

# Signaling Effects of Monetary Policy

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<sup>1</sup>The views in this paper are solely the responsibility of the authors and should not be interpreted as reflecting the views of the Federal Reserve Bank of Chicago or any other person associated with the Federal Reserve System.

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- Consider a central bank expecting an inflationary shock
- Tightening money would contribute
  - to **curb the inflationary consequences of the shock**
  - to **raise inflation** if this action convinces unaware market participants about the disturbance

# What I Do

- Develop a DSGE model in which
  1. price setters have dispersed information
  2. the interest rate set by the central bank is perfectly observable
- Estimation using the **SPF** as a measure of firms' expectations
- I use the model to study the dynamics of inflation and the effects of disinflation policies in the 1970s

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  2. Signaling effects can explain the sluggish adjustment of inflation to Volcker's disinflation policy

## Related Literature

### Signaling Effects of Monetary Policy

- **Optimal monetary policy:** Walsh (2010)
- **Empirical evidence:** Coibion and Gorodnichenko (2011)

### Dispersed Information Models

- **Persistent effects of nominal shocks:** Woodford (2002), Angeletos and La'O (2009a), and Melosi (2014)
- **Provision of public information:** Amato, Morris, and Shin (2002), Morris and Shin (2002), Hellwig (2002), Angeletos and Pavan (2004 and 2007), Angeletos, Hellwig, and Pavan (2006 and 2007), and Lorenzoni (2009 and 2010)
- **Interactions with price rigidities:** Nimark (2008) and Angeletos and La'O (2009b)
- **Change in inflation persistence:** Melosi and Surico (2011)
- **Endogenous information structure:** Sims (2002 and 2006), Maćkowiak and Wiederholt (2009 and 2010)

# The Model

## The Model Environment

- Three types of agents: households, firms, and the fiscal and monetary authority
- Maintained assumptions:
  1. Firms produce differentiated goods and are monopolistically competitive
  2. Firms face a Calvo lottery ( $\Rightarrow$  **forward-looking behaviors**)
  3. **Firms have dispersed information**; they observe:
    - **Exogenous private signals**: their productivity and a signal on the demand conditions
    - **Endogenous public signal**: the interest rate set by the monetary authority

$\Rightarrow$  Higher-order uncertainty

## Imperfect Information Model (IIM)

- The consumption Euler equation:

$$\hat{g}_t - \hat{y}_t = \mathbb{E}_t \hat{g}_{t+1} - \mathbb{E}_t \hat{y}_{t+1} - \mathbb{E}_t \hat{\pi}_{t+1} + \hat{R}_t$$

- The (Imperfect-Common-Knowledge) Phillips curve:

$$\hat{\pi}_t = (1 - \theta) (1 - \beta\theta) \sum_{k=0}^{\infty} (1 - \theta)^k \widehat{mc}_{t|t}^{(k)} + \beta\theta \sum_{k=0}^{\infty} (1 - \theta)^k \hat{\pi}_{t+1|t}^{(k+1)}$$

where  $\widehat{mc}_t^{(k)} = \hat{y}_t^{(k)} - \hat{a}_t^{(k-1)}$ . [▶ HOEs](#)

- The Taylor rule:

$$\hat{R}_t = \phi_{\pi} \hat{\pi}_t + \phi_y (\hat{y}_t - \hat{y}_t^*) + \sigma_r \hat{\eta}_{r,t}$$

## Exogenous Processes and Signals

- The preference shifter evolves according to

$$\hat{g}_t = \rho_g \hat{g}_{t-1} + \sigma_g \varepsilon_{g,t}$$

- The process for technology becomes

$$\hat{a}_t = \rho_a \hat{a}_{t-1} + \sigma_a \varepsilon_{a,t}$$

- The process leading the state of monetary policy

$$\hat{\eta}_{r,t} = \rho_r \hat{\eta}_{r,t-1} + \sigma_r \varepsilon_{r,t}$$

- The equations for the private signals are:

$$\hat{g}_{j,t} = \hat{g}_t + \tilde{\sigma}_g \varepsilon_{j,t}^g$$

$$\hat{a}_{j,t} = \hat{a}_t + \tilde{\sigma}_a \varepsilon_{j,t}^a$$

- The public endogenous signal:

$$\hat{R}_t = \phi_\pi \hat{\pi}_t + \phi_y (\hat{y}_t - \hat{y}_t^*) + \sigma_r \eta_{r,t}$$



