

# Credit Spreads and Credit Policies

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ESSIM, 30 May 2014

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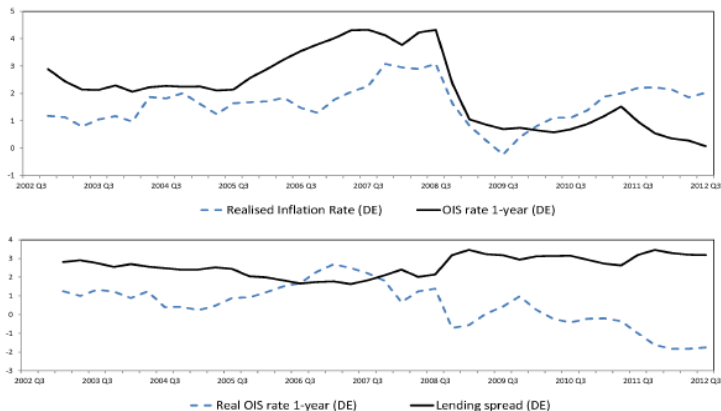
# Motivation

- The recent crises have shown the limitations of standard interest rate policy.
- Policy rates have been cut to zero, but the costs of financing have been kept high by credit spreads.
- New policies, including credit policies and fiscal or macroprudential policies, were used...
- ... but policy experimentation was inevitable in the absence of model based results.

# Literature

- Literature on ZLB and monetary policy (Krugman 1998, Eggertsson-Woodford 2003, Werning 2012)
  - Sticky prices and preference shock that lowers the natural rate of interest to low negative numbers
  - Because of ZLB, sticky prices and no commitment, cannot lower the nominal rate nor increase inflation
- Literature on the ZLB using fiscal policy (Correia, Farhi, Nicolini and Teles, 2013)
  - Consumption taxes (together with labor and capital taxes) can be used to overcome the zero bound.
- During the financial crisis: real interest rates were high because of credit spreads, not because of deflation.

# Real interest rates vs credit spreads



Legend: Percentage points, annually. Lending spread = MFI lending rate - Real OIS rate. Source: Datastream, SDW.

# This paper

- We go back to the Ramsey literature on optimal fiscal and monetary policy in a model with constrained financial intermediaries and multiple interest rates (similar to Gertler and Kiyotaki, 2010).
- We characterize the optimal policy in response to shocks that increase credit spreads.

## The questions

- What is optimal monetary and fiscal policy in models where credit spreads matter?
- In particular, should credit subsidies be used when spreads are high? Can they be used to overcome the ZLB?
- Should credit easing be used to affect lending rates and credit spreads?
- Focus in the literature on direct central bank lending (Gertler and Kiyotaki 2010, Gertler and Karadi 2011, Curdia and Woodford 2011, De Fiore and Tristani 2012).

## Main results (I)

- In absence of ZLB, optimal monetary policy would set negative nominal interest rates to bring lending rate to zero.
- Credit subsidies replicate the effect of negative nominal interest rates, irrespective of whether govt financing is lump-sum or distortionary.
- With lump-sum taxes: first-best.
- With distortionary taxes and state-contingent nominal government debt: second best. Credit taxes/subsidies stabilize the wedge in reaction to shocks without raising revenues on average. They replicate the responses to shocks that would be observed in the first best.
- If debt is non-contingent: price level policy and credit subsidies replicate response to shocks under first best.



## Main results (II)

- If price level is restricted from moving on impact, credit subsidies are still optimal but result in permanent increase in debt and permanent reduction in output.
- Credit subsidies vs credit easing:
  - credit subsidies are in general preferable, i.e. whenever they stabilize the wedge and replicate the response to shocks under the first best;
  - otherwise, ranking depends on the distortion created by the financing of credit subsidies relative to the resource cost of credit easing.

## The environment

**Households** Infinitely lived. Composed of workers and bankers who share consumption and jointly decide on labor supply and the allocation of nominal wealth.

