

# Mirrlees meets Diamond-Mirrlees

Simplifying Nonlinear Income Taxation

Florian Scheuer  
Iván Werning

# Motivation

- Two **workhorse models** of Public Finance

- Linear commodity taxation

- Diamond-Mirrlees (1971)

- Nonlinear income taxation

- Mirrlees (1971)

- Widely used **formulas**

Optimum  Empirical counterparts

- Very different approaches

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Optimum ↔ Empirical counterparts

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→ **Connection?**

# This Paper

- Show that **Mirrlees** is an application of DM
  - DM: only linear taxation, but...
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  - Simpler than standard approach, once...
  - ... extension to continuum of goods

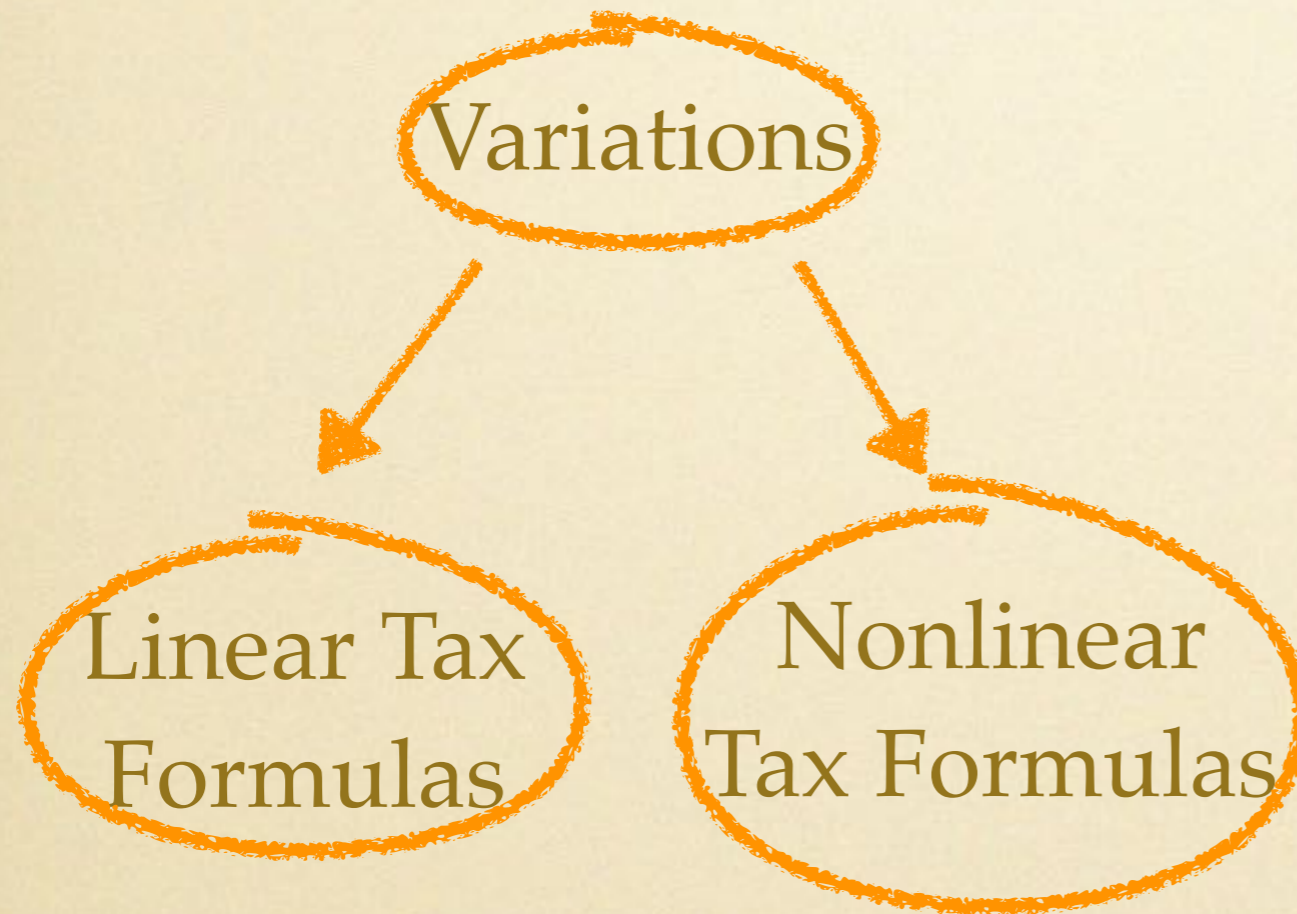
# This Paper

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  - DM: only linear taxation, but...
  - ... can treat each income level as different good
- Derive **Mirrlees** formula from DM formula
  - Simpler than standard approach, once...
  - ... extension to continuum of goods
- Benefits
  - Greater **generality** Technology, Heterogeneity
  - Common economic **interpretation** “Inverse Elasticity Rule”
  - Can easily tackle **richer problems** Dynamics, Behavioral Margins