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⇒ Firms rely a lot on the policy signal to infer aggregate states

# Empirical Analysis

# The Data and Bayesian Estimation

- The data set include five observables:
  1. GDP growth rate
  2. Inflation (GDP deflator)
  3. Federal funds interest rate
  4. One-quarter-ahead inflation expectations
  5. Four-quarter-ahead inflation expectations
- The last two observables are obtained from the *Survey of Professional Forecasters* (SPFs)
- The data set ranges from 1970:3 to 2007:4

## The Strength of the Signal Channel

- The strength of the signal channel depends on the extent to which **the policy rate can influence firms' expectations**
- The precision of private information:

$$\frac{\sigma_a}{\tilde{\sigma}_a} = 0.47; \quad \frac{\sigma_g}{\tilde{\sigma}_g} = 0.08$$

⇒ Firms rely on their private information to learn about technology

- The policy rate is
  1. mainly informative about aggregate technology  $\Phi_a = 0.80$
  2. is roughly equally informative between dev.'s from the MP rule and demand conditions  $\Phi_m \approx \Phi_g = 0.10$

⇒ Hard for firms to tell whether changes in the policy rate are due to monetary or demand conditions

## Empirical Fit of the DIM

Log-Marginal Likelihood			
Full Data Set		Excluding SPF	
DIM	PIM	DIM	PIM
-212.4445	-228.5888	-306.4532	-304.87466

## Propagation of Shocks in the IIM

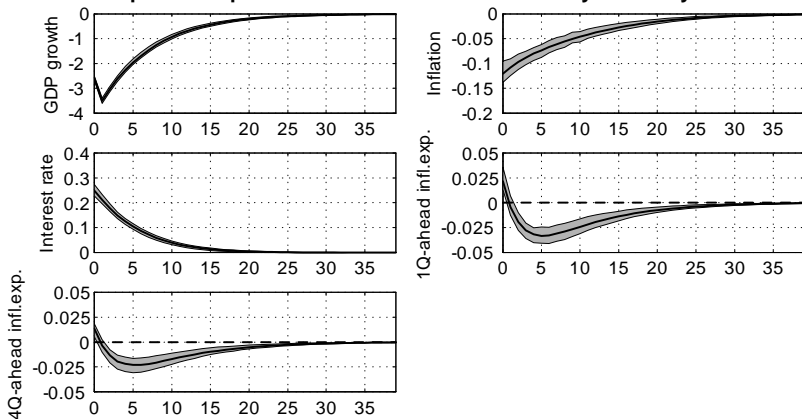
**Monetary Shocks**

**Preference Shocks**

**Technology Shocks**

# IRFs to a Monetary Shock

## Impulse Response Functions to a Contractionary Monetary Shock



# IRFs to a MP Shock: Decompositions

## The Signaling Effects on the Propagation of Monetary Shocks

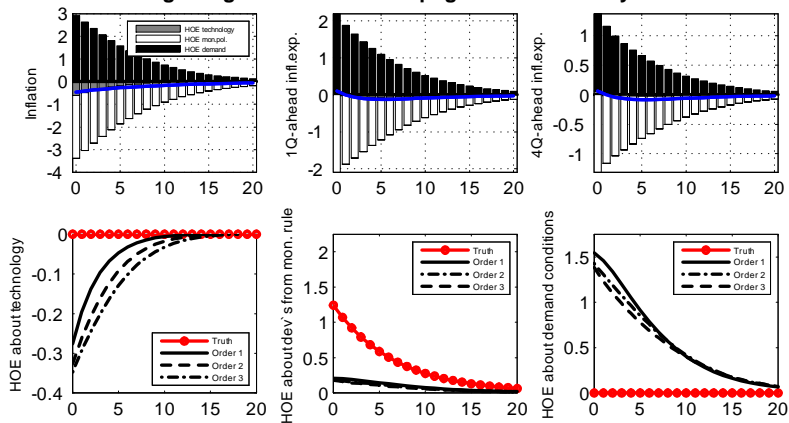


Figure:



# Propagation of Monetary Shocks

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( $\Phi_m \approx \Phi_g = 0.10$ )