**Workers** Share  $1 - f$ . Work and earn income.

**Bankers** Share  $f$ . Become workers with probability  $1 - \theta$ . Intermediate funds from depositors to firms. Can appropriate a fraction  $\lambda$  of bank assets. Need internal funds to get deposits.

**Firms** Representative, wealthless. Linear technology in labor. Raise external finance to pay for wage bill.

**Government** Finances expenditure and credit policies with lump sum taxes and/or issuing money and debt.

# Households

- Preferences:

$$E_0 \sum_0^{\infty} \beta^t U(C_t, N_t),$$

- Budget constraints:

$$D_t + B_t^g + E_t Q_{t,t+1} B_{t,t+1}^g \leq W_t,$$

where

$$W_{t+1} = B_{t,t+1}^g + R_t B_t^g + R_t D_t + \Pi_t^b + W_t N_t - P_t C_t - T_t.$$

# Firms

- Representative. Linear technology in labor:

$$Y_t = A_t N_t$$

- Borrows to pay for wage bill at lending rate  $R_t^l$ ,

$$W_t N_t \leq S_t$$

- Receive subsidy on debt repayment,  $\tau_t^l R_t^l S_t$ . Profits:

$$\Pi_t^f = P_t Y_t - (1 - \tau_t^l) R_t^l W_t N_t,$$

# Bankers

- Continuum  $j \in [0, 1]$ .
- Each bank borrows  $D_{j,t}$  at rate  $R_t$  and lends  $S_{j,t}^b$  at rate  $R_t^l$

$$S_{j,t}^b = D_{j,t} + Z_{j,t}$$

with  $Z_{j,t}$  internal funds.

- Net worth evolves according to

$$Z_{j,t+1} = R_t^l S_{j,t}^b - R_t D_{j,t}.$$

## Bankers

- Bankers maximize terminal wealth:

$$V_{j,t} = E_t \sum_{s=0}^{\infty} (1 - \theta) \theta^s Q_{t,t+1+s} Z_{j,t+1+s}.$$

- Costly enforcement problem: they can divert a fraction  $\lambda$  of assets  $S_{j,t}^b$ .
- Incentive compatibility constraint:

$$V_{j,t} \geq \lambda S_{j,t}^b.$$

- The lending rate  $R_t^l$  must be high relative to the deposit/policy rate  $R_t$ . Because of high returns, internal funds are accumulated until exit.

# Bankers

- The value  $V_{j,t}$  can be written as

$$V_{j,t} = v_t S_{j,t}^b + \eta_t Z_{j,t}$$

where

$$v_t = E_t \left\{ (1 - \theta) \xi_{t+1} Q_{t,t+1} R_t \left( \frac{R_t^l}{R_t} - 1 \right) + Q_{t,t+1} \theta \frac{S_{j,t+1}^b}{S_{j,t}^b} v_{t+1} \right\}$$

$$\eta_t = E_t \left\{ (1 - \theta) Q_{t,t+1} R_t \xi_{t+1} + Q_{t,t+1} \theta \frac{Z_{j,t+1}}{Z_{j,t}} \eta_{t+1} \right\}.$$

# Bankers

- We impose  $v_t < \lambda$ . Then, ICC holds as equality

$$\frac{S_{j,t}^b}{Z_{j,t}} = \frac{\eta_t}{(\lambda - v_t)} \equiv \phi_t$$

where  $\phi_t$  is a measure of leverage.



## Entry and exit of bankers

- Exiting banks transfer net worth,  $(1 - \theta) Z_t$ , to household.
- Entry of bankers to keep population constant. Transfer of  $\frac{\omega}{1-\theta}$  funds from households.
- Aggregate net worth of bankers:

$$Z_t = \xi_t (\theta + \omega) \left[ (R'_{t-1} - R_{t-1}) \phi_{t-1} + R_{t-1} \right] Z_{t-1},$$

where  $\xi_t$  is a shock to the value of banks' net worth.