# Related Literature

- Variational approach

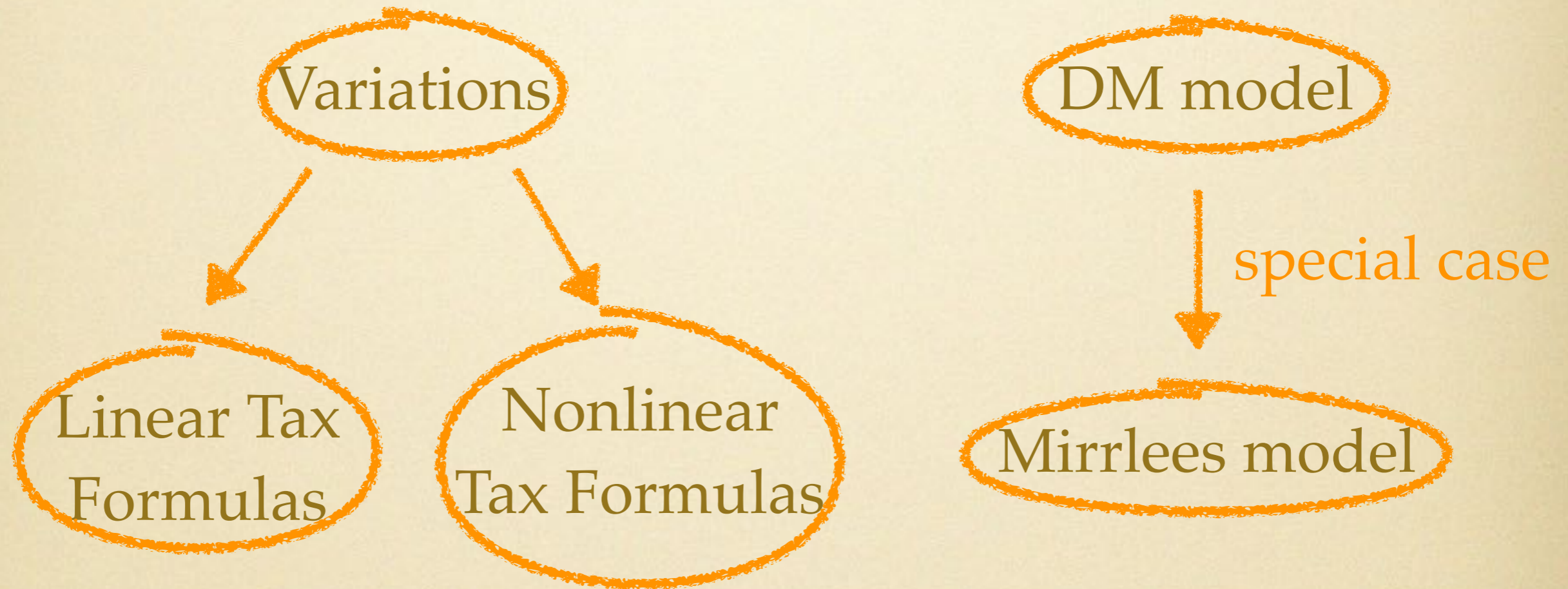
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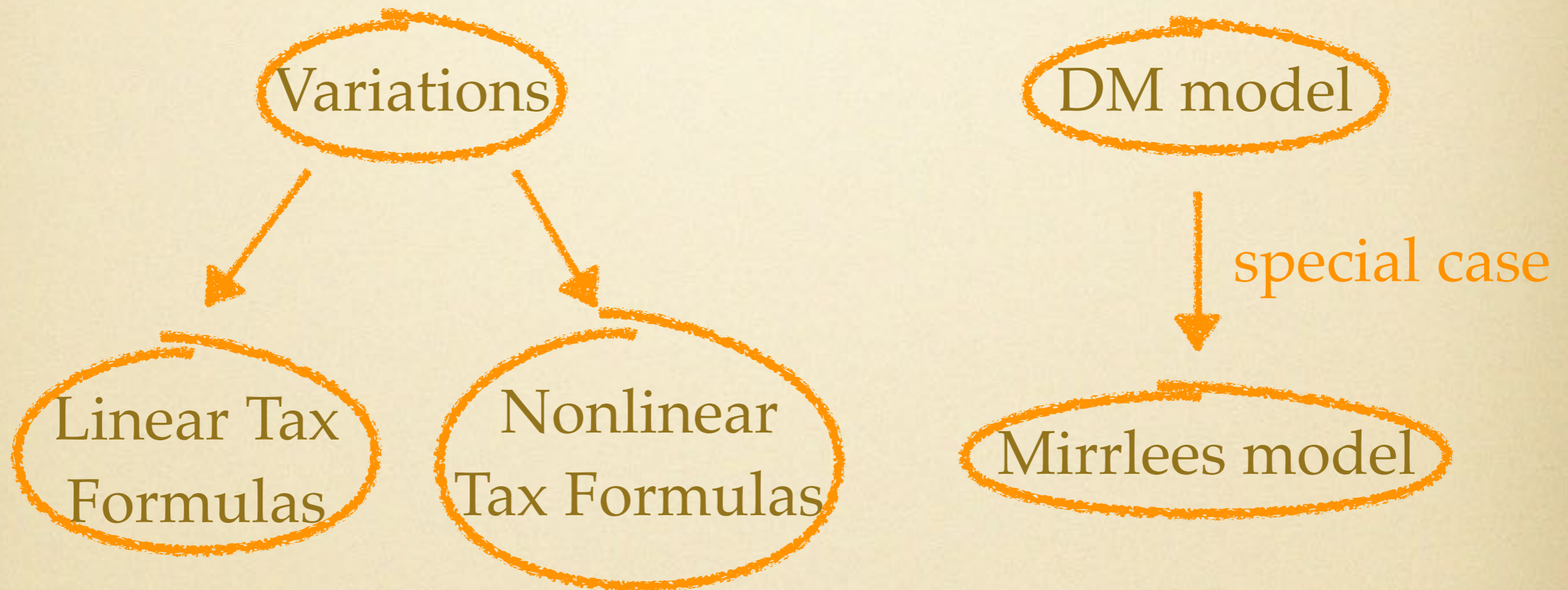
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# Related Literature

- Variational approach

Piketty (1997), Saez (2001), Golosov et al. (2015)



- Mirrleesian taxation with GE effects

Rothschild-Scheuer (2013, 2016), Ales et al. (2015), Scheuer-Werning (2017), Sachs et al. (2017), Costinot-Werning (2018)

# Outline

1. DM and Mirrlees models
2. Mirrlees as special case of DM
3. Optimal tax formulas
4. Mirrlees formula derived from DM formula
5. Applications and extensions


# DM and Mirrlees Models

# DM Model

- Agents  $h \in H$ 
  - utility  $u^h(x^h)$
  - net demands  $x \in X$
- Technology  $G(\bar{x}) \leq 0$ 
  - aggregate net demands  $\bar{x}$
- Budget constraints  $B(x^h, q) = I$ 
  - lump-sum tax  $I$
  - consumer prices  $q$
- Social welfare function  $W(\{u^h\})$

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 DM:  $I = 0$
- Social welfare function  $W(\{u^h\})$

# DM Model

- Policy problem

$$\max_{q, \{x^h\}} W \left( \{u^h(x^h)\} \right)$$

$$\text{s.t.} \quad G(\bar{x}) \leq 0$$

$$\text{and} \quad x^h \in \arg \max_x u^h(x) \text{ s.t. } B(x, q) = 0$$

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- If  $G$  is convex and has CRS, can decentralize
  - firms max profits at prices  $p \neq q$
  - taxes  $t = q - p$

# DM Model

- Finite agents and goods
  - finite population
  - aggregate demands
  - finite set of goods
  - individual demands
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  - budget constraints  $q \cdot x^h = \sum_{i=1}^N q_i x_i^h = 0$
- Continuum of agents and goods
  - measure of agents  $\mu_h$  over set  $\mathcal{H}$
  - agents consume signed measure  $\chi^h$  over  $X$
  - linear budget constraints  $B(\chi^h, q) = 0$

# Mirrlees Model

- Agents

- skills  $\theta \sim F(\theta)$
- utility  $U(c, y; \theta)$  e.g.  $u(c, y/\theta)$