# IRFs to a Preference Shock

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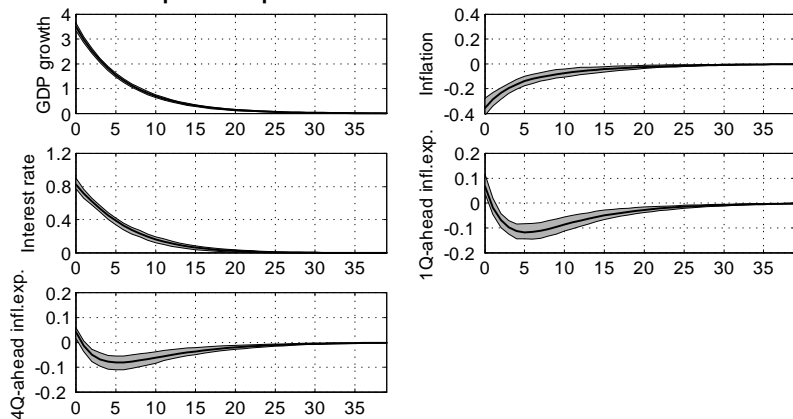


Figure:

# IRFs to a Preference shock: Decompositions

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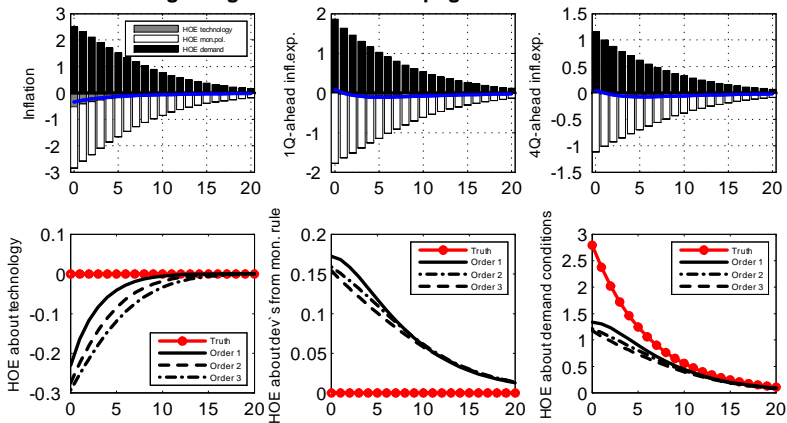


Figure:



# Propagation of Preference Shocks

## Main Findings

- The **signaling effects** associated with a *positive preference shock* lead firms to believe that a *contractionary MP shock* has occurred
  - i.e., firms partially interpret the rise of the policy rate as the result of a contractionary MP shock

⇒ **Inflation falls after a positive preference shock**

- **WHY?**

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# IRFs to a Technology Shock

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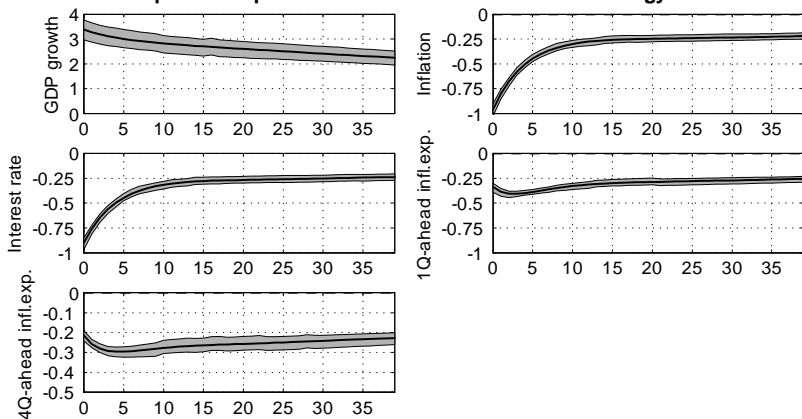


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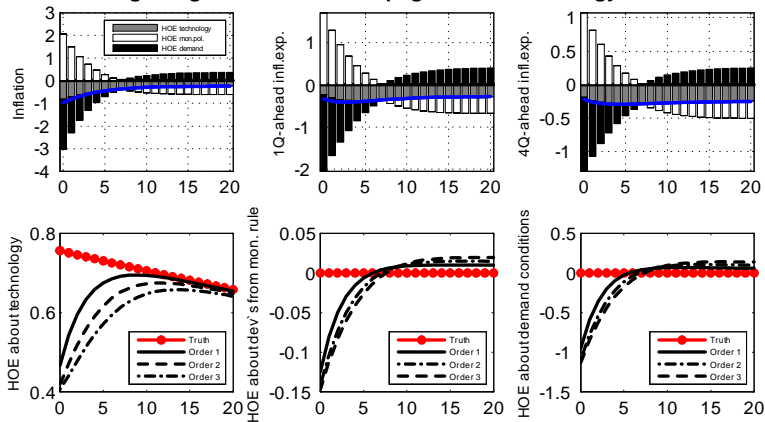