# The government

- Finances own consumption  $P_t G_t$  and credit policies with lump sum taxes and/or issuing money and debt.
- Two types of credit policies:
  - Credit subsidies,  $\tau_t^l R_t^l S_t$ .
  - Direct intermediation, i.e. lending of a fraction  $\psi_t$  of  $S_t$  at the market rate  $R_t^l$ . No incentive problem, but resource cost  $c$  per unit of lending. Direct enforcement cost.

## Equilibria

- For  $\psi_t = 0$ :

$$-\frac{u_C(t)}{u_N(t)} = \frac{(1 - \tau_t^l) R_t^l}{A_t}$$

$$C_t + G_t = A_t N_t$$

$$\frac{u_C(t)}{P_t} = R_t E_t \frac{\beta u_C(t+1)}{P_{t+1}}$$

$$\frac{A_t}{R_t^l (1 - \tau_t^l)} N_t = \phi_t Z_t$$

$$\phi_t = \frac{\eta_t}{(\lambda - v_t)}$$

$$Z_t = \xi_t (\theta + \omega) R_{t-1} \left[ \left( \frac{R_{t-1}^l}{R_{t-1}} - 1 \right) \phi_{t-1} + 1 \right] Z_{t-1}$$

## Equilibria (cont'd)

- Description of the equilibria includes the expression for the weights  $\eta_t$  and  $v_t$ , the budget constraint of the households (or the government) if taxes are not lump sum, and the restriction that

$$\left(1 - \tau_t^l\right) R_t^l \geq R_t \geq 1.$$

- The price level matters because  $Z_t$  is predetermined.

## Optimal policy with lump sum taxes

- Only implementability restrictions are the resource constraints.
- First-best (FB):

$$-\frac{u_C(t)}{u_N(t)} = \frac{1}{A_t}$$

- Equilibrium:

$$-\frac{u_C(t)}{u_N(t)} = \frac{(1 - \tau_t^l) R_t^l}{A_t}$$

$$(1 - \tau_t^l) R_t^l \geq R_t \geq 1$$

- Optimal policy:  $(1 - \tau_t^l) R_t^l = 1$  and  $R_t = 1$  so that neither ZLB on interest rates nor upper bound on subsidies binds.

## Optimal Policy: Second Best

- Consider the case without lump sum taxes and with state-contingent nominal govt debt.
- With only interest rate policy, ZLB may be binding.
- Use credit tax/subsidy in a state-contingent way to stabilize the wedge without raising revenues on average. Set the policy rate to zero so that the upper bound on the subsidy is never binding.
- This policy replicates the response of the economy to shocks that would arise in the FB.

## Irrelevance of ZLB for implementation of equilibria

- For any  $\{R_t, R_t^l, \tau_t^l\}$ , there is an alternative  $\{\tilde{R}_t, \tilde{R}_t^l, \tilde{\tau}_t^l\}$ , with  $\tilde{R}_t \geq 1$ , such that the real variables remain constant. Only nominal variables grow at a different rate.
- The paths satisfy

$$R_t^l (1 - \tau_t^l) = \tilde{R}_t^l (1 - \tilde{\tau}_t^l)$$

$$\frac{R_t^l}{R_t} = \frac{\tilde{R}_t^l}{\tilde{R}_t}$$

$$\tilde{Q}_{t,t+1} \tilde{R}_t = Q_{t,t+1} R_t$$

$$\tilde{R}_t \frac{\tilde{P}_t}{\tilde{P}_{t+1}} = R_t \frac{P_t}{P_{t+1}}$$

## Credit subsidies vs credit easing

- Because of the resource loss  $c$ , a policy of credit easing can never achieve the FB.
- When lump-sum taxes are available, or when they are not but nominal debt is state contingent, credit subsidies replicate responses under FB. Preferable to credit easing.
- Can credit subsidies replicate responses under FB, when lump-sum taxes are not available and nominal debt is non-state contingent?
- Numerical analysis. We consider the responses of the economy under commitment to an i.i.d. shock  $\xi_t$  that reduces banks' net worth, when the nominal interest rate is kept at the ZLB.