- Technology

$$\int c(\theta) dF(\theta) \leq \int y(\theta) dF(\theta)$$

- Budget constraints

$$c(\theta) \leq y(\theta) - T(y(\theta)) \equiv R(y(\theta))$$

- Social welfare function  $W\left(\{U(c(\theta), y(\theta); \theta)\}\right)$

# Mirrlees Model

- Policy problem

$$\max_{\{c(\theta), y(\theta)\}, R(\cdot)} W\left(\{U(c(\theta), y(\theta); \theta)\}\right)$$

$$\text{s.t.} \quad \int c(\theta) dF(\theta) \leq \int y(\theta) dF(\theta)$$

$$\text{and } c(\theta), y(\theta) \in \arg \max_{c, y} U(c, y; \theta) \quad \text{s.t. } c \leq R(y)$$

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- Solve using mechanism design
  - incentive compatible allocations  $c(\theta), y(\theta)$
  - optimal control problem

Mirrlees as Special Case of DM

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- Commodity space
  - single consumption good
  - continuum of labor varieties  $y \geq 0$
  - agent  $\theta$  chooses  $c \geq 0$  and measure  $H_\theta(y)$

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  - $p(y) = y$  with linear technology
- **Preferences**
  - must put full mass on one value of  $y$
  - $H_\theta(y)$  is a step function  $\longrightarrow c \leq q(y)$

# Issues

- Natural quantities are densities
  - budget constraint

$$c \leq \int_0^{\infty} q(y) h_{\theta}(y) dy$$

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- Discontinuous effects on demand

- suppose  $q(y) = p(y) = y$

→ density over  $y$  in aggregate

- raise  $q(y_0)$  at a point  $y_0$

→ mass of agents shift to  $y_0$

- reduce  $q(y_0)$  at  $y_0$

→ density drops discontinuously to 0

# A Reformulation

- Integrate budget constraint by parts

$$c \leq \int_0^{\infty} q'(y)(1 - H_{\theta}(y))dy + I$$

→ price  $q'(y)$

→ quantity  $1 - H_{\theta}(y)$

# A Reformulation

- Integrate budget constraint by parts

$$c \leq \int_0^{\infty} q'(y)(1 - H_{\theta}(y))dy + I$$

→ price  $q'(y)$

→ quantity  $1 - H_{\theta}(y)$

- Overcomes previous problems

- quantities always well-defined

$$1 - H_{\theta}(y) = \mathbb{I}(y \leq y(\theta))$$

- Aggregate demand no longer discontinuous w.r.t. small changes in  $q'(y)$

$$1 - H(y) = \int_0^{\infty} (1 - H_{\theta}(y))dF(\theta)$$

# Tax Formulas

# DM Formula

Diamond (1975) “Many-Person Ramsey Tax Rule”

$$\left. \frac{\partial}{\partial \tau} \left( \sum_{h=1}^M x_i^{c,h} (q + \tau t) \right) \right|_{\tau=0} = \sum_{h=1}^M \hat{\beta}^h x_i^h$$

with

$$\hat{\beta}^h = \beta^h - 1 + \frac{\partial}{\partial I} \left( \sum_{j=1}^N t_j x_j^h (q, I) \right)$$

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→ Encourage goods consumed by those with high  $\hat{\beta}^h$

# DM Formula

- In terms of elasticities

$$\sum_{j=1}^N \frac{t_j}{q_j} \varepsilon_{ij}^c = \frac{\sum_h \hat{\beta}^h x_i^h}{X_i}$$

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$$\sum_{j=1}^N \frac{t_j}{q_j} \varepsilon_{ij}^c = \frac{\sum_h \hat{\beta}^h x_i^h}{X_i}$$

- Special case: no cross-price effects

$$\frac{t_i}{q_i} = \frac{1}{\varepsilon_{ii}^c} \frac{\sum_h \hat{\beta}^h x_i^h}{X_i}$$

→ “Inverse elasticity rule”

# Mirrlees Formula

$$\frac{T'(y)}{1 - T'(y)} \varepsilon^c(y) y h(y) = \int_y^\infty (1 - \beta_{\tilde{y}}) dH(\tilde{y}) + \int_y^\infty \frac{T'(\tilde{y})}{1 - T'(\tilde{y})} \eta(\tilde{y}) dH(\tilde{y})$$

with elasticities from

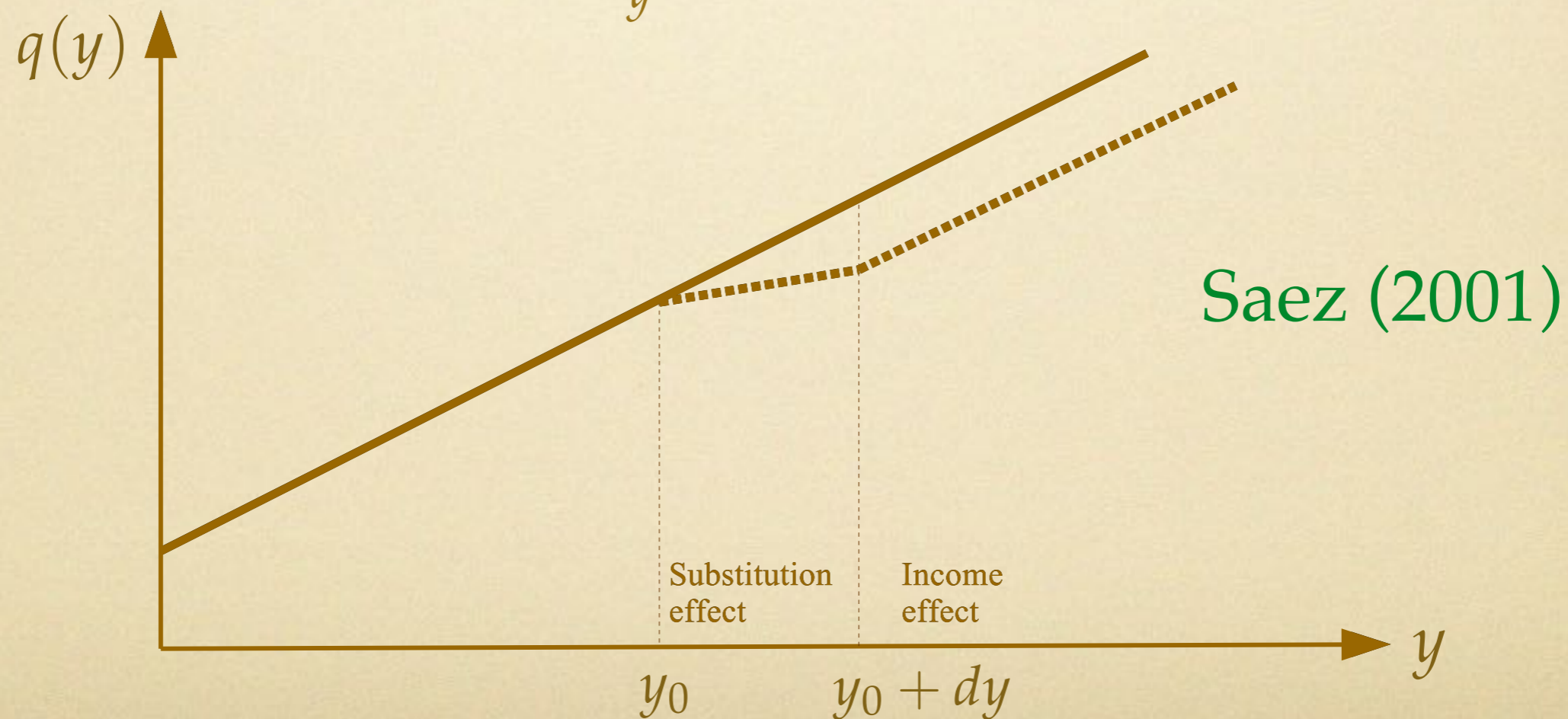
$$y(\tau, I) \in \arg \max_y U(q(y) - \tau y + I, y; \theta)$$