Figure:

## The Signal Channel and Technology Shocks

- The signal channel seems to have a neutral impact on the response of inflation to a technology shock
- **WHY?**
- The monetary tightening signals firms that

a **positive preference shock**

or

a **contractionary monetary shock**

may have hit the economy

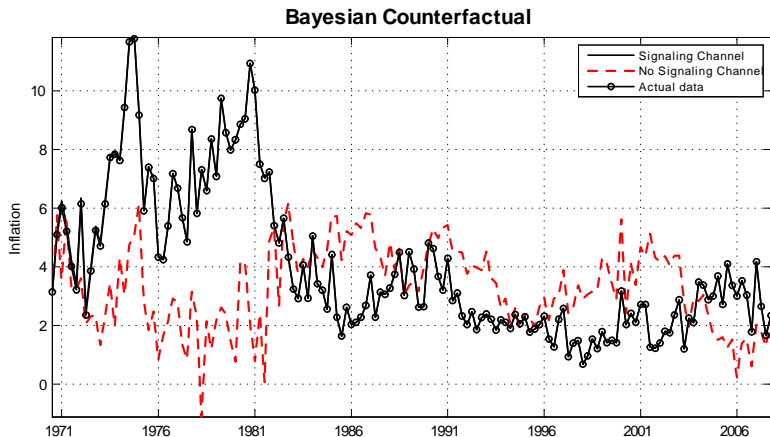
- The effects of such a confusion on inflation expectations turn out to **cancel each other out**

## **Bayesian Evaluation of the Signaling Channel**

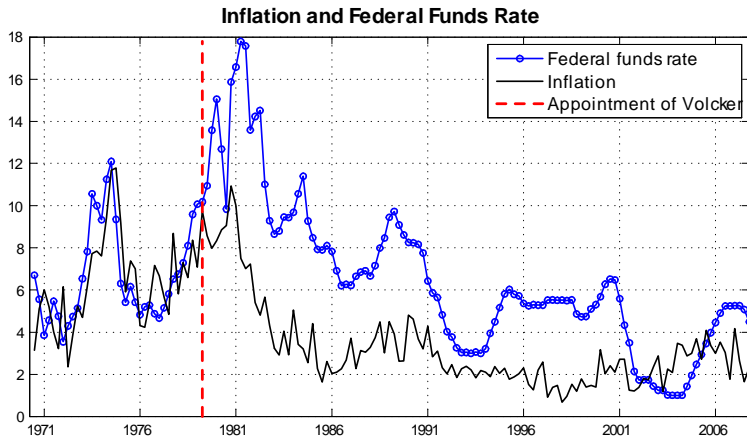
# Bayesian Counterfactual Experiment

1. For every posterior draw obtain the model's predicted series for the three shocks
2. Simulate real output, inflation, and inflation expectations from the following two models using the filtered shocks (step 1):
  - 2.1 the Dispersed Information Model (DIM)
  - 2.2 The DIM in which MP has **no signaling effects**  
(i.e.,  $R^t \notin I_{j,t}$  all  $j$  and  $t$ )
3. Compute the mean of the simulated series across posterior draws for the two models

# Signaling Effects of Monetary Policy

[▶ Four Observables](#)[▶ Back to Gradualism](#)[▶ Back to the Disinflation of the 80s](#)

# Three Attempts at Disinflation





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- Adverse technology ( $\hat{a}_t < 0$ ) cannot be the all story [▶ Graph](#)
- Signaling effects account for the high inflation of the 70s
- Not the only mechanism to explain high inflation



# Gradualism Failed to Neutralize Signaling Effects on Inflation

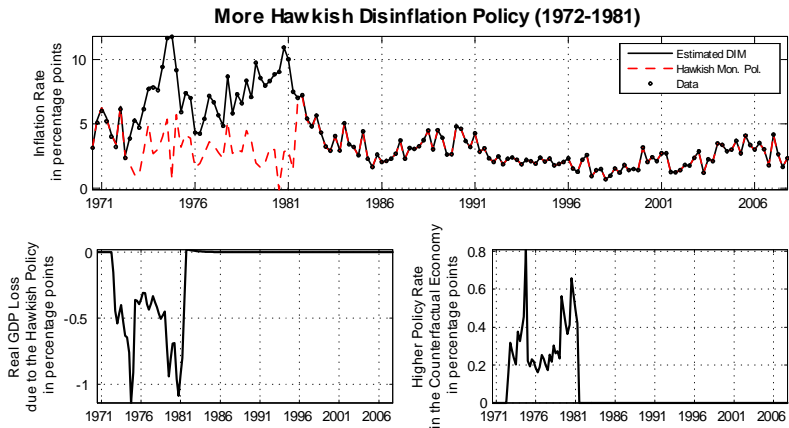


Figure:

## The Third Attempt of Disinflation

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- Changed conditions in aggregate demand ( $\hat{g}_t > 0$ ) **from 1981 throughout 1983** ▸ Signaling Effects

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- Changed conditions in aggregate demand ( $\hat{g}_t > 0$ ) **from 1981 throughout 1983** ▶ Signaling Effects  
⇒ Signaling effects on inflation drastically dropped and became negative ▶ Earlier Graph
- Also positive technology shocks ( $\hat{a}_t > 0$ ) and even more aggressive disinflation policy ( $\hat{\eta}_{r,t} \gg 0$ )



## Concluding Remarks

- I develop a model in which monetary policy has signaling effects
- Estimation using SPF as a measure of public expectations
- Main findings
  1. The signaling channel magnifies the real effects of money
  2. Demand shocks lead to large inflationary signaling effects
  3. Signaling effects associated with Burn's gradualism account for the heightened inflation of the 1970s
  4. Signaling effects explain the sluggish adjustment of inflation to Volcker's disinflation policy

# Appendix

# The Time Protocol

- Every period  $t$  is divided into three stages:

**STAGE 1:** Shocks are realized, the central bank observes the aggregate shocks and sets the interest rate

**STAGE 2:** Firms observe their private signals, the outcome of the Calvo lottery, and the interest rate and set their prices

**STAGE 3:** Markets open. Households observe shocks and take their decisions. Firms hire labor to produce the demanded quantity at the price set at **STAGE 2**. Government supplies bonds and levies taxes. Markets close.

## Stage 3: Households' Problem

- Households choose consumption  $C_{j,t}$ , labor  $N_t$ , and bond holdings  $B_t$  under perfect information
- The representative household maximizes:

$$\mathbb{E}_t \sum_{s=0}^{\infty} \beta^{t+s} g_{t+s} [\ln C_{t+s} - \chi_n N_{t+s}]$$

- The demand shock is a preference shifter that follows:

$$\ln g_t = \rho_g \ln g_{t-1} + \sigma_g \varepsilon_{g,t}, \quad \varepsilon_{g,t} \sim \mathcal{N}(0, 1)$$

- Composite consumption

$$C_t = \left( \int_0^1 C_{j,t}^{\frac{\nu-1}{\nu}} di \right)^{\frac{\nu}{\nu-1}}$$

## Stage 3: Households' Problem (cont'd)

- The flow budget constraint:

$$P_t C_t + B_t = W_t N_t + R_{t-1} B_{t-1} + \Pi_t - T_t$$

- The price level

$$P_t = \left( \int (P_{j,t})^{1-\nu} di \right)^{\frac{1}{1-\nu}}$$

- The representative household
  - chooses  $C_{j,t}$ , labor  $N_t$ , and bond holdings  $B_t$
  - subject to the sequence of the flow budget constraints
  - $R_t$ ,  $W_t$ ,  $\Pi_t$ ,  $T_t$ , and  $P_{j,t}$  are taken as given

## Stage 3: The Fiscal Authority

- The fiscal authority has to finance maturing government bonds
- The flow budget constraint of the fiscal authority reads

$$R_{t-1}B_{t-1} - B_t = T_t$$

- Fiscal policy is Ricardian

## Stage 2: Firms' Technology

- Firms are endowed with a linear technology:

$$Y_{j,t} = A_{j,t} N_{j,t}$$

where

$$A_{j,t} = A_t e^{\tilde{\sigma}_a \varepsilon_{j,t}^a}$$

with  $\varepsilon_{j,t}^a \stackrel{iid}{\sim} \mathcal{N}(0, 1)$ , and

$$A_t = \gamma^t a_t$$

where  $\gamma > 1$  is the linear trend of the aggregate technology

- $a_t$  is the de-trended level of aggregate technology

$$\ln a_t = \rho_a \ln a_{t-1} + \sigma_a \varepsilon_{a,t} \quad \text{with } \varepsilon_{a,t} \stackrel{iid}{\sim} \mathcal{N}(0, 1)$$

