperiods: 1973:II-1997:I, and 1973:II-2000:IV. The VAR has 8 lags and six variables: the rate of growth of the relative price of investment, the rate of growth of labour productivity, the (logged) unemployment rate, and the (logged) aggregate number of hours worked per capita, the log of separation and finding rates. The continuous line correponds to the 1973:II-2000:IV period, and the dash-dotted line to the 1973:II-1997:II period. Impulse responses correspond to point estimates.

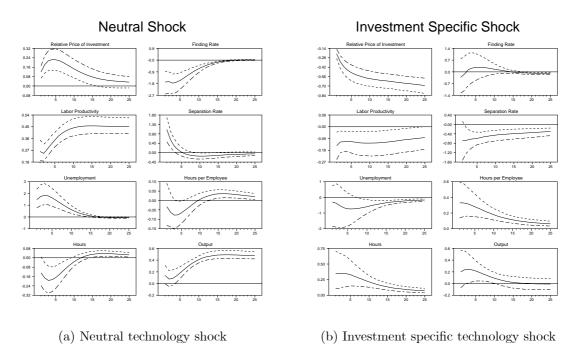


Figure 14: Response to a neutral or an investment-specific technology shock in a nine variables VAR with approximated rates. 1955:I-2000:IV sample with intercept deterministically broken at 1973:II and 1997:I. Dotted lines represent the 5% and 95% quantiles of the distribution of the responses simulated by bootstrapping 500 times the residuals of the VAR. The continuous line corresponds to median estimate.

#### Correlation with Oil prices and FED rate

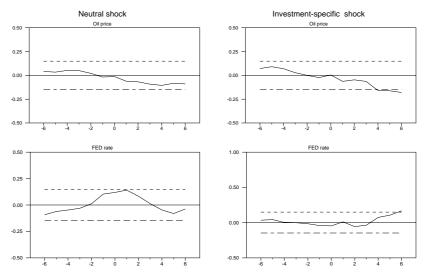


Figure 15: Left column corresponds to neutral technology shocks; right column to investment specific technology shocks. The first row plots the correlation of the corresponding technology shock with relative oil price shocks (i.e. relative to consumption). The second row with Federal fund rate shocks at different time horizons. The shocks are estimated from the nine variables VAR, approximated rates, full sample with deterministic dummies. The horizzontal lines correspond to an asymptotic 95 percent confidence interval centered around zero.

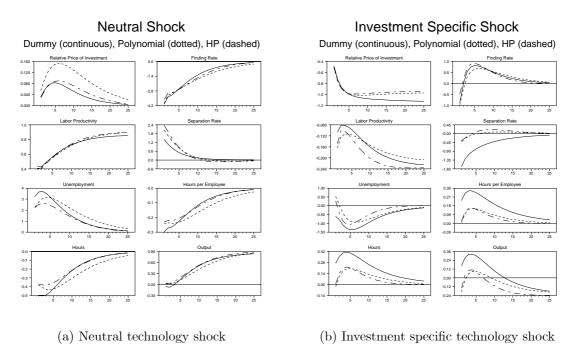


Figure 16: The continous line corresponds to dummy specification, the dotted line to the case where the intercept is a 3rd order polynomial in time. The dashed lines are the responses after detrending the original series with an Hodrick Prescott filter with smoothing parameter  $\lambda = 10000$ . VAR with approximated rates, with 8 lags, and six variables. Plotted impulse responses correspond to point estimates.

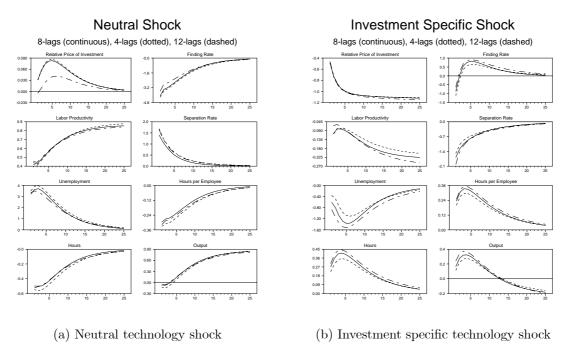


Figure 17: Dummy specification with different lags in the VAR: continuous line corresponds to 8 lags, dotted line to 4 lags, dashed line to 12 lags. VAR with approximated rates, with 8 lags, and six variables. Plotted impulse responses correspond to point estimates.

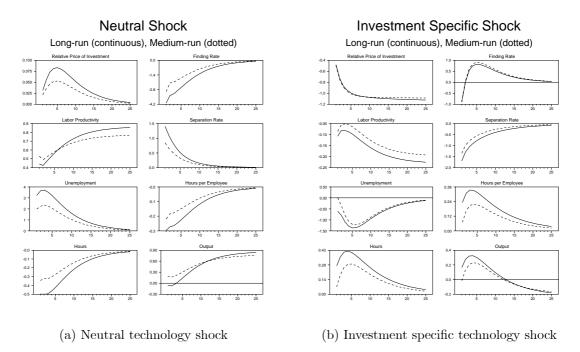


Figure 18: Dummy specification with identifying restrictions imposed at different time horizons: continuous line corresponds to long run restriction, dotted line corresponds to the specification where restrictions are imposed at an horizon of 3 years. VAR with approximated rates, with 8 lags, and six variables. Plotted impulse responses correspond to point estimates.

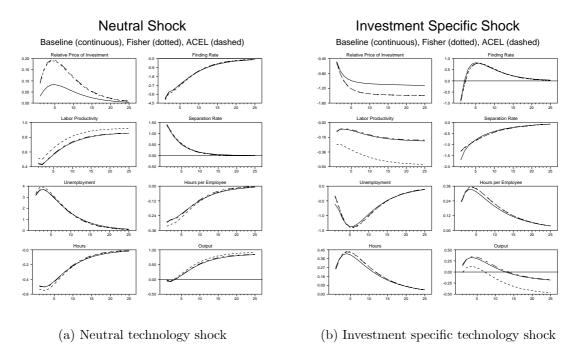


Figure 19: Results from VAR in the dummy specification when the variables in VAR are deflated with a different price index: continuous line corresponds to baseline specification, dotted line corresponds to the VAR where output and price of investment are deflated by using the CPI index, the dashed line corresponds to the case where output is deflated with the output deflator and the price of investment with the CPI index. VAR with approximated rates, with 8 lags, and six variables. Plotted impulse responses correspond to point estimates.

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