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# From DM to Mirrlees

# LHS of DM

Recall

$$\frac{\partial}{\partial \tau} \left( \sum_h x_i^{c,h} (q + \tau t) \right) \Big|_{\tau=0}$$

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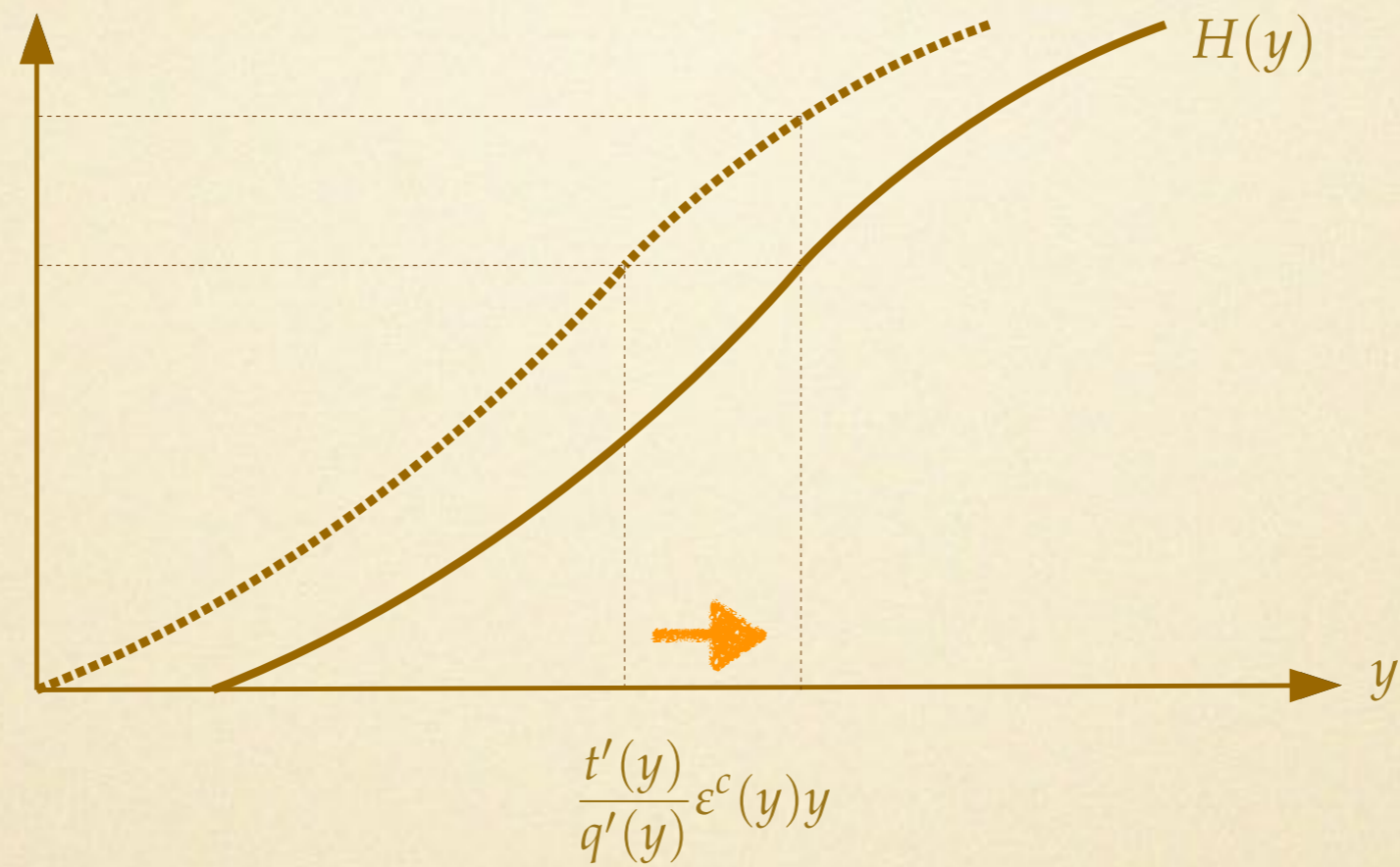
→  $\frac{\partial}{\partial \tau} (1 - H^c(y; \tau)) \Big|_{\tau=0}$