## Stage 2: Firms' Information Set

- Firm's information set at stage 2 of time  $t$  is

$$\mathcal{I}_{j,t} \equiv \{A_{j,\tau}, g_{j,\tau}, R_\tau, P_{j,\tau} : \tau \leq t\}$$

where  $g_{j,t}$  denotes the private signal concerning the preference shifter  $g_t$ :

$$g_{j,t} = g_t e^{\tilde{\sigma}_g \varepsilon_{j,t}^g}, \quad \text{with } \varepsilon_{j,t}^g \stackrel{iid}{\sim} \mathcal{N}(0, 1)$$

- Firms are assumed to know the model equations and the parameters



## Stage 2: Firms' Price-Setting

- The optimizing firm  $j$  sets its price  $P_{j,t}^*$  so as to maximize

$$\mathbb{E}_{j,t} \left[ \sum_{s=0}^{\infty} (\beta\theta)^s \Xi_{t|t+s} (\pi_*^s P_{j,t}^* - MC_{j,t+s}) Y_{j,t+s} \right]$$

subject to

$$Y_{j,t+s} = \left( \frac{\pi_*^s P_{j,t}}{P_{t+s}} \right)^{-\nu} Y_{t+s}$$

with  $MC_{j,t} = W_t/A_{j,t}$

- Firms will satisfy any demanded quantity that will arise at stage 3 at the price they have set at stage 2
- Non-optimizing firms index prices to the steady-state inflation

## Stage 1: Monetary Policy

- The central bank sets the nominal interest rate according to the reaction function

$$R_t = (r_* \pi_*) \left( \frac{\pi_t}{\pi_*} \right)^{\phi_\pi} \left( \frac{Y_t}{Y_t^*} \right)^{\phi_y} \eta_{r,t}$$

- This process is assumed to follow an AR process:

$$\ln \eta_{r,t} = \rho_r \ln \eta_{r,t-1} + \sigma_r \varepsilon_{r,t}, \quad \text{with } \varepsilon_{r,t} \stackrel{iid}{\sim} \mathcal{N}(0, 1).$$

- We refer to the innovation  $\varepsilon_{r,t}$  as a monetary policy shock

# Higher-Order Expectations

## Definitions

$$\widehat{mc}_{t|t}^{(k)} \equiv \underbrace{\int \mathbb{E}_{j,t} \dots \int \mathbb{E}_{j,t} \widehat{mc}_{j,t} dj \dots dj}_k$$

$$\widehat{\pi}_{t+1|t}^{(k)} \equiv \underbrace{\int \mathbb{E}_{j,t} \dots \int \mathbb{E}_{j,t} \widehat{\pi}_{t+1} dj \dots dj}_k$$

## Posteriors Statistics

Name	DIM - Posterior			PIM - Posterior		
	Mean	5%	95%	Mean	5%	95%
$\theta$	0.2613	0.2450	0.2801	0.5796	0.5468	0.6114
$\phi_\pi$	1.0629	1.0451	1.0820	1.3234	1.2324	1.4200
$\phi_y$	0.3416	0.3212	0.3607	0.4356	0.1918	0.6560
$\rho_r$	0.8613	0.8520	0.8713	0.4690	0.4163	0.5224
$\rho_a$	0.9932	0.9911	0.9963	0.9751	0.9667	0.9832
$\rho_g$	0.8505	0.8408	0.8597	0.8192	0.7949	0.8435

► Prior

## Posteriors (cont'd)

Name	DIM - Posterior			PIM - Posterior		
	Mean	5%	95%	Mean	5%	95%
$100\sigma_a$	0.7569	0.6440	0.8516	0.9961	0.8973	1.0957
$100\tilde{\sigma}_a$	1.6048	1.3517	1.8332	—	—	—
$100\sigma_g$	2.7843	2.6976	2.8610	0.8169	0.6908	0.9421
$100\tilde{\sigma}_g$	34.277	30.789	38.068	—	—	—
$100\sigma_r$	0.6372	0.6267	0.6429	0.6832	0.5717	0.7947
$100\sigma_{m_1}$	0.1291	0.1145	0.1452	0.1753	0.1585	0.1923
$100\sigma_{m_2}$	0.1222	0.1087	0.1381	0.1727	0.1565	0.1892
$100\ln \gamma$	0.4889	0.3786	0.5927	0.3302	0.3030	0.3556
$100\ln \pi_*$	0.8327	0.7181	0.9514	0.7374	0.6124	0.8655