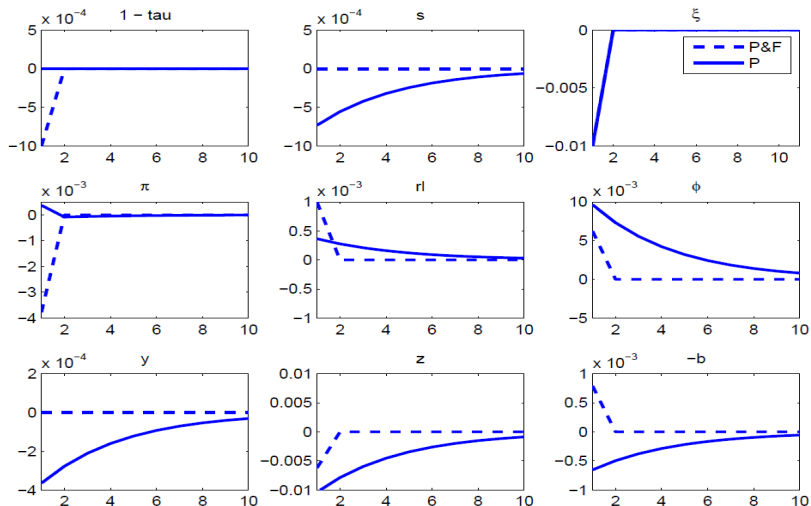
# Calibration

- Same financial parameters as in Gertler and Karadi (2011).
- $\lambda$ ,  $\theta$  and  $\omega$ : SS spreads are 1.1%, bank leverage is 6.
- Steady state level of assets is enough to finance the FB subsidy.
- $G = 0$ .

# Optimal policy with non-state contingent debt

- Price level and fiscal policy can replicate FB responses:
  - Fiscal policy takes care of the distortions.
  - Price level policy takes care of state contingency of the debt.
- True also when noncontingent debt is real as price level policy can still affect real value of money.

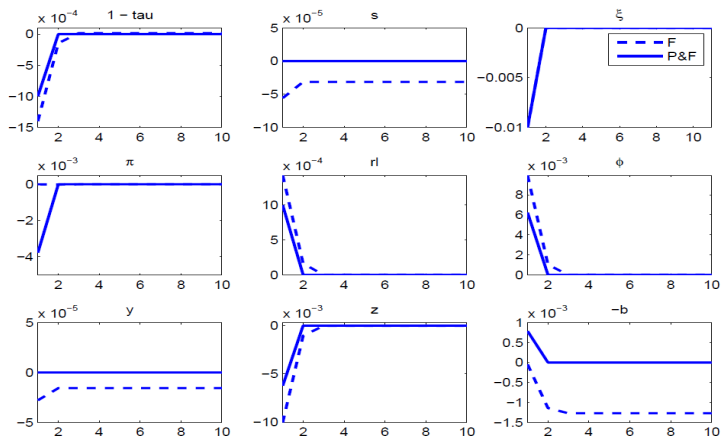
# "Price level" vs "price level and fiscal" policies



## Restrictions on the price level

- We restrict the price level from moving on impact.
- Credit subsidies are still effective but cannot replicate FB responses.
- They generate permanent increase in debt and reduction in output.
- A destruction of 12% of banks' net worth which increases spreads by 1.5% (as in 2008Q4) results in a permanent increase in real debt of 1.4%.

# "Price level and fiscal" vs "fiscal only" policies



## Conclusions

- In a financial crisis shouldn't optimal policy provide liquidity?
- To some extent that is what policy is doing here: make sure that liquidity is provided by banks at low cost.
  - That is the role of the policy rate.
  - Because of the ZLB, this can be done with credit subsidies.
- But there is more to liquidity provision than just credit subsidies (or interest rate policy). In this model price level policy is liquidity policy.
- Credit easing is generally not a good alternative. To be desirable, the distortion associated to the financing of the subsidies must be large relative to the resource cost associated to asset purchases.