Agents raise  $y$  in response to small  $\tau$  by

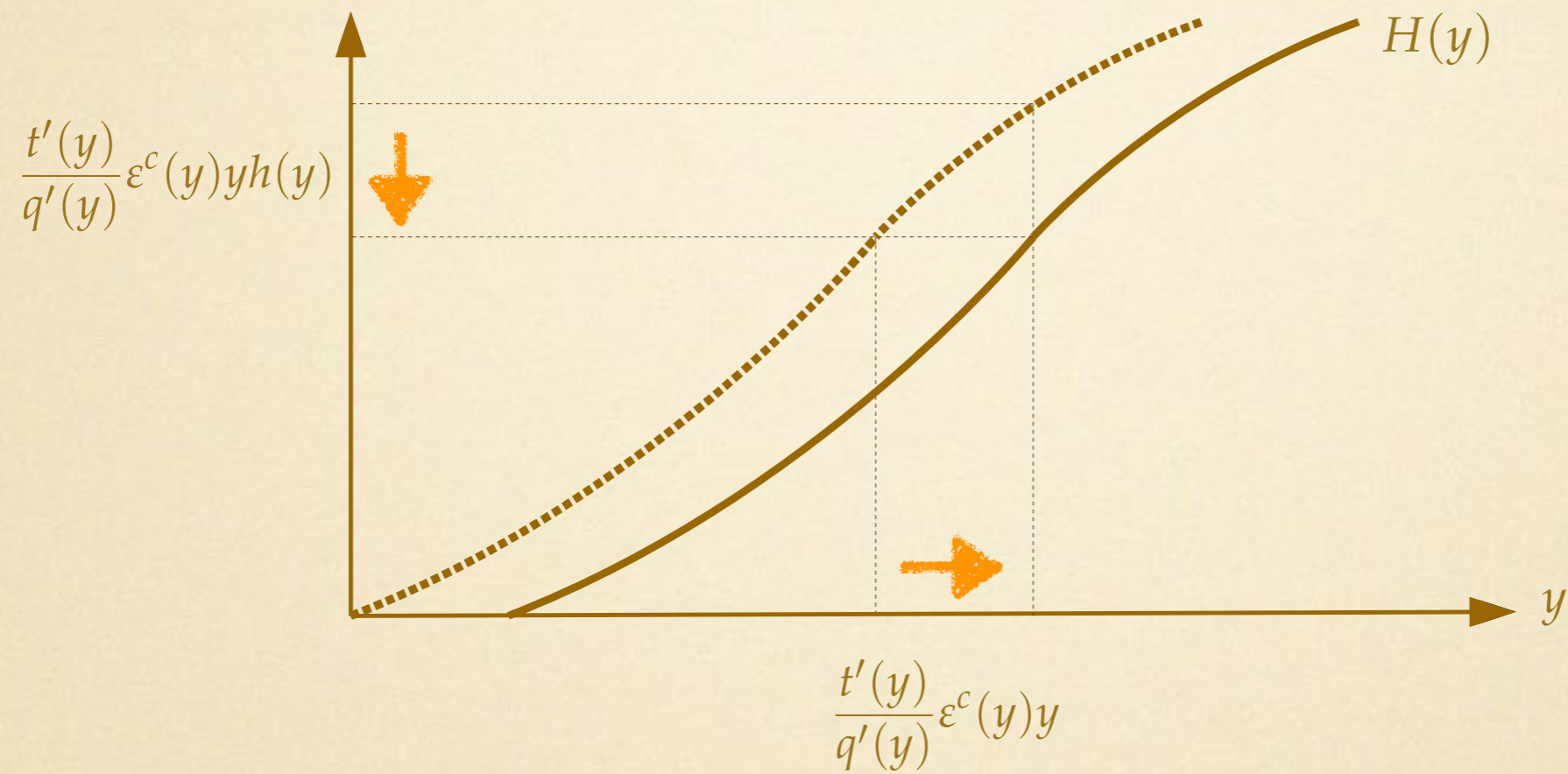
$$t'(y) \frac{\varepsilon^c(y)y}{q'(y)}$$

→ rightward shift in  $H(y)$

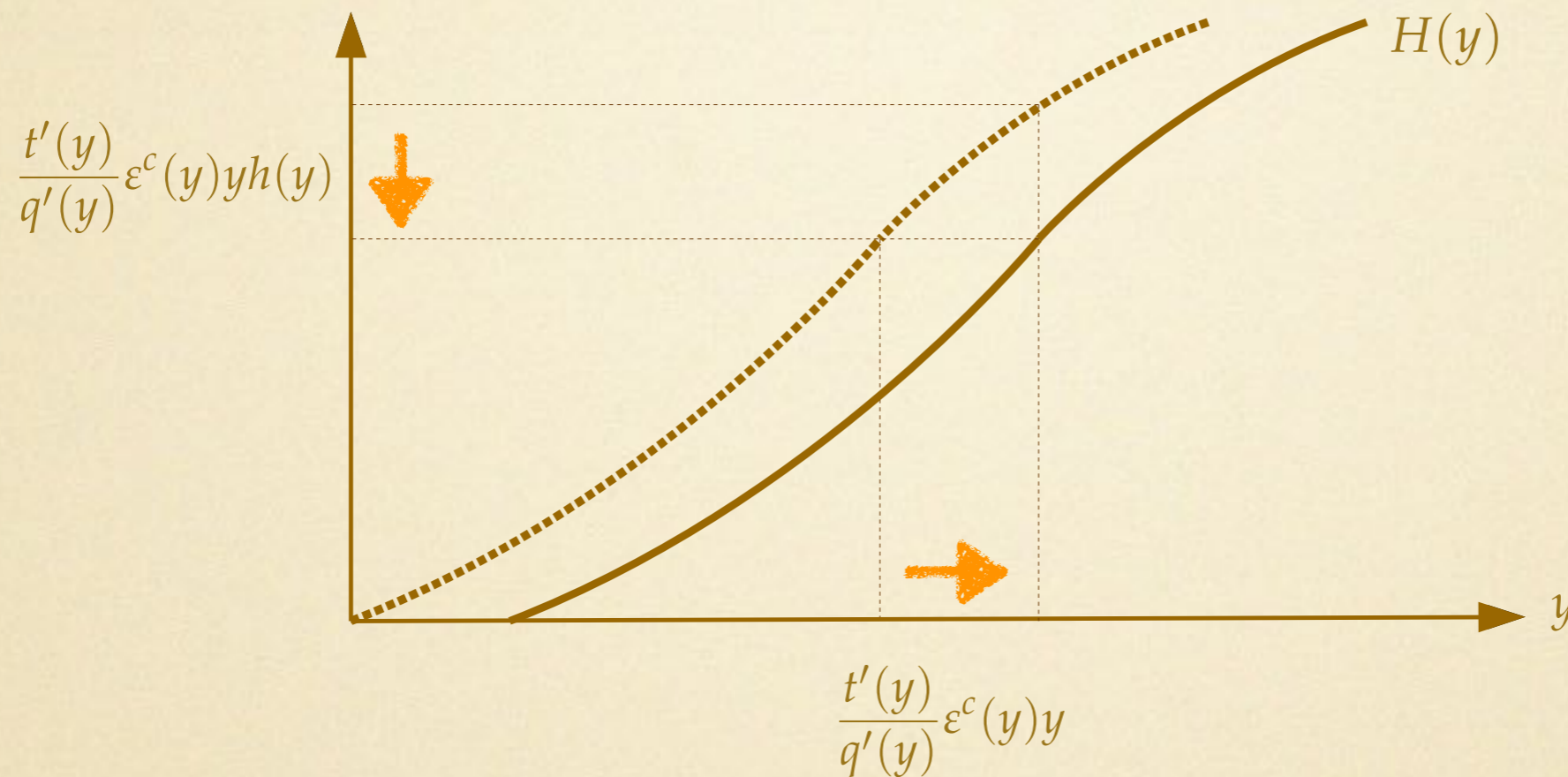
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$$\rightarrow \frac{\partial}{\partial \tau} (1 - H^c(y; \tau)) \Big|_{\tau=0} = \frac{t'(y)}{q'(y)} \varepsilon^c(y) y h(y)$$

→ Inverse elasticity rule!