## Priors

[▶ Back](#)

Name	Type	Mean	Std.
$\theta$	$\mathcal{B}$	0.50	0.30
$\phi_\pi$	$\mathcal{G}$	1.50	0.10
$\phi_y$	$\mathcal{G}$	0.25	0.10
$\rho_r$	$\mathcal{B}$	0.50	0.20
$\rho_a$	$\mathcal{B}$	0.50	0.20
$\rho_g$	$\mathcal{B}$	0.50	0.20
$100\sigma_a$	$\mathcal{IG}$	0.80	1.50
$100\tilde{\sigma}_a$	$\mathcal{U}$	50.00	28.87
$100\sigma_g$	$\mathcal{IG}$	0.80	1.50
$100\tilde{\sigma}_g$	$\mathcal{U}$	50.00	28.87
$100\sigma_r$	$\mathcal{IG}$	0.80	1.50
$100\sigma_{m_1}$	$\mathcal{IG}$	0.10	0.08
$100\sigma_{m_2}$	$\mathcal{IG}$	0.10	0.08
$100\ln \gamma$	$\mathcal{N}$	0.62	0.10
$100\ln \pi_*$	$\mathcal{N}$	0.65	0.10

# Variance Decomposition

Table: Prior Variance Decomposition

Observable Variables	Shocks		
	$\varepsilon_a$	$\varepsilon_r$	$\varepsilon_g$
GDP Growth	0.56	0.05	0.39
Inflation	0.61	0.01	0.39
FedFunds	0.46	0.04	0.50
1Q-ahead Inflation Expectations	0.65	0.01	0.07
4Q-ahead Inflation Expectations	0.70	0.00	0.00

# Variance Decomposition

Table: Posterior Variance Decomposition

Observable Variables	Shocks		
	$\varepsilon_a$	$\varepsilon_r$	$\varepsilon_g$
GDP Growth	0.44	0.42	0.14
Inflation	0.73	0.18	0.09
FedFunds	0.63	0.09	0.28
1Q-ahead Inflation Expectations	0.93	0.01	0.06
4Q-ahead Inflation Expectations	0.96	0.00	0.03



## Posteriors

Name	IIM			PIM		
	Median	95% Interval		Median	95% Interval	
		Lower	Upper		Lower	Upper
$\theta$	0.43	0.35	0.51	0.60	0.56	0.64
$\phi_\pi$	1.76	1.54	1.97	1.27	1.14	1.42
$\phi_y$	0.30	0.22	0.40	0.75	0.21	1.42
$\rho_r$	0.52	0.45	0.58	0.48	0.42	0.55
$\rho_a$	0.99	0.98	1.00	0.98	0.97	0.99
$\rho_g$	0.90	0.85	0.93	0.85	0.82	0.88

## Posteriors (cont'd)

Name	IIM			PIM		
	Median	95% Interval		Median	95% Interval	
		Lower	Upper		Lower	Upper
$\sigma_a$	0.91	0.76	1.03	1.02	0.90	1.13
$\tilde{\sigma}_a$	1.78	1.01	2.67	NA	NA	NA
$\sigma_g$	0.72	0.58	0.93	1.03	-6.93	9.66
$\tilde{\sigma}_g$	0.71	0.61	0.82	NA	NA	NA
$\sigma_r$	1.80	1.16	2.24	0.94	0.74	1.17
$\sigma_{m_1}$	0.55	0.24	1.03	0.19	0.17	0.22
$\sigma_{m_2}$	0.56	0.22	1.10	0.19	0.16	0.21
$100\ln \gamma$	0.35	0.26	0.43	0.31	0.28	0.33
$100\ln \pi_*$	0.98	0.98	0.98	0.82	0.55	1.06

# Measuring the Effects of the Signal Channel on Inflation

- The law of motion of inflation reads:

$$\hat{\pi}_t = [\mathbf{v}'_a, \mathbf{v}'_m, \mathbf{v}'_g] \cdot \begin{bmatrix} X_t^a \\ X_t^m \\ X_t^g \end{bmatrix}$$

- Decompose the effects of a monetary shock:

$$\frac{\partial \hat{\pi}_{t+h}}{\partial \varepsilon_{r,t}} = \mathbf{v}'_a \cdot \frac{\partial X_{t+h}^a}{\partial \varepsilon_{r,t}} + \mathbf{v}'_m \cdot \frac{\partial X_{t+h}^m}{\partial \varepsilon_{r,t}} + \mathbf{v}'_g \cdot \frac{\partial X_{t+h}^g}{\partial \varepsilon_{r,t}}$$