# RHS of DM

Recall 
$$\sum_h x_i^h \left( \beta_h - 1 + \frac{\partial}{\partial I} \left( \sum_j t_j x_j^h(q, I) \right) \right)$$

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$$\int_0^\infty (1 - H_\theta(y)) \left( \beta_\theta - 1 - \frac{\partial}{\partial I} \int_0^\infty t'(z)(1 - H_\theta(z; I)) dz \right) dF(\theta)$$

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→ use step-function and change variables

$$\int_y^\infty (\beta_{\tilde{y}} - 1) dH(\tilde{y}) + \int_y^\infty \frac{t'(\tilde{y})}{q'(\tilde{y})} \eta(\tilde{y}) dH(\tilde{y})$$

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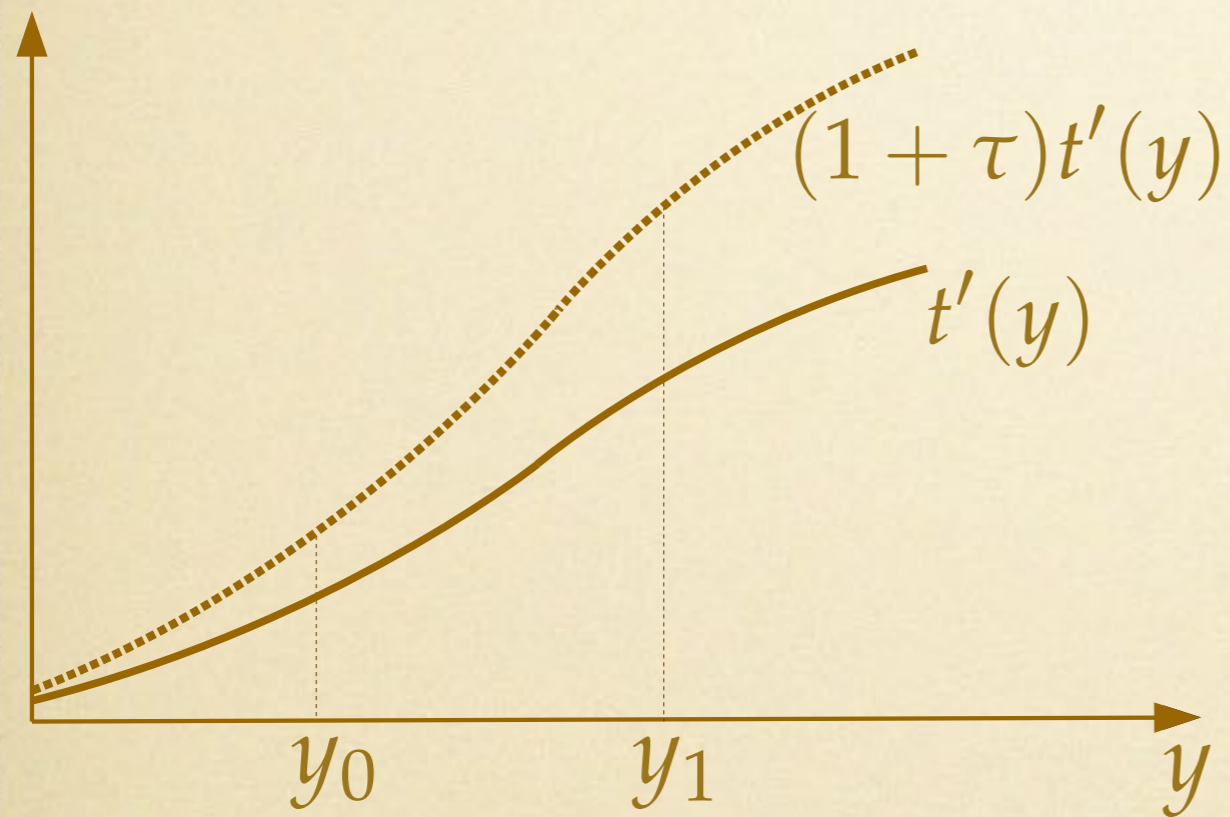
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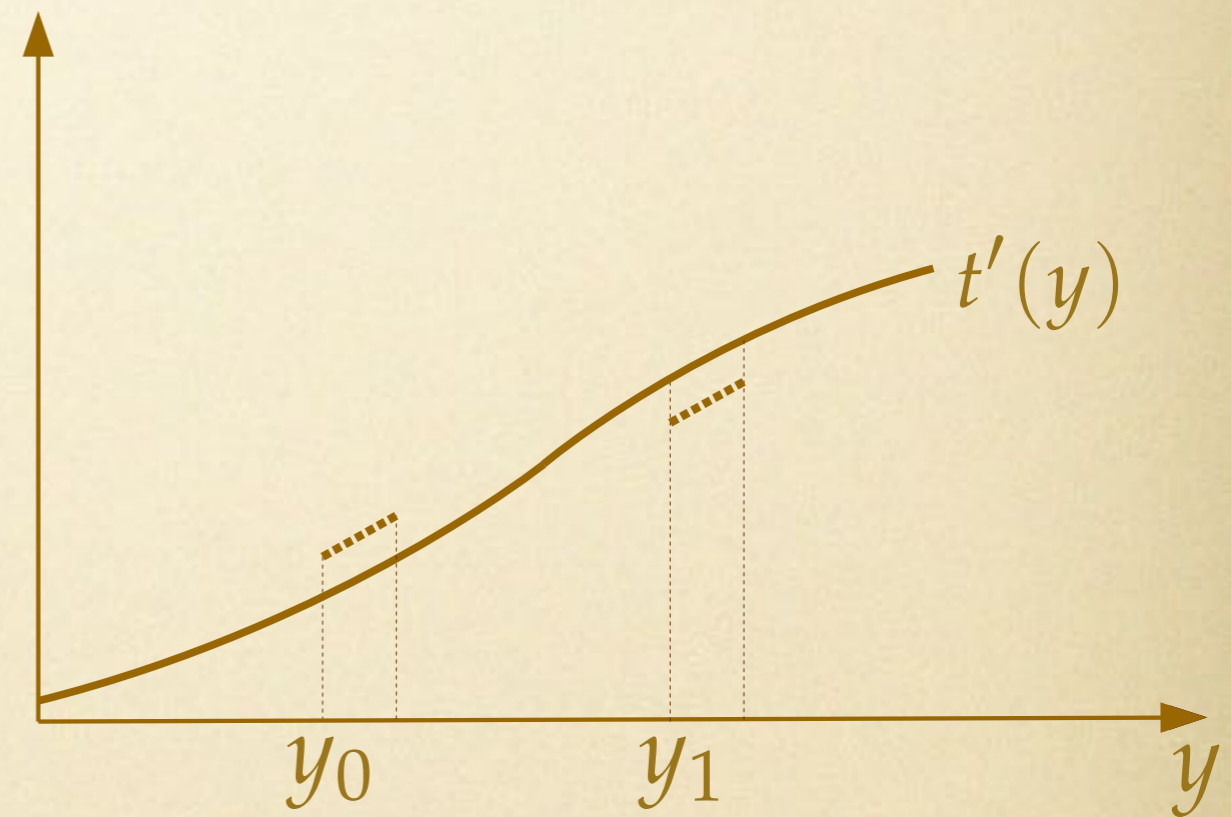
Combining with LHS immediately gives Mirrlees formula!

# Variational Approach

Diamond-Mirrlees (1971)

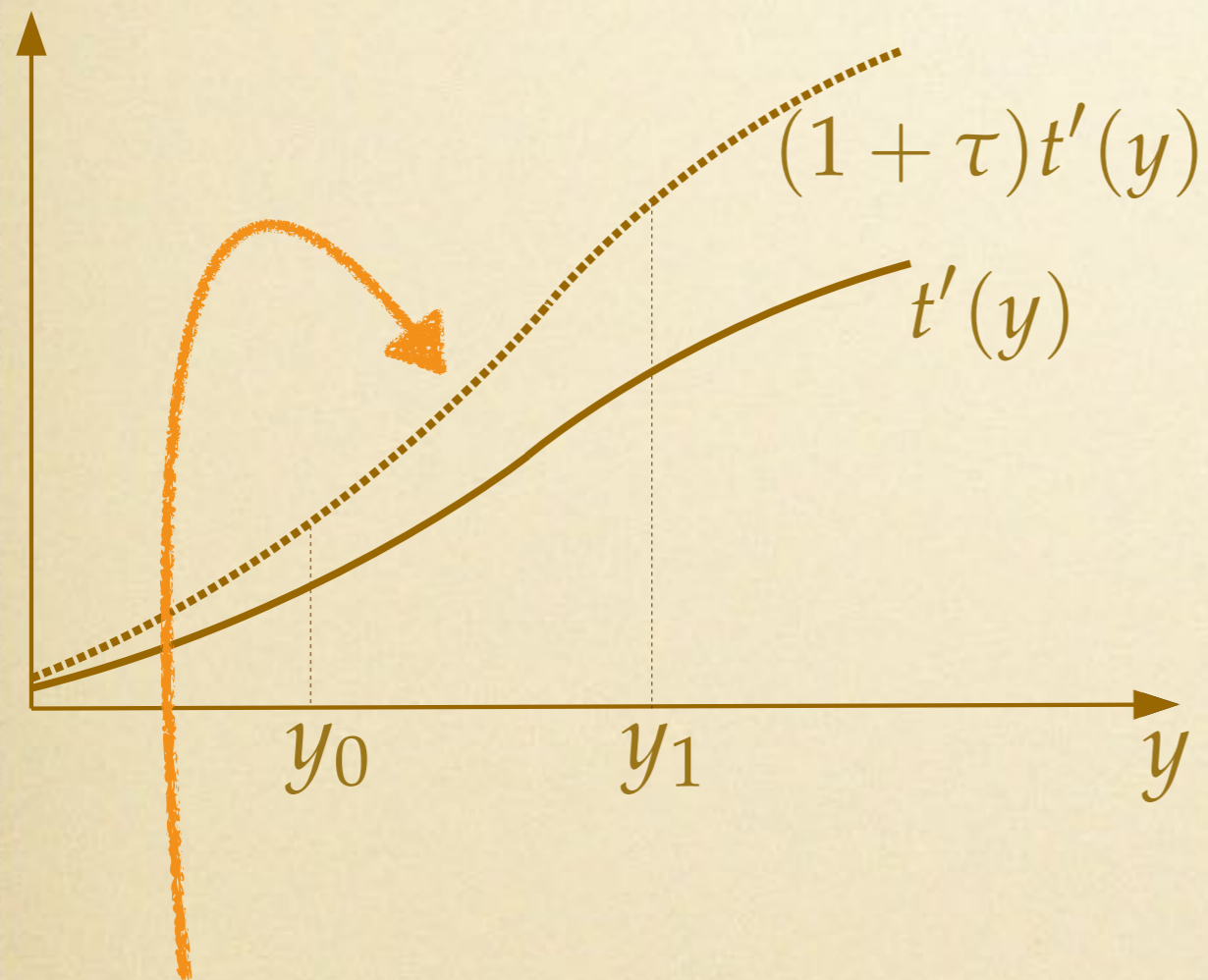


Saez (2001)