▶ [Back to IRF to MP shock](#)

▶ [Back to IRF to Pref Shock](#)

▶ [Back to Numerical Cases](#)

## Simple Calibration

- For simplicity assume that  $\sigma_g = 0$  (i.e., no demand shock)
- Baseline calibration

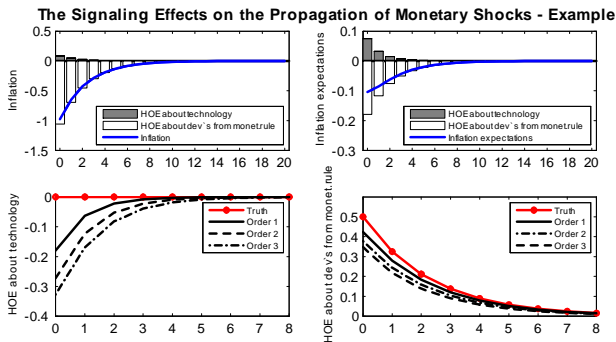
Name	Value	Name	Value
$\theta$	0.65	$\rho_a$	0.85
$\phi_\pi$	1.50	$100\sigma_a$	0.70
$\phi_y$	0.00	$100\tilde{\sigma}_a$	0.70
$\rho_r$	0.65	$100\sigma_r$	0.5

- We study how the **effects of the signal channel on inflation** depends on:
  1. More precise information about aggregate technology
  2. Changing the informative content of the policy signal
  3. Changing the expected inflationary consequences of shocks

# Baseline Calibration: Effects of the Signal Channel

▶ Back

▶ Vertical Bars

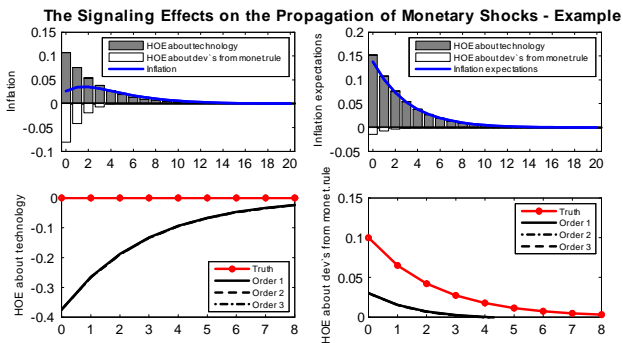


**Figure:** Impulse response functions to a one-standard deviation contractionary monetary shock: the case of  $\sigma_a/\tilde{\sigma}_a = 1$  and  $\sigma_r = 0.5$ . HOE means higher-order expectations.

# Less Precise Private Information

▶ Back

▶ Vertical Bars

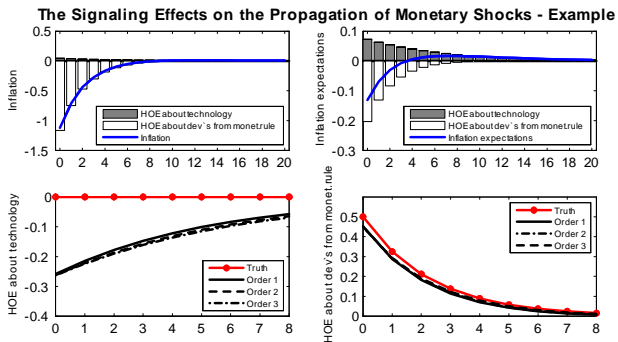


**Figure:** Impulse response functions to a one-standard deviation contractionary monetary shock: the case of  $\sigma_a/\tilde{\sigma}_a = 0.05$  and  $\sigma_r = 0.1$ . HOE means higher-order expectations.

# Other Examples

▶ Back

▶ Vertical Bars



**Figure:** Impulse response functions to a one-standard deviation contractionary monetary shock: the case of  $\sigma_a/\tilde{\sigma}_a = 0.05$  and  $\sigma_r = 0.5$ . HOE means higher-order expectations.

## Beliefs about TFP after a MP shock

- Expecting a negative technology shock has:
  - **small effects** as private information about aggregate technology is quite precise
  - **deflationary effects** as firms anticipate a sharp fall in demand due to highly persistent tech shocks and flexible price contracts



# Signaling Effects of Monetary Policy

## Signaling Effects of Monetary Policy