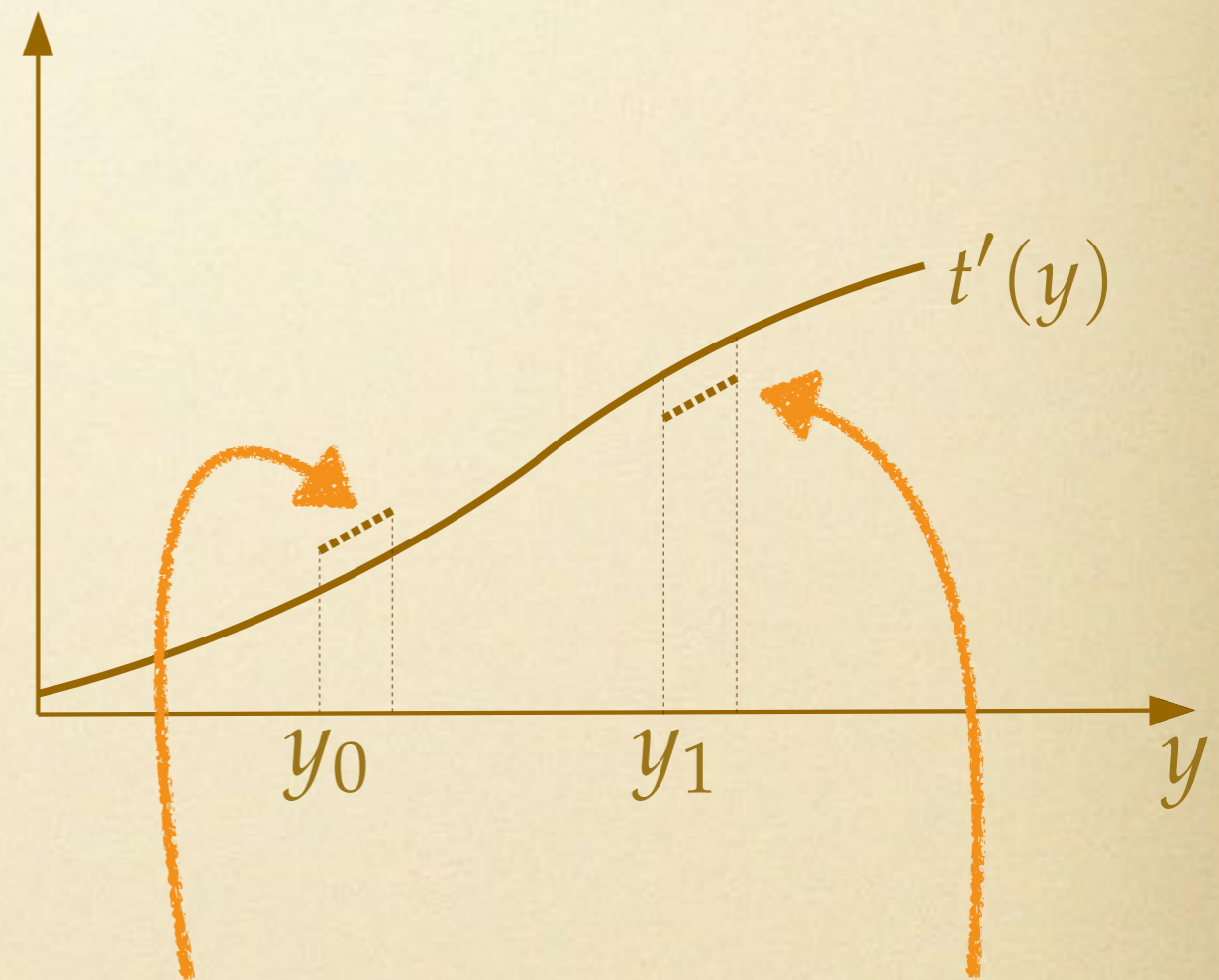
# Variational Approach

Diamond-Mirrlees (1971)



Single global variation

Saez (2001)



Different local variations

# Discussion

- Technology

- DM holds for general  $G(H)$  → extends to Mirrlees!
- $G(H^1, \dots, H^S)$  → neutrality still holds with  $t^1(y), \dots, t^S(y)$
- production efficiency is optimal
- restricted tax instruments → modifications  
tax formula: Rothschild-Scheuer (2013), Ales et al. (2015), Sachs et al. (2017), production efficiency: Costinot-Werning (2018)

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- DWL interpretation

$$\frac{\partial D(t) / \partial t_i}{\sum_h x_i^h} = 1 - \frac{\sum_h \beta^h x_i^h}{\sum_h x_i^h} \forall i$$

DM

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$$\underbrace{\frac{\partial D(t)/\partial t_i}{\sum_h x_i^h} = 1 - \frac{\sum_h \beta^h x_i^h}{\sum_h x_i^h} \forall i}_{\text{DM}} \rightarrow \underbrace{\frac{\frac{\partial}{\partial \tau} D(T' + \tau \delta_y) \big|_{\tau=0}}{1 - H(y)} = 1 - \frac{\int_y^\infty \beta_{\tilde{y}} dH(\tilde{y})}{1 - H(y)} \forall y}_{\text{Mirrlees}}$$

# Extensions

# Lifecycle and Annual Taxation

- Dynamics
  - ex ante  $\theta \sim F(\theta)$
  - lifecycle  $\delta \sim P(\delta|\theta)$
- “Annual” income tax  $q(y)$
- Complete markets

$$c = \int_0^\infty q(y(\delta; \theta)) dP(\delta|\theta)$$

# Lifecycle and Annual Taxation

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$$c = \int_0^\infty q(y(\delta; \theta)) dP(\delta|\theta)$$

- Preferences  $U(c, Y; \theta)$

with

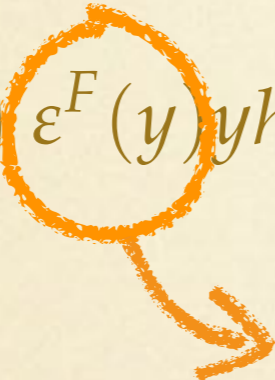
$$Y = \int_0^\infty v(y(\delta; \theta), \delta) dP(\delta|\theta)$$

# Lifecycle and Annual Taxation

$$\left( \frac{T'(y)}{1-T'(y)} + \Lambda(y) \right) \varepsilon^F(y) y h(y) = \int_y^\infty (1 - \bar{\beta}_{\tilde{y}}) dH(\tilde{y}) + \int_y^\infty \frac{T'(\tilde{y})}{1-T'(\tilde{y})} \bar{\eta}(\tilde{y}) dH(\tilde{y})$$

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 Frisch  
elasticity

- Frisch elasticity holds  $\lambda = -U_c / U_Y$  fixed

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lifetime  
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- Frisch elasticity holds  $\lambda = -U_c / U_Y$  fixed
- Lifetime effects on  $\lambda$   
 → vanish with  $U \left( c - \int_0^\infty v(y(\delta; \theta), \delta) dP(\delta | \theta); \theta \right)$

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lifetime effects      Frisch elasticity      averages

- Frisch elasticity holds  $\lambda = -U_c / U_Y$  fixed
- Lifetime effects on  $\lambda$ 
  - vanish with  $U \left( c - \int_0^\infty v(y(\delta; \theta), \delta) dP(\delta | \theta); \theta \right)$
- Fundamental welfare weights  $\beta_\theta$  only vary with  $\theta$ 
  - $\bar{\beta}_y$  varies less than in static framework
  - $T=0$  if inequality from  $\delta$  only

# Human Capital

- Education  $e$ 
  - affects productivity profile  $P(\delta|\theta, e)$
  - lifetime utility  $U(c, Y; \theta, e)$

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  - Annual tax  $q(y)$
- Same tax formula goes through!
- $\Lambda$  now also captures effects of taxes on  $e$

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- ➔ **Standard formula goes through**
- ➔ **Replace elasticities / welfare weights by averages at  $y$**

$$\bar{\varepsilon}^c(y) = \mathbb{E}[\varepsilon^c(y, \phi) | y] = \int_{\Phi} \varepsilon^c(y, \phi) dP(\phi | y)$$

# Extensive Margin

- Preferences

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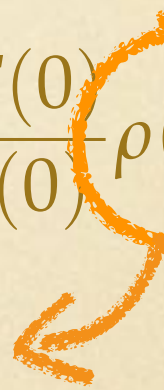
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Pure extensive margin

$$\frac{T(y) - T(0)}{q(y) - q(0)} = \frac{1 - \bar{\beta}_y}{\rho(y)}$$

# Conclusion

- Connection between canonical models in public finance
  - Link between widely used tax formulas
  - Integrated approach to linear and nonlinear taxation
- Simpler treatment of nonlinear taxation
- Allows for...
  - ... weaker conditions for known results
  - ... novel extensions that would not be tractable otherwise